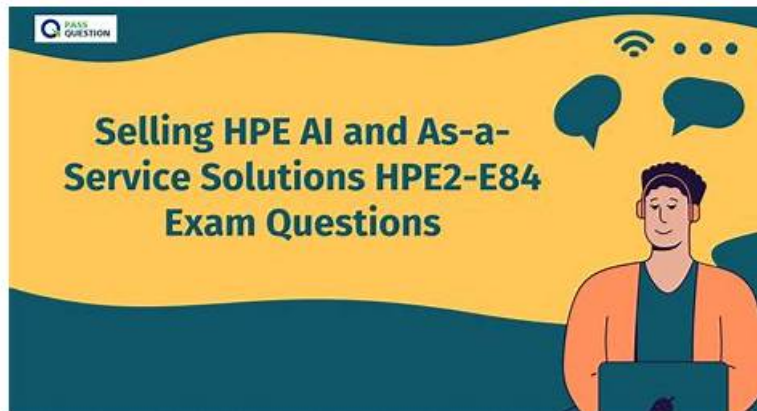


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HP Selling HPE AI and As-a-Service Solutions Sample Questions (Q39-Q44):

NEW QUESTION # 39

A financial services customer is building a large-scale, on-premises AI cloud to develop and train Large Language Models (LLMs). They require a full-stack, purpose-built solution that is co-developed with the leader in accelerated computing and optimized for generative AI workloads.

Executive Summary: AI Initiative

- Project: "Project Prometheus" - Sovereign Generative AI Cloud
- Workload: Large-scale LLM training and fine-tuning.
- Key Requirement: A tightly integrated, enterprise-class solution from trusted vendors, offering a "turnkey" experience for AI developers.

- Strategic Partner Preference: Must include technology from NVIDIA.

Which comprehensive HPE solution should be positioned to meet all these high-level requirements?

- A. NVIDIA DGX Cloud hosted in a public cloud
- **B. 'NVIDIA AI Computing by HPE' portfolio**
- C. HPE GreenLake for Private Cloud Business Edition
- D. A custom-built solution using components from multiple different server vendors

Answer: B

NEW QUESTION # 40

A new customer is exploring HPE GreenLake for the first time. Their IT team is small and focused on application development, not infrastructure management. They have expressed the following needs:

Customer Initiative: "IT Modernization"

Business Goal: Free up IT staff from routine hardware management.

Key Challenge: Limited in-house expertise for managing advanced storage arrays.

Financial Model: Preference for OpEx to preserve capital for innovation projects.

Based on these requirements, which HPE IaaS solution is the most appropriate initial recommendation?

- A. HPE MSA Storage array purchased outright.
- B. HPE Alletra Storage MP array purchased with a traditional support contract.
- **C. HPE GreenLake for Block Storage.**
- D. A fully-managed public cloud provider.

Answer: C

NEW QUESTION # 41

A customer wants to adopt a NaaS (Network-as-a-Service) model for their campus LAN infrastructure. They want to ensure they can easily manage access policies for a diverse set of users and devices, including employees, guests, and IoT sensors.

Which capabilities of HPE Aruba Networking Central are most important to highlight to meet this specific requirement for advanced access control? (Choose 2.)

- **A. Advanced client profiling to automatically identify and classify devices connecting to the network.**
- **B. Cloud-native network access control (NAC) that simplifies onboarding and policy enforcement for users and devices.**
- C. Consumption analytics showing buffer credit usage over time.
- D. The ability to monitor WAN gateway health and performance.
- E. Centralized dashboard showing the number of access points and switches online.

Answer: A,B

NEW QUESTION # 42

What is the fundamental purpose of HPE AI Solutions, including High-Performance Computing (HPC), in a business context?

- **A. To enable organizations to analyze vast amounts of data, run complex simulations, and train AI models to accelerate innovation and gain competitive insights.**
- B. To offer a simple, low-cost alternative to traditional desktop computers for office productivity applications.
- C. To provide basic file and print services for small office environments.
- D. To replace all human employees with automated systems.

Answer: A

NEW QUESTION # 43

A customer has been using HPE GreenLake for Block Storage for over a year. A review of their consumption analytics reveals that their monthly usage consistently exceeds their committed capacity, resulting in higher-than-expected overage charges.

How should this data be used to have a strategic conversation with the customer? (Select all that apply.)

- A. As an opportunity to discuss their future growth plans and right-size their environment for the next 12 months.
- B. To demonstrate that the pay-per-use model is not working for them.
- C. To proactively propose an increase in their committed capacity, which would lower their per-unit cost and reduce or eliminate overage charges.
- D. As proof that the customer's application is inefficient and needs to be rewritten.
- E. To suggest that they immediately migrate the workload to the public cloud.

Answer: A,C

NEW QUESTION # 44

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