

# C\_BCSPM\_2502 Exam Material - C\_BCSPM\_2502 Practical Information

SAP C\_BCSPM\_2502  
Certification Exam  
Questions and Answers PDF  
SAP C\_BCSPM\_2502 Exam Guide

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## SAP C\_BCSPM\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>

## SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q24-Q29):

### NEW QUESTION # 24

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To streamline the onboarding process for new suppliers.
- **B. To ensure you say the right things to the right person at the right time.**
- C. To manage and track service level agreements (SLAs).
- D. To automate the invoicing processes.

**Answer: B**

### NEW QUESTION # 25

What is the main benefit of using SAP Business Technology Platform (BTP) for procurement?

- A. Improve manual procurement processes
- B. Enhance procurement and expense management across the organization
- **C. Optimize procurement processes using seamless integration and automation**
- D. Tailor services for business transformation goals

**Answer: C**

### NEW QUESTION # 26

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. Traditional manager referrals
- B. AI-generated work statements
- **C. AI-generated resume analysis**
- D. Conventional role-change entries

**Answer: C**

### NEW QUESTION # 27

What key market trend is driving the need for integrated Spend Management solutions?

- **A. Emphasis on visibility into spending patterns**
- B. A shift toward AI-driven tools

- C. Increased reliance on manual procurement processes
- D. Decreased focus on sustainability considerations

**Answer: A**

### NEW QUESTION # 28

How does RISE with SAP enhance spend management capabilities?

- A. By focusing on on-premise systems
- B. By reducing focus on cloud solutions
- C. By increasing complexity of procurement automation
- **D. By facilitating cloud transformation**

**Answer: D**

### NEW QUESTION # 29

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