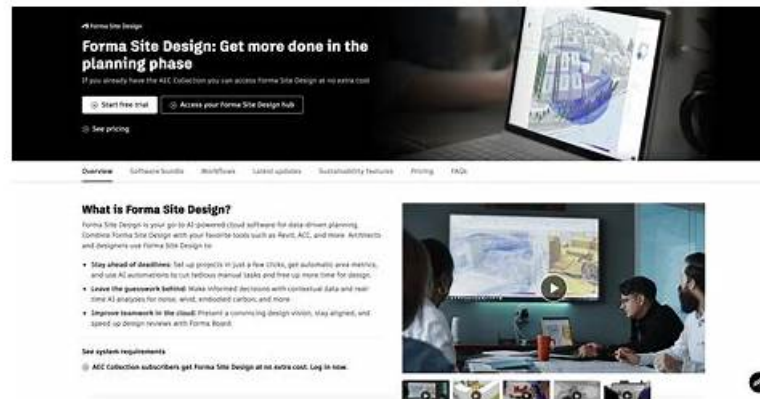


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## Salesforce Certified Sharing and Visibility Architect Sample Questions (Q53-Q58):

### NEW QUESTION # 53

Universal Containers (UC) is in legal dispute regarding several orders. UC has found out these records were removed from system.

The VP of Sales has asked to ensure this cannot happen in the future. What approach would meet this requirement?

- **A. Remove order delete permission from profiles and permission sets.**
- B. Change the record type/page layout assignment for orders to be read-only.
- C. Remove the delete button from the Order page layout.
- D. Implement a sharing rule that changes access for the records to read.

**Answer: A**

Explanation:

Explanation

Removing order delete permission from profiles and permission sets is the best approach to ensure that order records cannot be removed from the system in the future. This way, only users with the Modify All Data permission can delete order records. Option A is incorrect, since removing the delete button from the order page layout would not prevent users from deleting order records using other methods, such as data loader or API. Option B is incorrect, since changing the record type/page layout assignment for orders to be read-only would not affect the delete permission, but only the edit permission. Option D is incorrect, since implementing a sharing rule that changes access for the records to read would not prevent users from deleting order records that they own.

#### NEW QUESTION # 54

In order to allow community users to collaborate on Opportunities, which license type must the users.

- A. Sales Community
- B. Customer Community plus
- **C. Partner Community**
- D. Customer Community

**Answer: C**

Explanation:

Explanation

The license type that must be used by community users who want to collaborate on opportunities is Partner Community. As mentioned above, Partner Community licenses allow users to access standard CRM objects such as opportunities and collaborate with other partners and internal users using Chatter and Communities.

Sales Community licenses do not exist as a separate license type. Customer Community and Customer Community Plus licenses do not allow users to access opportunities, as they are intended for customer service scenarios rather than sales scenarios.

#### NEW QUESTION # 55

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- **A. Roles and Subordinates**
- **B. Public Groups**
- C. Profiles
- D. Manual Sharing

**Answer: A,B**

#### NEW QUESTION # 56

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. View
- B. Public Read Only
- **C. Use**
- D. Public Read Write

**Answer: C**

Explanation:

Explanation

The OWD for pricebook should be set to Use, which means that users can only view and use price books that are shared with them. This way, sales agents can have access to products and create opportunities for their customers. Option A is incorrect, since Public Read Only would give access to all price books to all users.

Option B is incorrect, since Public Read Write would give access and edit rights to all price books to all users.

Option C is incorrect, since View is not a valid OWD setting for pricebook.

#### NEW QUESTION # 57

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD - Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- B. There are no other options besides using field level security.
- C. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- **D. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.**

**Answer: D**

#### NEW QUESTION # 58

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