

# C\_TB120\_2504 Valid Vce Dumps & C\_TB120\_2504 Reliable Test Review



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## C\_TB120\_2504 Reliable Test Review & C\_TB120\_2504 Valid Braindumps Questions

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### SAP C\_TB120\_2504 Exam Syllabus Topics:

| Topic   | Details  |
|---------|--|
| Topic 1 | <ul style="list-style-type: none"><li>• <b>Implementation:</b> This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul> |
| Topic 2 | <ul style="list-style-type: none"><li>• <b>Logistics:</b> This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>  |
| Topic 3 | <ul style="list-style-type: none"><li>• <b>Financials:</b> This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li><li>• <b>L account defaults, chart of accounts, currencies, and posting periods.</b> They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>                             |

## SAP Certified Associate - SAP Business One Sample Questions (Q40-Q45):

### NEW QUESTION # 40

While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.

Which action should be taken in order to connect the two invoices with the payment?

- A. External reconciliation for the bank account
- **B. Internal reconciliation for the vendor master data record**
- C. Internal reconciliation for the bank account
- D. External reconciliation for the vendor master data record

**Answer: B**

### NEW QUESTION # 41

A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon.

Why is the deadline further out than 8 hours?

- A. The equipment card contains a different resolution time.
- B. Resolution time calculation is affected by the hours of coverage listed in the contract.
- **C. The time period for resolution begins once a technician is assigned.**
- D. The response time from the contract is added to the resolution time.

**Answer: C**

### NEW QUESTION # 42

The user wants to automatically create and send a PDF by email when adding a sales quotation.

Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. In the company details
- B. In the general settings
- **C. In the user defaults**
- **D. In the print preferences**

**Answer: C,D**

### NEW QUESTION # 43

Your customer wants to calculate the amount of paper wrap needed for an item, based on the volume of the item. This amount should be available in the delivery document.

You recommend adding a user-defined field with user-defined values.

How should the UDF/UDV be implemented?

- A. In the document header plus a query triggered by selection of the item code and customer code.
- B. In the document header with a query triggered by selection of the volume and item code.
- C. In the document row with a query triggered by selection of the item code and customer code.
- **D. In the document row plus a query triggered by selection of the volume and item code.**

**Answer: D**

### NEW QUESTION # 44

One of your largest customers is assigned to the Retail Price List. You have just negotiated quantity discounts for this customer for certain items based on the Distributor Price List prices. These additional discounts should apply too this only this customer.

Which is the best option for pricing to support this scenario?

- A. Add entries to the Period and Volume Discounts for the Distributor Price List.

- Answer: C**

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