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SAP C_BCSSS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.

Topic 2	• Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.
Topic 3	• Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.

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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q13-Q18):

NEW QUESTION # 13

Which of the following solutions are specifically designed to support compliance with sustainability regulations and reporting requirements?

- A. SAP Sustainability Control Tower
- B. SAP's generative AI hub
- C. SAP Business Technology Platform
- D. SAP Product Lifecycle Management

Answer: A

NEW QUESTION # 14

What business risks do customers face if they avoid engaging with their corporate sustainability challenge according to SAP? Note: There are 3 correct answers to this question.

- A. Difficulties in attracting and retaining talent who are concerned with sustainability issues.
- B. The risk that productivity drops due to increased temperatures.
- C. The risk that their plants and buildings end up exposed to flooding and other climate impacts.
- D. The risk of reputational damage as customers increasingly choose to move to companies more aligned with their sustainable values.
- E. The risk of increased compliance costs, associated with the increasing number and scope of sustainability regulations.

Answer: A,D,E

NEW QUESTION # 15

Which of the following represents the current market state for sustainability solutions according to SAP?

- A. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on

price and not capabilities.

- B. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.
- C. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.
- D. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.

Answer: D

NEW QUESTION # 16

Which of the following economic sectors are focus areas for SAP Sustainability?

Note: There are 3 correct answers to this question.

- A. Hospitality
- B. Arts & culture
- C. Energy-intensive industries
- D. Discrete manufacturing
- E. Consumer & retail

Answer: C,D,E

NEW QUESTION # 17

What is SAP's sustainability value proposition?

- A. A message that after 50 years of partnership customers should be able to trust SAP to support their transition to sustainable intelligent enterprises.
- B. A business process-centric, AI-enabled, and cloud-based approach to sustainability management.
- C. A data model in SAP Business Technology Platform to build custom solutions as regulations change.
- D. A portfolio of best-of-breed sustainability solutions disconnected from ERP.

Answer: B

NEW QUESTION # 18

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