

Valid CPQ-301 Exam Test | CPQ-301 Free Dumps



What's more, part of that PDF4Test CPQ-301 dumps now are free: https://drive.google.com/open?id=16xbbK4NDDTf8s5vwRkJ01o8WF5THjT_v

PDF4Test provides updated and valid CPQ-301 Exam Questions because we are aware of the absolute importance of updates, keeping in mind the dynamic Salesforce CPQ-301 Exam Syllabus. We provide you update checks for 365 days after purchase for absolutely no cost. We also give a 25% discount on all CPQ-301 dumps.

Salesforce CPQ-301 is a certification exam that focuses on the configuration and administration of a Salesforce CPQ solution. Salesforce CPQ is a cloud-based tool that provides a streamlined process for creating quotes, managing orders, and configuring pricing for customers. CPQ-301 Exam is designed for professionals who are involved in the sales, marketing, and customer service departments of an organization.

>> Valid CPQ-301 Exam Test <<

Salesforce CPQ-301 Free Dumps, CPQ-301 Cost Effective Dumps

And if you still feel uncertain about the content, wondering whether it is the exact CPQ-301 exam material that you want, you can free download the demo to check it out. You will be quite surprised by the convenience to have an overview just by clicking into the link, and you can experience all kinds of CPQ-301 versions. Though the content of the CPQ-301 exam questions is the same, but the displays vary to make sure that you can study by your favorite way.

Salesforce CPQ-301 (Configure and Administer a Salesforce CPQ Solution) Certification Exam is a highly specialized certification that is designed for Salesforce professionals who are interested in enhancing their skills in configuring and administering Salesforce CPQ solutions. Configure and Administer a Salesforce CPQ Solution certification exam is aimed at individuals who are already familiar with Salesforce fundamentals and are looking to expand their knowledge and expertise in the CPQ domain.

Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q133-Q138):

NEW QUESTION # 133

When can a user expect the Conference Pass Product to be added to the Quote during the quoting process?

- A. The user selects a Product for the Quote.
- B. The user calculates a Quote.
- C. The user selects a Configuration Attribute value for a Product
- D. The user saves the Quote.

Answer: A

NEW QUESTION # 134

When using Advanced Approvals, what must an admin do to grant a user the ability to approve any approval request regardless of who it is assigned to?

- A. Grant the user a permission set with CRED on the Approval object.
- B. Assign the user the Advanced Approvals Admin permission set.
- C. Add the user to the Delegated Approver field for each Approver.

- D. Grant the user the Modify all Data permission.

Answer: D

NEW QUESTION # 135

An admin has created a Small Business Bundle product with List Price = \$5.00 with these Product Options:

If a user adds this bundle and saves it without making changes to the configuration, what will the Package Total be on the Small Business Bundle parent product Quote Line?

- A. \$17.50
- B. \$37.50
- C. \$25.00
- D. \$5.00

Answer: C

NEW QUESTION # 136

Universal Containers implemented CPQ Contract Amendment functionality via the Amend button on the Opportunity. Since an Account can have many different Contracts, the Admin implemented a Contract Name field to allow the user to enter identifying information on each Contract record.

How can the Admin ensure that the user is presented with the custom Contract Name field when the user initiates an Amendment?

- A. Create a custom Field Set on Contract and add the custom Contract Name fields to the field Set.
- B. Add the custom Contract Name field into the Active Contract Lookup Field Set on the Opportunity object.
- C. Create a custom Page Layout and add the custom Contract Name field to the layout.
- D. Add the custom Contract Name field into the Active Contract Lookup Field Set on the Contract object.

Answer: D

NEW QUESTION # 137

Universal Containers has a number of Contracts that are due to expire next month. Sales wants to uplift the products of Product Family X by 3%, and the products of Product Family Y by 10% upon renewal.

Which two actions should the admin take to ensure CPQ applies the correct price uplift?

Choose 2 answers

- A. Fill in the appropriate Renewal Uplift Rate on each Quote Line record
- B. Set the Renewal Pricing method on the Contract to Uplift
- C. Fill in the Appropriate Renewal Uplift Rate on each Subscription record.
- D. Set the Renewal Pricing Method on the Account to Uplift.

Answer: C,D

NEW QUESTION # 138

.....

CPQ-301 Free Dumps: <https://www.pdf4test.com/CPQ-301-dump-torrent.html>

- Hot Valid CPQ-301 Exam Test | Valid CPQ-301: Configure and Administer a Salesforce CPQ Solution 100% Pass Search for ⇒ CPQ-301 ⇐ and easily obtain a free download on (www.practicevce.com) CPQ-301 Practice Braindumps
- CPQ-301 Testking CPQ-301 Exam Cram Pdf CPQ-301 Practice Braindumps * Easily obtain 「 CPQ-301 」 for free download through > www.pdfvce.com CPQ-301 Latest Exam Review
- CPQ-301 Practice Exam Pdf CPQ-301 Practice Braindumps Pass CPQ-301 Guide Easily obtain ⇒ CPQ-301 ⇐ for free download through > www.easy4engine.com < CPQ-301 Testking
- CPQ-301 Practice Braindumps CPQ-301 Valid Mock Exam Reliable CPQ-301 Braindumps Book Enter 【 www.pdfvce.com 】 and search for ✓ CPQ-301 ✓ to download for free CPQ-301 Latest Exam Tips

- Salesforce Valid CPQ-301 Exam Test: Configure and Administer a Salesforce CPQ Solution - www.easy4engine.com Gives Warm Service - Excellent Free Dumps □ Easily obtain free download of ▶ CPQ-301 ◀ by searching on { www.easy4engine.com } □ CPQ-301 Valid Mock Exam
- CPQ-301 Exam Questions Answers □ Exam CPQ-301 Flashcards □ CPQ-301 Sample Exam □ Open website ➡ www.pdfvce.com □ and search for > CPQ-301 □ for free download □ Valid CPQ-301 Exam Discount
- Reliable CPQ-301 Exam Braindumps □ CPQ-301 Exam Cram Pdf □ CPQ-301 Practice Braindumps □ Enter ✓ www.easy4engine.com □ ✓ □ and search for ➡ CPQ-301 □ to download for free □ CPQ-301 Latest Exam Online
- Exam CPQ-301 Training □ Valid CPQ-301 Exam Discount ◀ CPQ-301 Reliable Test Cost □ Open website > www.pdfvce.com □ and search for [CPQ-301] for free download □ CPQ-301 Sample Exam
- Pass Guaranteed Quiz The Best Salesforce - Valid CPQ-301 Exam Test ♣ Open > www.troytecdumps.com □ enter □ CPQ-301 □ and obtain a free download □ CPQ-301 Practice Exam Pdf
- Exam CPQ-301 Flashcards ♥ CPQ-301 Exam Cram Pdf □ CPQ-301 Valid Mock Exam □ Search for ➡ CPQ-301 □ and obtain a free download on ⇒ www.pdfvce.com ⇐ □ Exam CPQ-301 Flashcards
- CPQ-301 valid cram guide - CPQ-301 training prep - CPQ-301 sure pass ♣ Copy URL (www.prepawaypdf.com) open and search for { CPQ-301 } to download for free □ Pass CPQ-301 Guide
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, kumu.io, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, pastebin.com, Disposable vapes

BONUS!!! Download part of PDF4Test CPQ-301 dumps for free: https://drive.google.com/open?id=16xbbK4NDDTf8s5vwRkJ01o8WF5THjT_v