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HPE GreenLake Solutions Sample Questions (Q49-Q54):

NEW QUESTION # 49

A retail company requires dynamic scalability and flexible payment options. What tool should the partner use to build a business case?

Response:

- A. HPE Nimble Dashboard
- B. VMware NSX Manager
- **C. HPE Mapbook**
- D. HPE InfoSight

Answer: C

NEW QUESTION # 50

A customer has high variability in workload demands and seeks pay-per-use IT solutions. What GreenLake feature should you highlight?

Response:

- **A. Consumption-based pricing**
- B. Static workload scalability
- C. Limited cloud integration
- D. Fixed infrastructure costs

Answer: A

NEW QUESTION # 51

A partner needs to ensure delivery aligns with the customer's business objectives and agreed SOW. What is the best practice?

Response:

- **A. Monitor delivery progress and provide updates**
- B. Avoid scalability discussions post-delivery
- C. Standardize configurations across industries
- D. Limit flexibility in the delivered solution

Answer: A

NEW QUESTION # 52

A retail company requires flexibility in scaling resources and expects frequent updates during delivery. What is the best approach for the partner?

Response:

- A. Avoid scalability discussions and standardize configurations
- B. Finalize resource allocation without customer input
- **C. Align delivery with customer goals and provide regular updates**
- D. Use static configurations to simplify delivery

Answer: C

NEW QUESTION # 53

A customer seeks cost-efficient GreenLake solutions with scalable SaaS options. Which HPEFS feature should be highlighted?

Response:

- A. Mandatory capital investments
- B. Limited support for SaaS models
- **C. Customized payment terms and flexible financing**
- D. Pre-defined configurations

Answer: C

NEW QUESTION # 54

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- [illegible]

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