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## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q151-Q156):

### NEW QUESTION # 151

An administrator at Cloud Kicks has been asked to clean up old approval delete.

Which two things could prevent the process from being deleted?

Choose 2 answers

- A. The process is marked as inactive.
- B. There is a report in the Administrative 'Reports' folder.
- C. There are pending approval requests in the Recycle Bin.
- D. The process is marked as active.

**Answer: C,D**

#### **NEW QUESTION # 152**

A request was made to import a spreadsheet of new Campaign Members. He system administrator started Data import Wizard but the Campaign Members object was unavailable as a choice. What is causing as a choice.

What is causing this occur?

- A. The marketing user feature license assignment is missing on the admin's user record.
- B. Import Wizard is only available for the Standard objects Accounts, Contacts, and Leads.
- **C. The Campaign Member option is only available for Update.**
- D. The Salesforce,id field is required and was missing from the file.

**Answer: C**

Explanation:

The Campaign Member option is only available for Update when using Data Import Wizard. This means that you can use Data Import Wizard to update existing campaign members with new or modified information, but you cannot use it to create new campaign members from a spreadsheet. To create new campaign members from a spreadsheet, you need to use other tools such as Data Loader, Import Wizard for Leads and Contacts, or Manage Members button on the campaign page. References:

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#### **NEW QUESTION # 153**

Cloud Kicks wants to implement multi-factor authentication (MFA) to help better secure its Salesforce org. Which two options should the administrator consider to use MFA?

Choose 2 answers

- A. An Encryption Key
- B. A Security Token
- **C. A Username and Password**
- **D. An Authentication App**

**Answer: C,D**

#### **NEW QUESTION # 154**

Cloud Kicks (CK) typically sells its products direct to consumer and tracks sales using the Order object in Salesforce. The head of sales has now decided that CK will also sell to retail locations for resale. The administrator wants to leverage opportunities and opportunity products for these new deals.

What should the administrator do to track accurate sales data on opportunities?

- A. Add a required lookup field from the Order to the opportunity.
- **B. Create a new Price Book for the new retail pricing.**
- C. Create new Products with the new retail pricing.
- D. Add a new Order Process for Orders generated from opportunities.

**Answer: B**

#### **NEW QUESTION # 155**

An administrator at AW Computing needs to limit access to Salesforce. Users should only be able to read on objects, but they should not be able to interact with the database in any way.

Which two options could the administrator use to accomplish this?

Choose 2 answers

- A. Assign the Standard User Profile
- **B. Edit or Clone the Read Only Profile**
- **C. Clone the Minimum Access User Profile**

- D. Edit the System Administrator Profile

**Answer: B,C**

## NEW QUESTION # 156

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