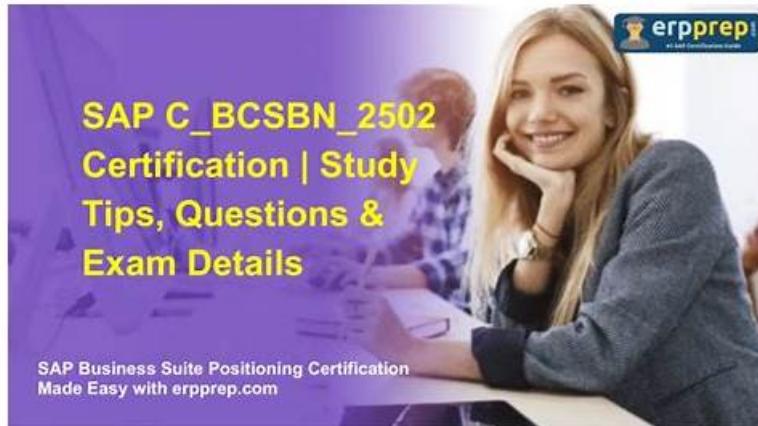


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SAP C_BCSBN_2502 Exam Syllabus Topics:

| Topic | Details |
|---------|---|
| Topic 1 | <ul style="list-style-type: none">Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment. |
| Topic 2 | <ul style="list-style-type: none">Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations. |
| Topic 3 | <ul style="list-style-type: none">Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes. |

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q17-Q22):

NEW QUESTION # 17

What can be enhanced by establishing a consistent, end-to-end process across the entire design-to-operate cycle? Note: There are 3 correct answers to this question.

- A. Delivery routing efficiency
- B. Functional productivity
- C. Tactical planning
- D. Agile decision-making
- E. Environmentally conscious operations

Answer: B,D,E

Explanation:

Solution:

The three correct enhancements, based on content from learning.sap.com, are:

* B. Functional productivity

A consistent end-to-end process streamlines workflows across design, planning, manufacturing, logistics, and operations—boosting overall productivity in every function.

* C. Agile decision-making

This unified approach enables real-time scenario simulations and faster response times, making organizations more agile in adapting to changes.

* E. Environmentally conscious operations

By integrating sustainability into every stage of the value chain—from design to delivery—organizations can align operations with eco-friendly practices.

Option A (Tactical planning) and D (Delivery routing efficiency) are not explicitly highlighted in that context on learning.sap.com.

NEW QUESTION # 18

What are the benefits of SAP Visual Inspection powered by AI? Note: There are 3 correct answers to this question.

- A. Mitigate production risks
- B. Improve quality
- C. Increase production lead time
- D. Increase sustainability
- E. Extended inspection duration

Answer: E

Explanation:

Solution:

The correct benefits of SAP Visual Inspection powered by AI—as listed on learning.sap.com—are:

* Increase sustainability (C): It helps reduce waste and scrap through optimized detection and corrective actions.

* Mitigate production risks (D): By catching defects early, it prevents production issues and downtime.

* Improve quality (E): Automating defect detection ensures higher product quality and consistency.

The other options—A (Increase production lead time) and B (Extended inspection duration)—are incorrect, as AI-based inspection aims to shorten lead times and streamline inspections, not prolong them.

NEW QUESTION # 19

How does geolocation tracking in SAP Transportation Management reduce costs and improve carrier interactions for transporting perishable goods?

- A. Optimizes financial processes
- B. Improves production processes
- C. Automates procurement
- D. Manages global logistics using real-time geolocation

Answer: D

Explanation:

Solution:

Based solely on content from learning.sap.com (and related SAP documentation), the correct answer is:

- * D. Manages global logistics using real-time geolocation

Geolocation tracking in SAP Transportation Management, particularly via SAP Business Network Global Track & Trace, provides real-time visibility across global logistics networks. This functionality reduces costs and enhances interactions with carriers—especially for perishable goods—by enabling predictive ETAs, milestone awareness, event-triggered alerts, and seamless collaboration with carriers and logistics partners.

The other options (A, B, and C) are not relevant to geolocation tracking in this context.

NEW QUESTION # 20

How does SAP Business Network's purchase order compliance function automate workflows for global suppliers in retail?

- A. Automates financial transactions with minimal impact to functional procurement processes
- B. Simplifies procurement for production with less impact to global processes
- C. Ensures integration with SAP and non-SAP systems
- D. Cuts logistics costs by using local vendors

Answer: C

Explanation:

Solution:

The correct answer from learning.sap.com is:

- * C. Ensures integration with SAP and non-SAP systems

SAP Business Network's purchase order compliance functionality enables automated workflows for global retail suppliers through seamless integration across both SAP and non-SAP systems. This ensures POs, order confirmations, AP documents, and audit rules are consistently streamlined across diverse supplier landscapes learning.sap.com

NEW QUESTION # 21

Which approaches in SAP Business Suite enhance warehouse efficiency? Note: There are 2 correct answers to this question.

- A. Implementation of real-time insights
- B. Integrate closed-loop planning with AI automation
- C. Automation of supplier selection
- D. Align forecasting with production cost budgets

Answer: A,B

Explanation:

Solution:

The two methods in SAP Business Suite that enhance warehouse efficiency, as outlined on learning.sap.com, are:

- * C. Implementation of real-time insights

The suite enables real-time scenario simulations, AI-driven insights, and visibility into operations and inventory, allowing warehouse managers to react quickly and optimize workflows.

- * D. Integrate closed-loop planning with AI automation

Closed-loop planning synchronizes operational changes in real time, maintaining smooth, adaptive warehouse processes. Combined with AI automation, this maximizes resource efficiency and throughput learning.sap.com

NEW QUESTION # 22

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