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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.</li> </ul>

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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q14-Q19):

### NEW QUESTION # 14

What is the required amount of test code coverage when deploying an Apex class?

- A. 0.75
- B. 0.55
- C. 0.85
- D. 0.65

**Answer: A**

Explanation:

The required amount of test code coverage when deploying an Apex class is 75%. This means that at least 75% of the Apex code must be covered by unit tests, and all of those tests must complete successfully. Verified Reference:

[https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex\\_deploying\\_ant\\_deploy.htm](https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_deploying_ant_deploy.htm)

### NEW QUESTION # 15

A user wants to review credit card payment data for a specific Order. Which object should the employee navigate to?

- A. Order Payment Summary
- B. Payment

- C. Order
- D. Payment Method

**Answer: A**

Explanation:

The object that the user should navigate to to review credit card payment data for a specific Order is Order Payment Summary. An Order Payment Summary is a record that represents a payment made for an order or part of an order. An Order Payment Summary has a lookup relationship to both Order Summary and Invoice objects, and it contains information such as the payment amount, method, status, etc. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_payment\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5)

#### NEW QUESTION # 16

Which three objects need to be utilized when creating orders using the composite API?

- A. Account
- B. Order Summary
- C. Pricebook Entry
- D. Product
- E. Contact

**Answer: A,C,E**

Explanation:

The Pricebook Entry, Contact, and Account objects are required when creating orders using the composite API. The composite API is a REST API that allows creating multiple records in one request. To create an order using the composite API, an administrator needs to provide the following information:

The Account ID of the customer who placed the order

The Contact ID of the customer who placed the order

The Pricebook Entry IDs of the products that are ordered

The quantity and unit price of each product

The order status and currency Reference: [Create Orders Using Composite API], [Composite Resources]

#### NEW QUESTION # 17

An administrator is configuring delivery methods. What two types of records need to be created?

- A. Order Delivery Method
- B. Delivery Method
- C. Order Delivery Summary
- D. Product
- E. Product Summary

**Answer: A,B**

Explanation:

The Order Delivery Method and Delivery Method objects are used to configure delivery methods for orders.

A delivery method is a way of delivering an order to a customer, such as standard shipping, express shipping, or in-store pickup. A Delivery Method record defines the name, description, type, and cost of a delivery method. An Order Delivery Method record associates an order with a delivery method and stores additional information such as the delivery address, tracking number, and status. References: Order Management Objects, [Delivery Methods]

#### NEW QUESTION # 18

What does the number of Fulfillment Orders created depend upon?

- A. Fulfillment Location, Delivery Method and Number of Payments
- B. Fulfillment Location, Delivery Method and Recipient Address
- C. Fulfillment Location, Recipient Address and Quantity
- D. Fulfillment Location, Delivery Charges and Quantity

**Answer: B**

Explanation:

The number of Fulfillment Orders created depends on three factors: Fulfillment Location, Delivery Method and Recipient Address. These factors determine how the Order Items are grouped and allocated to Fulfillment Orders based on routing rules and inventory availability. For example, if an order has two items that can be fulfilled from different locations, or have different delivery methods or recipient addresses, then two Fulfillment Orders are created for that order. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.om\\_order\\_fulfillment.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.om_order_fulfillment.htm&type=5)

### NEW QUESTION # 19

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