

快速下載Sales-Cloud-Consultant套裝|第一次嘗試輕鬆學習並通過考試，優秀的Salesforce Certified Sales Cloud Consultant



順便提一下，可以從雲存儲中下載NewDumps Sales-Cloud-Consultant考試題庫的完整版：https://drive.google.com/open?id=1gD83JgSKBSjo0ZXh9QcpOW5rBNtb_031

我們NewDumps Salesforce的Sales-Cloud-Consultant考試學習指南可以成為你職業生涯中的燈塔，因為它包含了一切需要通過的Sales-Cloud-Consultant考試，選擇我們NewDumps，可以幫助你通過考試，這是個絕對明智的決定，因為它可以讓你從那些可怕的研究中走出來，NewDumps就是你的幫手，你可以得到雙倍的結果，只需要付出一半的努力。

Salesforce Sales-Cloud-Consultant認證考試涵蓋了廣泛的主題，包括銷售雲應用程序，營銷自動化，潛在客戶管理和預測。該考試旨在測試候選人對銷售雲解決方案的知識及其將這些知識應用於現實世界情景的能力。該考試包括60個多項選擇問題，必須在105分鐘內回答，傳球得分為68%。

獲得 Salesforce Sales-Cloud-Consultant 認證可以帶來多種職業福利，包括增加就業機會、提高收入水平以及作為 Salesforce Sales Cloud 專家的認可。此外，獲得認證的專業人員可以訪問 Salesforce 社區中的獨家資源和網絡機會，這可以幫助他們了解銷售和 CRM 領域的最新趨勢和最佳實踐。總的來說，Salesforce Sales-Cloud-Consultant 認證對於任何希望在銷售或 CRM 領域發展職業生涯的人士都是一項有價值的資格證書。

要成為 Salesforce 認證的銷售雲顧問，候選人需要深入了解銷售雲平台及其如何用於提高銷售業績。認證考試涵蓋銷售流程設計、銷售預測、銷售線索管理、機會管理和客戶管理等主題。

>> Sales-Cloud-Consultant套裝 <<

實用的Sales-Cloud-Consultant套裝和資格考試的領導者和高通過率Sales-Cloud-Consultant認證題庫

我們NewDumps的IT認證考題擁有多年的培訓經驗，NewDumps Salesforce的Sales-Cloud-Consultant考試培訓資料是個值得信賴的產品，我們的IT精英團隊不斷為廣大考生提供最新版的Sales-Cloud-Consultant考試培訓資料，我們的工作人員作出了巨大努力，以確保你們在考試中總是取得好成績，可以肯定的是，NewDumps Salesforce的Sales-Cloud-Consultant考試材料是為你提供最實際的IT認證材料。

最新的 Salesforce Cloud Consultant Sales-Cloud-Consultant 免費考試真題 (Q124-Q129):

問題 #124

Northern Trail Outfitters' Board of Directors thinks that sales user adoption should be calculated by the number of daily logins. Which two measures of sales user adoption should be considered when implementing Sales Cloud? (Choose two.)

- A. Completeness of records entered into the new system

- B. Overall effectiveness of mass email campaigns
- C. Number of reports exported to Excel for analysis
- D. Number of neglected opportunities over time by role

答案： A,D

問題 #125

Universal Containers requires its sales representatives to go through an internal certification process to sell certain groups of products. What could be done to prevent a sales representatives from adding these products to opportunities if they are not certified to sell them? Choose 2 answers

- A. Use a validation rule on products marked as requiring certification to prevent them from being added to an opportunity.
- B. Use a validation rule on opportunity products to prevent them from adding products mrked as requiring certification if they are not certified.
- C. Use a criteria-based sharing rule on products marked as requiring certification to only share the products to users who are certified
- D. Use a separate price book for the products requiring certification and only share the price book to users 1-' who are certified.

答案： B,D

問題 #126

What solution would you recommend to track the quantity and quality of leads that are passed from marketing to sales within UP? Choose two answers

- A. Create a custom report to calculate lead conversion ratio
- B. Create a custom report to calculate leads created per calendar year
- C. Use a standard report to calculate the number of leads by lead source
- D. Create a custom report to calculate percentage of dead leads

答案： A,D

問題 #127

Northern Trail Outfitters (NTO) supports two lines of business: shipping and freight. The sales cycle for freight deals is more complex and involves more stages than the shipping sales cycle. Which solution should a consultant recommend to meet these business requirements?

- A. Create different record types and sales processes for each line of business, and use workflow field updates to assign stages.
- B. Create different record types and sales processes for each line of business and assign different stages to each page layout.
- C. Create different record types and sales processes for each line of business, and assign different sales processes to each page layout
- D. Create different record types and sales processes for each line of business, and assign different page layouts to each record type.

答案： D

問題 #128

If you change a conversion rate will the previous conversion rate be stored?

答案：

解題說明：

No. Previous conversion rates are not stored.

