

C_TB120_2504 Exam Cram & Training C_TB120_2504 Kit



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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q79-Q84):

NEW QUESTION # 79

A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full. What will be the effective authorization of the user?

- A. The most generous authorization-full
- B. The authorization defaults to read-only
- C. None, since there is an obvious conflict
- D. The first authorization that was assigned

Answer: C

NEW QUESTION # 80

How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- A. Recommendations
- B. Demand
- C. Supply
- D. Stock on Hand

Answer: C

NEW QUESTION # 81

Which transaction would cause an increase to the balance of a revenue account?

- A. A/R invoice
- B. Incoming payment
- C. Capitalization
- D. A/R credit memo

Answer: A

NEW QUESTION # 82

A manager would like to measure compliance for on-time delivery at a glance.

When the percentage is too low, the manager would like to drill down to view real-time statistics for deliveries, returns, and average time for order fulfillment.

What would you recommend?

- A. A pervasive dashboard with actions to open additional pervasive dashboards
- B. An advanced dashboard in his cockpit
- C. A key performance indicator with an action to open an advanced dashboard

Answer: C

NEW QUESTION # 83

You resell office supplies. You want to buy pens in boxes of 20 units and sell each pen separately.

What should you define in the system to enable this process?

- A. Define a purchase unit of measure for the box of pens and a sales unit of measure for a single pen.
- B. Define the pen as a sales item and the box of pens as a purchase item.
- C. Define an order multiple of 20 for the pen in the item master data.
- D. Define a factor of 20 for the box of pens in the item master data.

Answer: A

NEW QUESTION # 84

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