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## **SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q52-Q57):**

### **NEW QUESTION # 52**

What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Item number increment
- B. Reference mandatory indicator
- C. Default delivery type for billing
- D. Billing type for cancellation

**Answer: A,D**

### **NEW QUESTION # 53**

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.

What must you do? Note: There are 3 correct answers to this question.

- A. Include the text type with an appropriate access sequence in the text determination procedure.
- B. In the access sequence, set the partner function language for this text to "sold-to party".
- C. Assign an appropriate text type to the sales document type.
- D. Assign the text determination procedure to the sales document type.
- E. Ensure that the access sequence reads the sold-to party text first.

**Answer: B,C,D**

### **NEW QUESTION # 54**

How does the system determine the warehouse number in an order-to-cash process?

- A. It is linked to a combination of sales area and plant.
- B. It is linked to a combination of plant and storage location.
- C. It is linked to a combination of plant and distribution channel.
- D. It is linked to a combination of plant and shipping point.

**Answer: B**

### **NEW QUESTION # 55**

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Shipping conditions
- B. Transportation group
- C. Plant
- D. Loading group
- E. Sales document type

**Answer: A,C,D**

### **NEW QUESTION # 56**

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Assign a shift sequence to the working times.
- B. Maintain shifts defining the times for starting and ending work.
- C. Assign a set of working times to the shipping point.

- D. Maintain the transit time in the route in hours and minutes.
- E. Assign a set of working times to the plant.

**Answer: B,C,D**

#### **NEW QUESTION # 57**

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