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Salesforce Certified Industries CPQ Developer Sample Questions (Q271-Q276):

NEW QUESTION # 271

What type of parameter is being used in this example API call: `vlocity_cmt/v3/catalogs/Phonesyoffers?context={fStatus:"Active"}`

- A. Specifying a particular logged-in user
- **B. Specifying a context**
- C. No parameters are used
- D. Specifying page size

Answer: B

Explanation:

In the example API call provided (`vlocity_cmt/v3/catalogs/Phones/offers?context={"Status":"Active"}`), the type of parameter being used is specifying a context. This parameter type is critical for filtering API responses based on specific conditions or contexts, in this case, filtering to include only those phone offers where the status is "Active". This allows the API to return more relevant data tailored to the needs of the application or user.

NEW QUESTION # 272

In which sequence do rules execute to ensure a perfect order in the Cart?

- A. Eligibility Rules, Context Rules, Advanced Rules
- B. Advanced Rules Framework, Context Rules Framework, Compatibility Rules
- C. Context Rules Framework, Advanced Rules Framework.
- **D. Context Rules Framework, Compatibility Rules Framework, Advanced Rules Framework.**

Answer: D

Explanation:

To ensure a perfect order in the cart, rules should execute in a sequence that maintains logical dependencies and data integrity. The correct sequence is:

* Context Rules Framework: First, establish the context for the transaction based on customer data and product selection. This sets the stage for more detailed rule application.

* Compatibility Rules Framework: Next, ensure that the selected products are compatible with each other. This prevents conflicts in the cart and helps in maintaining a coherent order structure.

* Advanced Rules Framework: Finally, apply advanced rules that may include dynamic pricing adjustments, promotions, or complex business logic. This layer refines the order to meet specific business objectives and customer needs.

This sequence ensures that each rule framework builds upon the data and decisions of the previous step, leading to a consistent and accurate order process in the cart.

NEW QUESTION # 273

Felix is creating a new guided selling experience, and he notices that the Total Summary in his persistent cart always displays "0 item in Cart" and the one time and monthly total are blank, despite having several items in the cart. How can he fix this?

- A. Select the Render property for the remote action that invokes the `postCartsItems` method
- **B. Add "vlocCart_Top" as the Response JSONNode in the remote action that invokes the `getCarts` method**
- C. Add a remote action that invokes the `checkout` method
- D. Activate the `PricingElementServiceImplementation` for the `PricingPlanService` interface

Answer: B

Explanation:

When encountering issues with the persistent cart not updating in a Salesforce Industries CPQ guided selling interface, the usual fix involves ensuring that the remote action fetching the cart data correctly targets the expected node in the response JSON. By setting the `Response JSONNode` to `"vlocCart_Top"` in the remote action that invokes the `getCarts` method, Felix can ensure that the correct

segment of the JSON is updated with cart details, which should resolve the display issue of showing "0 items in Cart" and missing totals.

NEW QUESTION # 274

Which of these is necessary for building a Guided Selling cart? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. Associating the cart with a valid price list or price book
- B. Associating the cart with valid user profiles
- C. Associating the cart with a valid account
- D. HTML Template for horizontal or vertical mode
- E. Linking getCartItems to the template
- F. createCart method
- G. Multiple price lists for filtering product categories

Answer: A,B,C,F

Explanation:

Building a Guided Selling cart in Salesforce Industries CPQ typically involves several key actions:

A. CreateCart method: This is crucial for initializing the cart where all selected items will be stored.

B. Associating the cart with a valid price list or price book: Ensures that all products added to the cart are priced according to the correct pricing structure.

D. Associating the cart with a valid account: This linkage is necessary for the cart to consider specific customer data and potential custom pricing or discounts.

E. Associating the cart with valid user profiles: Important for applying permissions and visibility rules based on the user's role or profile.

These components are fundamental for the cart functionality in a guided selling context, supporting a tailored and accurate sales experience.

References:

* Salesforce Industries CPQ Implementation Guide.

* Configuration and Customization best practices for carts in Salesforce Industries CPQ.

NEW QUESTION # 275

When the Cost & Margin feature is enabled, where are the upper and lower margin bounds data stored?

- A. In a Margin attribute
- B. In a calculation matrix
- C. In a price list
- D. In a Cost price list entry

Answer: B

Explanation:

When the Cost & Margin feature is enabled in Salesforce Industries CPQ, the data regarding upper and lower margin bounds are typically stored in:

A. A calculation matrix: This is a tool used within CPQ to define and store complex pricing rules, including margins based on cost. It allows the system to dynamically calculate and apply margins based on the cost structure defined within the matrix, facilitating precise control over profitability on a per-product basis.

NEW QUESTION # 276

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