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Oracle CX Sales 2024 Implementation Professional Sample Questions (Q196-Q201):

NEW QUESTION # 196

Which type of rule would you use to calculate allocations based on a single allocated amount?

- **A. Rule value allocation rule**
- B. Sequential allocation rule
- C. Proportional allocation rule
- D. Driver-based allocation rule

Answer: A

Explanation:

Option 1: Driver-based allocation rule is typically used to allocate costs based on a driver amount, such as square footage or headcount. Option 2: Rule value allocation rule would be the correct choice if you have a single allocated amount, such as a direct cost that needs to be allocated across multiple departments. Option 3: Proportional allocation rule is used to allocate costs based on a percentage, where each department would receive a percentage of the total cost based on predefined percentages. Option 4: Sequential allocation rule is used when you have multiple levels of allocation, such as first allocating overhead costs to business units and then allocating those costs to individual products.

NEW QUESTION # 197

Which application(s) can be created using the Oracle Profitability and Cost Management Cloud Service?

- A. Planning
- B. Consolidation
- **C. Profitability**
- D. Budgeting

Answer: C

Explanation:

Option 1: Incorrect - Although budgeting is an important financial process, it is not one of the applications that can be created using the Oracle Profitability and Cost Management Cloud Service. Option 2: Incorrect - While planning is a critical aspect of financial management, it is not one of the applications that can be created using the Oracle Profitability and Cost Management Cloud Service. Option 3: Correct - Profitability is one of the applications that can be created using the Oracle Profitability and Cost Management Cloud Service. This application enables organizations to analyze and optimize their profitability through various dimensions and drivers. Option 4: Incorrect - Consolidation is an important financial process, but it is not one of the applications that can be created using the Oracle Profitability and Cost Management Cloud Service.

NEW QUESTION # 198

Which feature in Oracle Profitability and Cost Management Cloud Service allows users to define the allocation of indirect costs or revenue across dimensions?

- **A. Allocation Rules**
- B. Activity Cost Rates
- C. Cost Drivers
- D. Profitability Models

Answer: A

Explanation:

Option 1: Correct: Allocation Rules in Oracle Profitability and Cost Management Cloud Service allows users to define the allocation of indirect costs or revenue across dimensions. This feature helps organizations accurately allocate costs and revenues to improve decision-making processes. Option 2: Incorrect: Profitability Models in Oracle Profitability and Cost Management Cloud Service are used to define the structure and relationships between various dimensions, such as products, customers, and regions. They are not specifically designed to allocate indirect costs or revenue across dimensions. Option 3: Incorrect: Cost Drivers in Oracle Profitability and Cost Management Cloud Service represent the factors that drive costs in an organization. They are used in conjunction with cost rates to calculate the allocation of costs. However, they are not specifically used to allocate indirect costs or revenue across dimensions. Option 4: Incorrect: Activity Cost Rates in Oracle Profitability and Cost Management Cloud Service define the cost per unit for various activities or cost drivers. They are used in conjunction with cost drivers to calculate the allocation of costs. However, they are not specifically used to allocate indirect costs or revenue across dimensions.

NEW QUESTION # 199

Which of the following is a feature of Oracle Profitability and Cost Management Cloud Service 2023?

- A. In-memory calculation engine
- B. Built-in machine learning algorithms
- C. Data masking and data encryption
- D. Integration with Oracle Planning and Budgeting Cloud Service

Answer: D

Explanation:

Option 1: Incorrect. While Oracle Profitability and Cost Management Cloud Service does provide in-memory calculation capabilities, this is not a new feature specific to the 2023 version. Option 2: Incorrect. Data masking and data encryption are important security features in Oracle Profitability and Cost Management Cloud Service, but they are not new in the 2023 version. Option 3: Correct. Integration with Oracle Planning and Budgeting Cloud Service is a new feature introduced in the 2023 version of Oracle Profitability and Cost Management Cloud Service. This integration allows for seamless data flow between the two applications, enhancing the overall planning and budgeting process. Option 4: Incorrect. While Oracle Profitability and Cost Management Cloud Service leverages machine learning capabilities for predictive analytics and insights, there are no built-in machine learning algorithms specific to the 2023 version.

NEW QUESTION # 200

Which of the following options describes the relationship between data load and allocation in Oracle Profitability and Cost Management Cloud Service 2023 Implementation Professional?

- A. Allocation can be run before or after data load but must not be run while data is being loaded D. Data load must always be run before allocation
- B. Data load and allocation can be done concurrently without any issue
- C. Allocation must always be run before loading data

Answer:

Explanation:

Option 1: Data load must always be run before allocation because it is the process of preparing the source data for allocation ensuring that all data is available and properly consolidated. Once data is loaded it can then be allocated. Option 2: Data load and allocation cannot be done concurrently because loading data may impact the allocation performance and results. Option 3: While it is possible to run allocation before or after loading data, it is recommended that data loading should be done first in order to have the most up-to-date data available for allocation. Running allocation while loading data is not supported Option 4: This is the correct answer. Data load must always be run before allocation to ensure that all relevant data is available for allocation. This includes checking for completeness, reconciling inter-company data, aggregating transactional data, and aligning hierarchies.

NEW QUESTION # 201

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