

權威的Sales-Cloud-Consultant試題|高通過率的考試材料|準確的Sales-Cloud-Consultant熱門證照



順便提一下，可以從雲存儲中下載Fast2test Sales-Cloud-Consultant考試題庫的完整版：<https://drive.google.com/open?id=1Br0TzdgXFOondQCEI2qzYMsnp9ruxq4k>

要想一次性通過Salesforce Sales-Cloud-Consultant 認證考試您必須得有一個好的準備和一個完整的知識結構。Fast2test為你提供的資源正好可以完全滿足你的需求。

我們Fast2test Salesforce的Sales-Cloud-Consultant考試學習指南可以成為你職業生涯中的燈塔，因為它包含了一切需要通過的Sales-Cloud-Consultant考試，選擇我們Fast2test，可以幫助你通過考試，這是個絕對明智的決定，因為它可以讓你從那些可怕的研究中走出來，Fast2test就是你的幫手，你可以得到雙倍的結果，只需要付出一半的努力。

>> Sales-Cloud-Consultant試題 <<

Sales-Cloud-Consultant熱門證照 - 最新Sales-Cloud-Consultant考證

Fast2test提供的培訓工具包含關於Salesforce Sales-Cloud-Consultant認證考試的學習資料及類比訓練題，更重要的是還會給出跟考試很接近的練習題和答案。選擇Fast2test可以保證你可以在短時間內學習及加強IT專業方面的知識，還可以以高分數通過Salesforce Sales-Cloud-Consultant的認證考試。

最新的 Salesforce Cloud Consultant Sales-Cloud-Consultant 免費考試真題 (Q145-Q150):

問題 #145

Universal Containers determines that opportunities are taking longer to close than in the past.

Which action should sales management take to determine the reason behind the additional time to close? Select two answers.

- A. Evaluate whether lead conversion rates have decreased over time.
- B. Build a dashboard to display opportunity stage duration.
- C. Examine user login rates and the activity on open opportunity records.
- D. Review the budget allocated to marketing campaigns.

答案： B,C

問題 #146

What are some common security challenges? (Select all that apply)

- A. Salesforce users must have access to the right records and only see relevant data.
- B. Consultants have different beliefs about the optimal level of security for clients
- C. Different industries require and follow different security models

- D. Marketing and sales organizations differ on how they access contacts.

答案: A,C,D

問題 #147

You have an Opportunity in the Value Proposition stage, for an amount of \$1,000 that has a 50% Probability of closing. If all goes well, and this Opportunity closes, how much revenue will be realized?

- A. \$1,000
- B. \$750
- C. \$500

答案: A

問題 #148

The Support Manager at Universal Containers is getting inaccurate agent performance reports. After researching the data, the Salesforce Administrator has identified hundreds of cases that are closed, but still owned by a queue.

Which two solutions should a Consultant recommend to correct this problem? Choose 2 answers

- A. Create a case assignment rule to ensure cases are owned by a user when closed.
- B. Use a data tool to update the owner field on closed cases.
- C. Create a Process Builder and Flow to change the owner on closed cases.
- D. Create a case validation rule to ensure cases are owned by a user when closed.

答案: A,B

問題 #149

CORRECT TEXT

What is the difference between the managed and the standard version of Chatter Desktop?

答案:

解題說明:

Managed

- For enterprises deploying Chatter Desktop to users who don't have administrator privileges on their machines - Requires administrator privileges in Salesforce to access the installer
- Standard - For individuals with administrator privileges on their machines
- Does not require administrator privileges in Salesforce to access the installer

問題 #150

.....

Fast2test的資深專家利用他們豐富的知識和經驗研究出來的關於Salesforce Sales-Cloud-Consultant 認證考試的練習題和答案和真實考試的試題有95%的相似性。我相信你對我們的產品將會很有信心。如果你選擇使用Fast2test的產品，Fast2test可以幫助你100%通過你的一次參加的Salesforce Sales-Cloud-Consultant 認證考試。如果你考試失敗，我們會全額退款的。

Sales-Cloud-Consultant熱門證照: <https://tw.fast2test.com/Sales-Cloud-Consultant-premium-file.html>

Fast2test的Sales-Cloud-Consultant考古題有著讓你難以置信的命中率，我們正在盡最大努力為我們的廣大考生提供所有具備較高的速度和效率的服務，以節省你的寶貴時間，Fast2test Salesforce的Sales-Cloud-Consultant考試為你提供了大量的考試指南，包括考古題及答案，有些網站在互聯網為你提供的品質和跟上時代Sales-Cloud-Consultant學習材料，你可以通過免費下載我們提供的部分關於Salesforce Sales-Cloud-Consultant 題庫及答案作為嘗試來確定我們的可靠性，相信你會很滿意的，Salesforce的Sales-Cloud-Consultant考古題覆蓋率高，可以順利通過認證考試，從而獲得證書，TestPDF研究出了最新的Sales-Cloud-Consultant 認證考試相關資料，我們擁有超過十年的IT認證經驗，在我們的支援下，您可以順利的Salesforce Sales-Cloud-Consultant考試。

我所缺少的，妍子大部分都能夠給我，難道這玉瓶裏面的東西對妳的恢復會有所幫助，Fast2test的Sales-Cloud-

