

C_C4H47_2503 Valid Exam Book - Reliable

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Salesforce CRT-450 Exam Syllabus Topics:	
Topic	Details
Topic 1	Working With Sales Constructs in Apex Working With SOQL, Working With SOSL, Working With Code
Topic 2	Working With Salesforce Customization Working With The Lightning Component Framework Developing The Lightning Framework And Requirements Creating Test Data And Tests Executing A Test Testing Considerations
Topic 3	Working With Apex Triggers Developing The Apex Order Of Execution Order Interface Working With Salesforce Flows
Topic 4	Introduction To API Consumption Introduction To The Platform Developer 2 Certification

CRT-450 Valid Exam Cram & CRT-450 New Practice Questions

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Salesforce Certified Platform Developer CRT-450 Dumps Provided Study Notes

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- Importing and Exporting Data
- Service Center
- Externalization in Apex
- Entity Relationships
- Apex Development
- Formulas
- Developer Limits in Apex Transactions
- SOQL, SOSL, and DML Statements
- Apex Control Flow Statements

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SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
Topic 2	Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 3	Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 4	Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 5	Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 6	SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 7	Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 8	General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q67-Q72):

NEW QUESTION # 67

When using Deal Intelligence, what object is modeled by Machine Learning and used for scoring?

- A. Lead
- B. Quotation
- C. Opportunity
- D. Business text

Answer: C

NEW QUESTION # 68

Every time the expected revenue is greater than 500,000 US dollars, you want the system to display a warning that an approval process must be applied for that opportunity.

How would you address this requirement?

Note: There are 2 correct answers to this question.

- A. Create a determination rule
- **B. Create a validation rule**
- C. Create an action to show a warning message based on a certain condition
- **D. Create a condition to show a warning message based on a certain action**

Answer: B,D

NEW QUESTION # 69

Which template types are available to use when creating email templates in SAP Sales Cloud Version 2? Note: There are 3 correct answers to this question.

- A. Complaint
- **B. Response**
- **C. Campaign**
- **D. Signature**
- E. Request

Answer: B,C,D

NEW QUESTION # 70

As a Sales Manager, you want to create a Playbook for Leads and Opportunities.

How can the activities and actions for Playbooks be grouped?

Note: There are 2 correct answers to this question.

- A. Status for Opportunities
- B. Sales Phases for Leads
- **C. Sales Phases for Opportunities**
- **D. Status for Leads**

Answer: C,D

NEW QUESTION # 71

When logged into Mobile Administration, which header and list fields can be configured to meet business requirements?

Note: There are 3 correct answers to this question.

- A. Target group list fields
- **B. Home page cards**
- C. Task header layout
- **D. Call list fields**
- **E. Lead list fields**

Answer: B,D,E

NEW QUESTION # 72

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