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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q48-Q53):

NEW QUESTION # 48

In the header of the item master data record for Item A2222, only the Purchasing Item checkbox is selected. The item category checkboxes for Inventory Item and for Sales Item are unchecked.

Why would items have these settings?

- A. They are components in an assembly bill of materials
- B. They are used as consignment items
- C. They are used in the drop ship process
- D. They are office supplies**

Answer: D

NEW QUESTION # 49

You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check. The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.

What action is needed to configure this requirement?

- A. Set the appropriate order multiple and order interval in each item group.
- B. Use a different row type in the sales order for each item group.
- C. Create a checking rule to assign to each item group.**

Answer: C

NEW QUESTION # 50

What does the system create automatically when you add a new cost center?

- A. OG/L account
- B. Distribution rule**
- C. Sort Code
- D. Dimension

Answer: B

NEW QUESTION # 51

A production process finishes.

What can you do to add the finished goods to inventory? Note: There are 2 correct answers to this question.

- A. Add a Receipt from Production document for the Production Order.
- B. Change the Production Order status to released.
- C. From the context menu of the Production Order choose Report Completion.
- D. Close the Production Order.

Answer: A,C

NEW QUESTION # 52

What is a requirement for a profit and loss account?

- A. It must be located in the first three drawers of the chart of accounts.
- B. The balance has to be carried forward from one fiscal year to the next fiscal year.
- C. It must be set as a cash account.
- D. The balance has to be cleared at the end of each fiscal year.

Answer: D

NEW QUESTION # 53

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