Reliable Sales-Admn-202 Braindumps Book, New Sales-Admn-202 Test Pdf

When you are struggling with those troublesome reference books; when you feel helpless to be productive during the process of preparing different exams (such as Sales-Admn-202 exam); when you have difficulty in making full use of your sporadic time and avoiding procrastination. It is time for you to realize the importance of our Sales-Admn-202 Test Prep, which can help you solve these annoyance and obtain a Sales-Admn-202 certificate in a more efficient and productive way. As long as you study with our Sales-Admn-202 exam questions for 20 to 30 hours, you will be confident to take and pass the Sales-Admn-202 exam for sure.

Salesforce Sales-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	• Product Selection: This section of the exam measures skills of Salesforce Administrators and covers enabling product selection through tools like Search Filters, field sets, and Custom Actions. It ensures that users can easily find and configure products to match business needs.
Topic 2	• Approvals: This section of the exam measures skills of Salesforce Consultants and covers selecting and setting up native or Advanced Approvals. It ensures that approval processes meet business needs and align with quoting workflows.
Topic 3	• Bundle Configurations: This section of the exam measures skills of Salesforce Consultants and covers setting up bundle structures to meet various business requirements. It evaluates the ability to configure Product Rules that ensure bundles work properly according to defined processes.
Topic 4	• Quote Templates: This section of the exam measures skills of Salesforce Consultants and covers setting up Quote Templates that align with business requirements. It involves configuring layouts and components to generate professional quotes.

Topic 5	• Orders, Contracts, Amendments, and Renewals: This section of the exam measures skills of Salesforce Consultants and covers understanding the data required for generating Orders and Contracts. It also involves creating renewal and amendment quotes, and deciding when to use Orders, Contracts, Subscriptions, and Assets to satisfy customer and business processes.

New Sales-Admn-202 Test Pdf, Test Sales-Admn-202 Lab Questions

Our Sales-Admn-202 qualification test guide boosts the self-learning and self-evaluation functions so as to let the clients understand their learning results and learning process of Sales-Admn-202 exam questions , then find the weak links to improve them. Through the self-learning function the learners can choose the learning methods by themselves and choose the contents which they think are important. Through the self-evaluation function the learners can evaluate their mastery degree of our Sales-Admn-202 test materials and their learning process.

Salesforce Certified CPQ Administrator Sample Questions (Q82-Q87):

NEW QUESTION # 82
Universal Containers would like to display the sum of one of their custom fields within the standard table of the Line Editor. They do not want to replace the subtotal or total fields. Where should the Admin place the custom field to display this total?

- A. The Summary Fields field set
- B. The Segmented Summary Fields field set
- C. The Line Subtotals Total field package setting
- D. The Totals Field package setting

Answer: A

Explanation:
Requirement Overview:
* Display the sum of a custom field in the standard Line Editor table without replacing the subtotal or total fields.
Solution Details:
* The Summary Fields field set on the Quote Line object controls which fields appear as totals in the Line Editor.
Steps to Configure:
* Navigate to Setup > Object Manager > Quote Line.
* Locate the Summary Fields Field Set.
* Add the custom field to the field set.
Validation:
* Open the Quote Line Editor and confirm that the sum of the custom field appears in the standard table, alongside other totals.

NEW QUESTION # 83
Universal Containers has four Price Rules with different Calculator Evaluation Events and Evaluation Orders.
Which rule will evaluate first?

- A. Rule C with Evaluation Order of 20, and Calculator Evaluation Event of Before Calculate
- B. Rule D with Evaluation Orcer of 5, and Calculator Evaluation Event of On Calculate
- C. Rule B with Evaluation Order of 20, and Calculator Evaluation Event of On Initialization
- D. Rule A with Evaluation Order of 10, and Calculator Evaluation Event of Before Calculate

Answer: C

Explanation:
Evaluation Order Logic:
* Calculator Evaluation Events determine when a rule is executed:
* On Initialization: Executes before other events.
* Before Calculate: Executes before the calculation phase.
* On Calculate: Executes during the calculation phase.

* Evaluation Order: Within the same event phase, rules execute based on their Evaluation Order (lower numbers execute first).
Why Rule B Executes First:
* Rule B uses the On Initialization event, which precedes all other events, regardless of the Evaluation Order.
Why Other Options Are Incorrect:
* A, B, and C: Rules with Before Calculate or On Calculate events execute after On Initialization.
Salesforce CPQ Reference:
* Pricing rule evaluation is covered in the CPQ Pricing Logic Guidelines .

NEW QUESTION # 84
Universal Containers (UC) is a reseller of a Product made by another company. UC wants to price the Product based on the Cost that UC pays for it.
How should the admin set the Cost for this Product?

- A. Add the Cost to the Product's Price Book Entry Cost field.