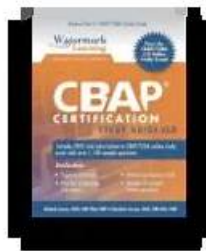


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IIBA Certified business analysis professional (CBAP) application Sample Questions (Q293-Q298):

NEW QUESTION # 293

A health insurance provider undertakes enhancements to its mobile application platform and finalizes the following capabilities as part of the scope of the next release:

- I. Ability to integrate online maps and global positioning system (GPS) technology with the mobile application in real time to display location of service providers in the subscriber's vicinity that participate in the subscriber's plan network.
- II. Ability for the subscriber to lookup the service providers by specifying either a postal code or a search area radius in miles.
- III. Ability for the subscriber to initiate the download of fee information for one or more service providers in a single request.

Through requirements workshops the business analyst elicits the following detailed business requirements:

1. The company's mobile application platform must support real time integrate with the following third party systems:
 1. GPS System
 2. Postal Code Validation

What kind of relationship is used to describe the traceability between requirement 8 and the solution artifacts that implement it?

- A. Depends
- **B. Satisfy**
- C. Derive
- D. Validate

Answer: B

NEW QUESTION # 294

Which of the following techniques is used to test customer acceptance of the solution and to measure marketplace demand?

- A. Interviews
- B. Prototyping
- **C. Market Survey**
- D. Technology Assessment

Answer: C

Explanation:

Explanation/Reference:

Explanation:

NEW QUESTION # 295

A company that specialized in manufacturing vending machines for books has been in business for 10 years.

As the e-book and online retailing grow, the company perceived that a change is required to respond to the new emerging market forces. However, the change should focus on reusability as much as possible to reduce expenses. After analyzing the current state with the business subject matter experts, the business analyst (BA) proposed investing in a new business line of vending machines that sell pay per use mobile device phone fast charging stations.

Due to the urgency of this change, the BA was asked to finalize requirements elicitation in the shortest possible time.

By proposing this change, what type of view did the BA use to analyze the current manufacturer's state?

- A. Capability-centric
- B. Data-centric
- C. Process-centric
- D. People-centric

Answer: A

NEW QUESTION # 296

STATEMENT OF CASH FLOWS	
Last year (In thousands)	
CASH AND CASH EQUIVALENTS, BEGINNING OF THE YEAR	\$10,746
CASH USED IN OPERATING ACTIVITIES	(\$1,273)
CASH GENERATED BY INVESTING ACTIVITIES	\$2,568
CASH GENERATED BY FINANCING ACTIVITIES	\$589
INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS	\$1,884
CASH AND CASH EQUIVALENTS, END OF YEAR	\$12,630

The table illustrate the statement of cash flower for a courier company for the last fiscal year:

Due to aggressive market competition the management of the company performed a strategy review and based on their findings and the current market conditions, they came up with strategic and tactical changes in order to keep a competitive market position. In order to strength customer retention strategies through a new competitive advantage, the company is considering implementing a live parcel tracking system. The added value will be that the customers may determine the exact location on of the parcel whether it is in a warehouse, crossing the ocean through an overseas the exact location of the parcel whether it is in a warehouse, crossing the ocean through an overseas the ship, or travelling in a delivery truck at any time. The system tracks the location of the parcel by tracking the vehicle in which it is contained. However, for a group of old delivery trucks, it was noticed that the engine sound and vibration disturbed the tracking signal and caused of management would like to sell these vehicles and replace them with newer ones, the Chief Financial Officer (CFO) was strongly against that approach. The CFO argued that instead of hanging tracking devices on the trucks body they can have the truck drivers manually send the truck send the truck location from a hand-held mobile device every 20 minutes.

What could the business analyst (BA) do to gain consensus between the CFO and other Management?

- A. Calculate the costs incurred by each option
- B. Estimate the potential value delivered by each option
- C. Recommend and present a completely new option
- D. Compare each option against an industry benchmark

Answer: B

Explanation:

In order to gain consensus between the CFO and other management, the BA could estimate the potential value delivered by each option and present the results to the stakeholders. This would involve assessing the benefits, costs, and risks of each option, as well as the alignment with the strategic objectives and customer needs. By estimating the value, the BA could help the stakeholders understand the trade-offs and implications of each option, and facilitate a rational and informed decision-making process.

References:

- * IIBA BABOK Guide, Section 9.4, Evaluate Solution Options
- * How to Estimate the Value of a Business Analysis Solution, Bridging the Gap
- * Business Analysis Techniques: Estimating Value, Business Analyst Learnings

NEW QUESTION # 297

You are the business analyst for your organization and are preparing for the conduct elicitation activity. You'll need several stakeholders' roles as you prepare for this activity in your organization. Which one of the following stakeholders may be responsible to dictate that a specific process or technique be followed during your requirements elicitation activities?

- A. Functional management
- B. Project manager
- C. Regulator
- D. Project sponsor

Answer: C

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