# C\_S4CS\_2508 Quiz Studying Materials: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales - C\_S4CS\_2508 Test Torrent & C\_S4CS\_2508 Test Bootcamp



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### SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul> <li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales         Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure         related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Торіс 2	<ul> <li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 3	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

Topic 4	Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 5	Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Торіс 6	Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data     Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of     business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 7	<ul> <li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales         Administrators and explains how to set up organizational units and manage system data best practices. The         focus is specifically on how sales-related configurations are handled in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>

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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q35-Q40):

#### **NEW QUESTION #35**

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. Which of the following process steps is the shipping specials responsible for? Note: There are 2 correct answers to this question.

- A. Run Advanced Available-to-Promise
- B. Add freight costs
- C. Create outbound delivery
- D. Check the notifications

Answer: B.C

#### **NEW QUESTION #36**

You are working on a Credit Memo Processing (1EZ) process in SAP S/4HANA Cloud Public Edition. Which SAP Fiori apps are used for credit memo processing? Note: There are 2 correct answers to this question.

- A. Create Billing Documents
- B. Manage Debit Memo Requests
- C. Manage Sales Orders
- D. Manage Credit Memo Requests

Answer: A,D

#### **NEW QUESTION #37**

What are the roles of condition tables in SAP S/4HANA pricing? Note: There are 2 correct answers to this question.

- A. Condition tables store specific combinations of key fields, which are used to access pricing condition conditions during sales order processing.
- B. Condition tables are responsible for calculating the final price based on the combination of multiple pricing conditions.
- C. Condition tables are actual tables in the underlying database, which store the condition records based on the relevant key fields.
- D. Condition tables dictate the sequence in which pricing conditions are processed in the pricing procedure.

#### Answer: A,C

#### **NEW OUESTION #38**

You execute the Sell from Stock (BD9) process. At which process step is the billing due list updated?

- A. Proof of delivery
- B. Post goods issue
- C. Create delivery
- D. Execute picking

#### Answer: B

#### **NEW QUESTION #39**

How can you migrate data to SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. With a separate SAP HANNA database
- B. With the zero downtime service
- C. With XML or CSV templates
- D. With Core Data Services

#### Answer: A,C

#### **NEW QUESTION #40**

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