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Salesforce Manufacturing-Cloud-Professional

Manufacturing Cloud Accredited Professional Exam

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The Salesforce Manufacturing-Cloud-Professional exam covers various topics related to Salesforce Manufacturing Cloud, such as order and inventory management, production planning, supplier collaboration, and more. Manufacturing-Cloud-Professional exam also tests your knowledge of Salesforce's best practices and methodologies for implementing Manufacturing Cloud solutions.

The Manufacturing Cloud Accredited Professional exam is designed for individuals with experience in manufacturing operations and a deep understanding of the Manufacturing Cloud solution. Individuals who pass the exam will be recognized as Manufacturing Cloud Accredited Professionals by Salesforce. They will also receive a certificate of completion and a badge that can be displayed on their LinkedIn profile, website or resume.

Salesforce Manufacturing-Cloud-Professional Certification Exam is designed for professionals who are interested in validating their expertise in implementing and managing Salesforce Manufacturing Cloud. Manufacturing Cloud Accredited Professional Exam certification is aimed at individuals who have a strong understanding of the manufacturing industry and are looking to enhance their skills in managing manufacturing operations using Salesforce.

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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q82-Q87):

NEW QUESTION # 82

Sales Management has decided that the Account Managers should be measured on a CSAT target. Which option describes the steps the Admin should take to meet this requirement?

- **A. Add a picklist value on the Measure field with Label = CSAT and add Measure Type = Other, on the Account Manager Target object**
- B. Add a picklist value on the Measure Type field with Label = CSAT and add Target Type = Other, on the Account Manager object
- C. Add a picklist value 'CSAT' to the Measure field and add Measure Type = CSAT, on the Target object
- D. Add a picklist value 'CSAT' to the Type Field and add Target Type = Other, on the Account Target object

Answer: A

Explanation:

Explanation

To create a CSAT target for account managers, the admin needs to add a picklist value on the Measure field of the Account Manager Target object. The Measure field determines the type of target value that the account manager needs to achieve, such as revenue, quantity, or customer satisfaction. The admin also needs to add a Measure Type of Other to indicate that the target is not currency-based. The other fields and objects mentioned in the options are not relevant for this requirement. References: : Create and Assign Targets Unit | Salesforce Trailhead : Set Up and Configure Account Manager Targets - Salesforce : Manufacturing Cloud Developer Guide - Salesforce Developers

NEW QUESTION # 83

Universal Containers (UC) is implementing Advanced Account Forecasting for its national business. UC has three primary product materials it wants to forecast for each of its key distribution partners. Each of UC's individual products has one of these material attributes on its record, but UC doesn't need to see the product detail in its forecast.

What should the administrator do to meet these business requirements?

- **A. Add custom Material dimension to Forecast Fact and Forecast Set. Clone and use the standard Data Processing Engine (DPE) definitions to populate the new custom metrics.**
- B. Add custom Material dimension to Forecast Fact and Forecast Set. Update the DPE definitions to aggregate the data at the distribution partner level.
- C. Configure a custom Forecast Context. Create new DPE definitions from scratch.

Answer: A

Explanation:

Explanation

To meet the business requirements of forecasting by product material for each distribution partner, the administrator should add a

custom Material dimension to the Forecast Fact and Forecast Set objects. This dimension can store the material attribute of each product and allow the users to filter and group the forecast data by material. The administrator should also clone and use the standard Data Processing Engine (DPE) definitions to populate the new custom metrics. The DPE definitions are the logic that transforms the source data into the forecast data. By cloning the standard definitions, the administrator can leverage the existing logic and modify it to include the custom Material dimension. The administrator does not need to configure a custom Forecast Context or create new DPE definitions from scratch. References: : Create Custom Dimensions for Account-Based Forecasting - Salesforce : Create Custom Metrics for Account-Based Forecasting - Salesforce : Data Processing Engine (DPE) Definitions for Account-Based Forecasting - Salesforce

NEW QUESTION # 84

The admin at Badger Power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

- A. Use the effective date on Rebate Type
- B. Set Rebate type to active on Jan1 and inactive on Jan31
- C. Setup anew rebate program with that volume rebate type and a single payout period for Jan
- D. Set up an eligibility criteria for this rebate type with activity Date \geq Jan1 and \leq Jan31

Answer: D

Explanation:

Explanation

To set up a rebate type that is valid for transactions completed in January, the admin at Badger Power needs to use the eligibility criteria feature on the rebate type. Eligibility criteria are rules that define which transactions qualify for a rebate type. The admin can use the activity date field on the transaction object to specify the date range for the rebate type. For example, the admin can create a rule that says activity date is greater than or equal to January 1 and less than or equal to January 31. This way, only the transactions that occurred in January will be eligible for the rebate type. The other options are not correct, as they either involve creating a new rebate program, which is unnecessary, or using the effective date or active status fields on the rebate type, which do not control the transaction eligibility. References: [Create Rebate Types], [Set Up Eligibility Criteria for Rebate Types], [Rebate Type Fields]

NEW QUESTION # 85

Universal Containers has implemented Rebate Management and wants to define the Benefit information section of a Rebate Type Benefit. Which Sequence of Minimum and Maximum Range values would be valid?

- A. 301 to 400
- B. 201 to 300
- C. 0 to 100
- D. 101 to 200

Answer: C

NEW QUESTION # 86

The Financial Team at Badger Power wants to be sure to pay out Rebates on Invoices that has Status Paid within Rebate management. How can an Admin ensure that this requirement is fulfilled?

- A. Validate invoice status in ERP before bringing into Salesforce.
- B. Create a custom field in Transaction Journal, copy Invoice Status data into custom field, then use as an eligibility condition in Rebate Types
- C. Update Data Processing Engine job to filter out transactions where Invoice status does not Paid
- D. Additional steps are not needed Only transactions with Status = Paid are included in the Journal,

Answer: A

Explanation:

Explanation

To ensure that only invoices with status paid are included in the rebate calculation, the admin should validate the invoice status in the ERP system before bringing the data into Salesforce. This way, the admin can avoid importing unnecessary or inaccurate data that might affect the rebate performance and payout. The other options are not feasible or efficient because:

- * Option B is incorrect because transactions with any status are included in the journal by default. The admin needs to set up eligibility conditions in the rebate types to filter out transactions based on status or other criteria1.
 - * Option C is incorrect because creating a custom field in the transaction journal and copying the invoice status data into it is redundant and time-consuming. The invoice status is already available as a standard field in the transaction journal object2.
 - * Option D is incorrect because updating the data processing engine job to filter out transactions based on invoice status is not possible. The data processing engine job is used to process the data from the transaction journal into the rebate journal, and it does not have any filtering options3.
- References: 1: Rebate Types 2: Transaction Journal 3: Data Processing Engine

NEW QUESTION # 87

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