

C_S4CS_2508 Clearer Explanation - C_S4CS_2508 Hot Questions



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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 2	Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 3	- Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.

Topic 4	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 5	- Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.
Topic 6	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 7	- Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 8	Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 9	Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q71-Q76):

NEW QUESTION # 71

Which fields in the Sales Order Request are header-level? Note: There are 3 correct answers to this question.

- A. Product
- B. Sales Organization
- C. Purchase Order Number
- D. Sales Order Type
- E. Requested Quantity

Answer: B,C,D

NEW QUESTION # 72

Which business roles are relevant for the Predictive Analytics Model Training-Sales (2YJ) scope item? Note: There are 2 correct answers to this question.

- A. Order-to-Cash Process Manager
- **B. Analytics Specialist**
- C. Order Fulfillment Specialist
- **D. Sales Manager**

Answer: B,D

NEW QUESTION # 73

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party?

- **A. Purchase requisition**
- B. Delivery
- C. Billing document
- D. Purchase order

Answer: A

NEW QUESTION # 74

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. Which business role can post goods issues?

- A. Warehouse clerk
- B. Inventory manager
- **C. Shipping specialist**
- D. Resource manager

Answer: C

NEW QUESTION # 75

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- **A. Dimensions defined by the user**
- B. Plan data defined by the user
- C. Versions defined by the user
- **D. Attributes defined by the user**

Answer: A,D

NEW QUESTION # 76

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