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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q52-Q57):

NEW QUESTION # 52

What can you configure in a billing type? Note: There are 2 correct answers to this question.

- **A. Item number increment**
- B. Reference mandatory indicator
- C. Default delivery type for billing
- **D. Billing type for cancellation**

Answer: A,D

NEW QUESTION # 53

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.

What must you do? Note: There are 3 correct answers to this question.

- A. Include the text type with an appropriate access sequence in the text determination procedure.
- **B. In the access sequence, set the partner function language for this text to "sold-to party".**
- **C. Assign an appropriate text type to the sales document type.**
- **D. Assign the text determination procedure to the sales document type.**
- E. Ensure that the access sequence reads the sold-to party text first.

Answer: B,C,D

NEW QUESTION # 54

How does the system determine the warehouse number in an order-to-cash process?

- A. It is linked to a combination of sales area and plant.
- **B. It is linked to a combination of plant and storage location.**
- C. It is linked to a combination of plant and distribution channel.
- D. It is linked to a combination of plant and shipping point.

Answer: B

NEW QUESTION # 55

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- **A. Shipping conditions**
- B. Transportation group
- **C. Plant**
- **D. Loading group**
- E. Sales document type

Answer: A,C,D

NEW QUESTION # 56

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Assign a shift sequence to the working times.
- **B. Maintain shifts defining the times for starting and ending work.**
- **C. Assign a set of working times to the shipping point.**

- D. Maintain the transit time in the route in hours and minutes.
- E. Assign a set of working times to the plant.

Answer: B,C,D

NEW QUESTION # 57

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