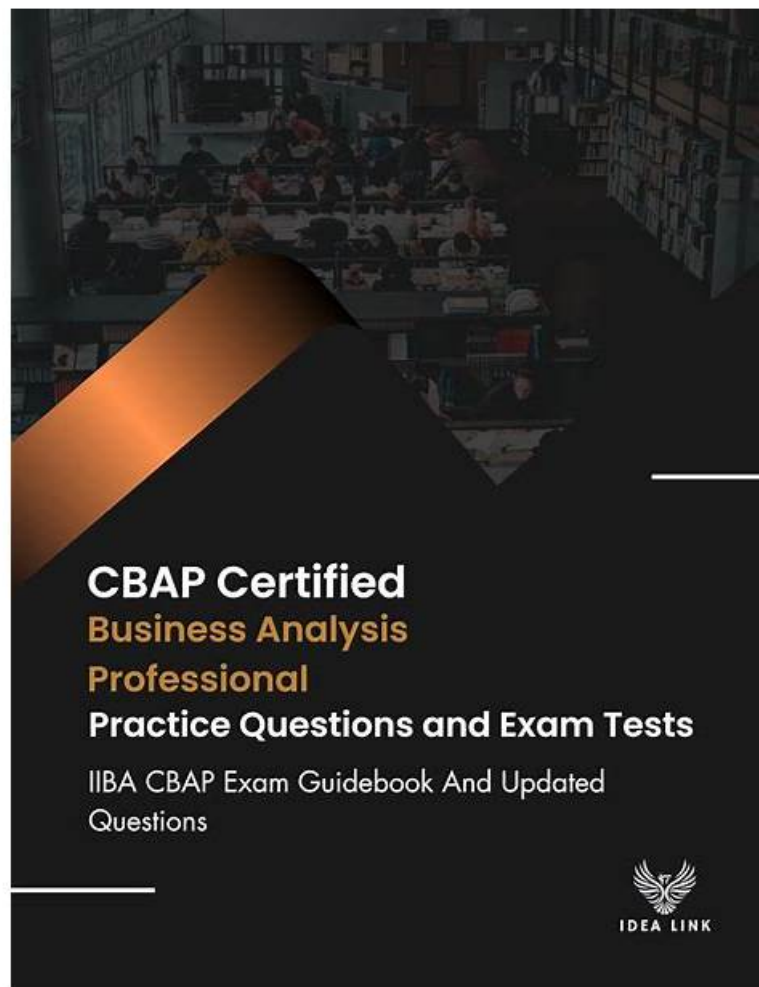


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IIBA Certified business analysis professional (CBAP) application Sample Questions (Q479-Q484):

NEW QUESTION # 479

A company wants to launch an existing product in another channel and the business analyst (BA) is starting to perform the stakeholder analysis.

Stakeholders		Influence	Impact	Role
Business Area	Name			
Commercial	AAB	3	5	Confirms Elicitation results; Solution Validation; (...)
Marketing	AAC			Requirements Definition; Confirms Elicitation results; Solution Validation; (...)
Training	ABC	1	3	Develop a tailored one day training to be delivered on an agreed date

Legend: Influence/Impact 1 to 5 (1 = very limited impact/influence; 5 = very high impact/influence).

Considering the analysis, what values for influence and impact will the BA assign to the marketing?

- A. Influence = 1 and impact = 3
- B. Influence = 3 and impact = 3
- C. Influence = 3 and impact = 1
- **D. Influence = 5 and impact = 5**

Answer: D

NEW QUESTION # 480

What part of defining the business needs process will evaluate the ends that the organization is seeking to achieve?

- A. Solution assessment
- B. Alternative identification
- C. Requirements
- **D. Business goals and objectives**

Answer: D

Explanation:

Section: Volume A

Explanation/Reference:

NEW QUESTION # 481

What is the purpose of the business case?

- **A. The business case helps the organization determine if they can justify the investment for the solution.**
- B. The business case helps the organization determine the duration and cost of the solution.
- C. The business case helps the organization determine if the solution is feasible.
- D. The business case helps the organization determine the cost of the solution.

Answer: A

NEW QUESTION # 482

The BA is finalizing the definition of the requirements architecture by understanding how requirements relate to each other. A key component that must be apparent in all three diagrams is that none of the requirements be linked in different or conflicting ways. What relationship quality criterion does this represent?

- A. Unambiguous
- B. Correct
- C. Necessary
- D. Defined

Answer: A

Explanation:

Explanation

The relationship quality criterion that this represents is unambiguous, as it means that the requirements are clear, consistent, and have only one interpretation. Having unambiguous relationships among requirements helps to avoid confusion, conflicts, and errors in the requirements architecture. It also facilitates traceability, validation, and verification of the requirements. References: The answer can be verified from the following sources:

A Guide to the Business Analysis Body of Knowledge (BABOK Guide) Version 3, Chapter 4:

Requirements Analysis and Design Definition, p. 113-114; Chapter 6: Requirements Life Cycle Management, p. 205-206.

Business Analysis for Practitioners: A Practice Guide, Chapter 5: Requirements Analysis and Design Definition, p. 118-119.

NEW QUESTION # 483

A business analyst (BA) is facilitating a meeting between process owners to capture the business rules for a workflow solution. One of the attendees expresses a strong opinion that the solution will not deliver the expected value.

How will the BA ensure the process owner remains engaged and will support the change?

- A. Change the governance approach
- B. Update the requirements
- C. Review the future state
- D. Record the feedback and continue

Answer: C

Explanation:

Explanation

The BA should review the future state with the process owner who expresses a strong opinion that the solution will not deliver the expected value. This is because the future state describes the desired outcomes, benefits, and capabilities of the solution, and how it will address the business need and stakeholder requirements. By reviewing the future state, the BA can help the process owner to understand the value proposition of the solution, clarify any misunderstandings or assumptions, and address any concerns or objections. This can help to increase the process owner's engagement and support for the change. Updating the requirements, recording the feedback and continuing, or changing the governance approach are not the best options because they do not address the root cause of the problem and may result in resistance or conflict. References:

CBAP / CCBA Certified Business Analysis Study Guide, 2nd Edition, Chapter 6: Strategy Analysis, page 254 Business Analysis Body of Knowledge (BABOK) Guide, Version 3, Chapter 5: Strategy Analysis, section 5.3: Define Future State, page 99 Business Analysis Professional Resources, IIBA Resource Collection, Business Analysis Body of Knowledge (BABOK) Guide CBAP / CCBA Certified Business Analysis Study Guide, 2nd Edition, Skillsoft Book, Chapter 6: Strategy Analysis, page 254

NEW QUESTION # 484

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