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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q32-Q37):

NEW QUESTION # 32
You create a manual journal entry to record a foreign bank transfer, and CANNOT enter an amount in foreign currency for the bank account row. What definition must be modified?

- A. The journal entry settings must be set to allow multiple currency transactions.
- B. The bank account currency must be set to all currencies.
- C. The currency of the Business Partner must be set to the account currency.
- D. The company's system currency must be set to the local currency.

Answer: B

NEW QUESTION # 33
A new intern has joined the company. You create a user account.
What else MUST you do so that the user can create sales orders? Note: There are 2 correct answers to this question.

- A. Define a sales employee.
- B. Define an employee record.
- C. Set general authorization to the sales menu
- D. Assign a license to the user.

Answer: C,D

NEW QUESTION # 34
What type of analytical object is the Customer 360?

- A. Pervasive Dashboard
- B. Advanced Dashboard
- C. KPI
- D. SAP HANA app

Answer: B

NEW QUESTION # 35
Which marketing document is required in the purchasing process?

- A. Outgoing Payment
- B. A/P Invoice
- C. Goods Receipt PO
- D. Purchase Order

Answer: B

NEW QUESTION # 36
The warehouse manager would like to accept deliveries in a designated area where initial inspection is made before allocating the goods to their storage bin location.
What should be defined to implement this procedure in the system?

- A. A drop ship warehouse
- B. A receiving bin location
- C. A default and enforced bin location

Answer: B

NEW QUESTION # 37

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