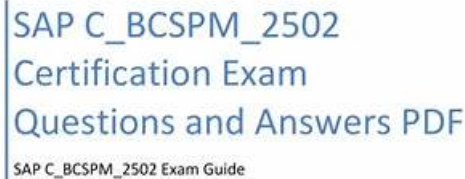


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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

Topic 2	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q17-Q22):

NEW QUESTION # 17

Which strategy is crucial for successfully managing travel and expenses using SAP Concur solutions?

- A. Prioritizing the frequent traveler's preferences
- B. Focusing on the perspectives of C-suite executives when evaluating SAP Concur solutions
- C. Enforcing uniform travel policies that apply to all employees, regardless of their role
- D. Understanding and defining key personas involved in the process, to tailor solutions to their distinct priorities

Answer: D

NEW QUESTION # 18

Which of the following elements of the SAP Spend Management's Source-to-Pay (S2P) platform contribute to enhanced compliance? Note: There are 2 correct answers to this question.

- A. Provision of audit trails and documentation features
- B. Manual verification processes to ensure compliance with regulations
- C. Enhanced ability to prepare forecast reports for financial planning
- D. Built-in compliance checks and automated workflows

Answer: A,D

NEW QUESTION # 19

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated work statements
- B. Traditional manager referrals
- C. AI-generated resume analysis
- D. Conventional role-change entries

Answer: C

NEW QUESTION # 20

When analyzing Receivables Management Processes, SAP Business AI brings in several automated functionalities. Which of the

following belong to those functionalities? Note: There are 2 correct answers to this question.

- A. Automated release of supplier invoice upon customer payment
- B. Mass update of journal entry details without impacting financial postings
- C. Collection and update of dispute case information
- D. Intelligent collections management

Answer: C,D

NEW QUESTION # 21

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To ensure you say the right things to the right person at the right time.
- B. To streamline the onboarding process for new suppliers.
- C. To automate the invoicing processes.
- D. To manage and track service level agreements (SLAs).

Answer: A

NEW QUESTION # 22

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