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WGU Financial Management VBC1 Sample Questions (Q18-Q23):

NEW QUESTION # 18

How does a competitive sale of bonds work?

- A. Underwriters negotiate directly with the issuing firm on price and interest rate.
- B. The underwriter is selected by the issuing firm based on a thorough interview process.
- C. Underwriters submit bids, and the firm selects one based on price and interest rate.
- D. The underwriter purchases bonds at a fixed rate determined by the government.

Answer: C

Explanation:

In a competitive bond sale, the issuer invites multiple underwriters (often investment banks) to bid on underwriting the bond issue. Each underwriting group proposes terms-commonly including the interest cost to the issuer (true interest cost or net interest cost),

pricing, and underwriting spread. The issuer then selects the bid that provides the most favorable overall financing terms, typically the lowest borrowing cost for the desired structure and risk profile. This process is designed to create market competition among underwriters, which can reduce underwriting costs and improve pricing efficiency—especially when the issuer is well-known and the bond issue is relatively standard. This differs from a negotiated sale (option A), where the issuer works directly with a chosen underwriter to set terms through discussion rather than competitive bidding. Option C describes how an issuer might choose firms to participate, but it is not the defining mechanism of a competitive sale. Option D is incorrect because governments do not set fixed rates for corporate bond underwriting; pricing is determined by market conditions, issuer credit risk, investor demand, and the competitive bidding process itself.

NEW QUESTION # 19

Why must analysts be cautious about accounting practices when analyzing ratios?

- A. Because different firms may use varying accounting methods, affecting the comparability of ratios
- B. Because accounting practices are identical across all firms
- C. Because accrual accounting rules eliminate any variation in reported results
- D. Because ratio analysis follows a fixed rule set that eliminates judgment

Answer: A

Explanation:

Accounting methods influence reported financial results and, consequently, financial ratios. Differences in depreciation methods, inventory valuation (FIFO vs. LIFO), revenue recognition, and expense capitalization can significantly alter earnings, assets, and equity. When analysts compare ratios across firms or over time, failure to account for these differences can lead to incorrect conclusions about profitability, efficiency, or risk. Financial management emphasizes adjusting or at least recognizing accounting differences to improve comparability and interpret ratios accurately. Option A correctly explains why caution is required, while the remaining options incorrectly assume uniformity or rigidity in accounting practices.

NEW QUESTION # 20

During the last year, Kretsmatt had the following cash flows:

* The firm had sales of \$20,000 and net income of \$5,000. Dividends of \$1,000 were paid, and there were no changes to working capital accounts.

* The company purchased new equipment for \$3,000. There were no sales of equipment and no depreciation expense recorded during the year.

* The company raised no funds through external financing and repaid no debt.

How much were Kretsmatt's net cash flows from financing for the year?

- A. The firm's net cash flows from financing were an outflow of \$3,000.
- B. The firm's net cash flows from financing were an outflow of \$1,000.
- C. The firm's net cash flows from financing were an inflow of \$4,000.
- D. The firm's net cash flows from financing were an inflow of \$5,000.

Answer: B

Explanation:

Cash flows from financing activities include transactions involving debt, equity, and cash distributions to owners. In this problem, the company did not raise any new external financing and did not repay any debt, so there are no financing inflows or outflows from borrowing or equity issuance. The only financing-related cash flow given is the payment of dividends of \$1,000. Dividends paid are classified as a financing cash outflow because they represent a return of cash to shareholders rather than an operating or investing activity. The purchase of equipment is an investing activity, not a financing activity. Sales and net income relate primarily to operations, and the fact that working capital accounts did not change helps simplify the operating cash flow analysis, but it does not change the financing section. Therefore, net cash flow from financing equals negative \$1,000. This makes choice A correct. Financial statement analysis requires clear classification of cash flows into operating, investing, and financing categories so that analysts can understand how a firm generates cash, where it invests cash, and how it funds itself over time.

NEW QUESTION # 21

What is a consequence of a firm having a longer cash cycle?

- A. Decreased need to hold cash
- B. Instantaneous improvement in liquidity
- C. Increased need to hold cash for operations
- D. Immediate increase in net income

Answer: C

Explanation:

A longer cash cycle means that more time passes between when a firm pays cash for inventory or production inputs and when it receives cash from customers. As this cycle lengthens, more funds are tied up in operations for a longer period. This increases the firm's need to hold cash or obtain short-term financing to support day-to-day activities. For example, if inventory sits longer before being sold or if customers take longer to pay, the firm must continue covering payroll, suppliers, and other operating expenses while waiting to recover cash.

Financial management views the cash conversion cycle as a critical working capital measure because it directly affects liquidity needs, financing cost, and operational risk. Choice C is correct because a longer cycle usually requires greater operating cash support. Choice A is incorrect because longer cycles typically reduce liquidity pressure only if financing is abundant, which is not the normal interpretation. Choice B is incorrect because a longer cash cycle does not automatically raise profits. Choice D is the opposite of the correct relationship. Therefore, C is the best answer because longer operating cycles increase the amount of cash a firm must keep available for operations.

NEW QUESTION # 22

Use Whole Pine Inc.'s financial statements for 20X3 below to answer the following question.

What is Whole Pine Inc.'s quick ratio for 20X3?

□

- A. 0.15
- B. 2.50
- C. 0.65
- D. 4.00

Answer: B

Explanation:

The quick ratio, also known as the acid-test ratio, measures a firm's ability to meet short-term obligations using its most liquid assets. It is calculated as:

$(\text{Cash} + \text{Accounts Receivable} + \text{Marketable Securities}) \div \text{Current Liabilities}$.

For Whole Pine Inc., quick assets include cash of \$2,000 and accounts receivable of \$500, totaling \$2,500. Inventory is excluded because it is less liquid and may not be easily converted into cash.

Current liabilities consist of accounts payable of \$1,000. Dividing \$2,500 by \$1,000 yields a quick ratio of 2.50. This indicates that the firm has \$2.50 in highly liquid assets for every \$1.00 of short-term obligations, suggesting strong short-term liquidity. Option C correctly reflects this calculation and interpretation.

NEW QUESTION # 23

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