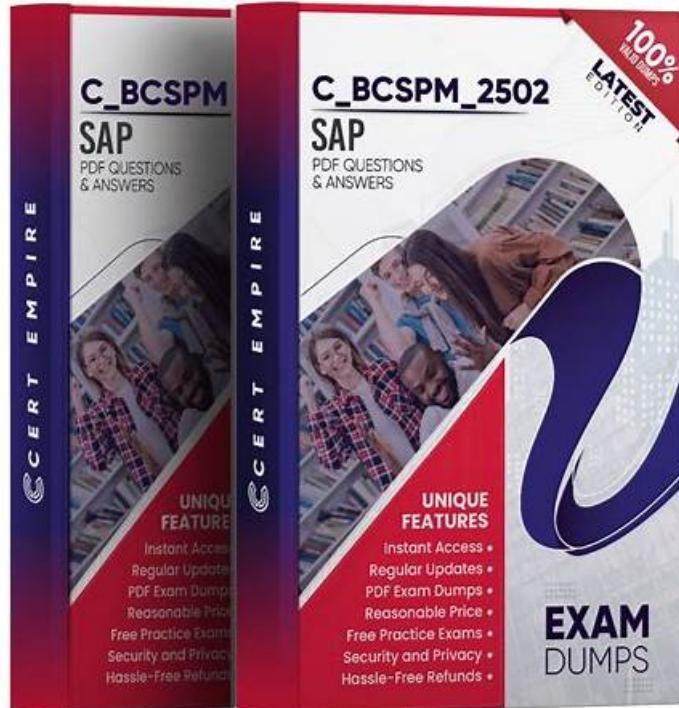


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## **SAP C\_BCSPM\_2502 Exam Syllabus Topics:**

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>

## **SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q26-Q31):**

### **NEW QUESTION # 26**

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To streamline the onboarding process for new suppliers.
- B. To manage and track service level agreements (SLAs).
- C. To ensure you say the right things to the right person at the right time.**
- D. To automate the invoicing processes.

**Answer: C**

### **NEW QUESTION # 27**

How do customers benefit from implementing SAP Ariba?

- A. Increasing focus on manual order processing
- B. Expanding on-premise solutions
- C. Narrowing sourcing for direct materials only**
- D. Expanding the complexity of procurement processes

**Answer: C**

### **NEW QUESTION # 28**

What are the key benefits of using the SAP Fieldglass Analytics Add-on? Note: There are 3 correct answers to this question.

- A. Replaces the need for standard reporting
- B. Interactive dashboards**
- C. Automates report creation
- D. Benchmarking KPIs**
- E. Access to real-time data**

**Answer: B,D,E**

### **NEW QUESTION # 29**

Which of the following elements of the SAP Spend Management's Source-to-Pay (S2P) platform contribute to enhanced

compliance? Note: There are 2 correct answers to this question.

- A. Provision of audit trails and documentation features
- B. Enhanced ability to prepare forecast reports for financial planning
- C. Manual verification processes to ensure compliance with regulations
- D. Built-in compliance checks and automated workflows

**Answer: A,D**

### **NEW QUESTION # 30**

What challenges could potential clients face that would lead them to implement SAP Fieldglass? Note: There are 2 correct answers to this question.

- A. Time-consuming onboarding
- B. Data privacy regulation issues
- C. Workforce payments
- D. Fragmented labor management

**Answer: A,D**

### **NEW QUESTION # 31**

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