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We provide up-to-date Administer, Extend, and Automate Salesforce (ADX-211) exam questions and study materials in three different formats. We have developed three variations of authentic Salesforce ADX-211 exam questions to cater to different learning preferences, ensuring that all candidates can effectively prepare for the ADX-211 Practice Test. 2Pass4sure offers Administer, Extend, and Automate Salesforce (ADX-211) practice questions in PDF format, browser-based practice exams, and desktop practice test software.

The ADX-211 certification exam has become increasingly popular in recent years, particularly among Salesforce administrators and developers. This is because Salesforce is one of the fastest-growing cloud-based customer relationship management (CRM) platforms globally, and more and more organizations are adopting it. With the Salesforce ADX-211 Certification, professionals can demonstrate their expertise and stand out in a competitive job market. Additionally, this certification exam can help professionals gain recognition and credibility in the Salesforce community.

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Salesforce ADX-211 Certification Exam is designed to test the skills and knowledge of professionals who administer, extend, and automate Salesforce. Administer, Extend, and Automate Salesforce certification is valuable for professionals who want to advance their careers in the Salesforce ecosystem and demonstrate a high level of expertise in Salesforce administration, extension, and automation. Administer, Extend, and Automate Salesforce certification provides access to a network of Salesforce professionals and resources to help individuals stay current with the latest developments in the platform.

## Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q161-Q166):

**NEW QUESTION # 161**

A sales rep at AW Computing needs to give read/write access to an Account and related records to a teammate #m\*e the sates rep is on vacation.

How could the administrator enable the sales rep to give record access to a colleague?

- A. Create an ownership-based sharing rule.
- B. Add the Manual Sharing button the page layout.
- C. **Include the rep on the Opportunity Team**
- D. Enable public groups for sharing.

**Answer: C**

#### **NEW QUESTION # 162**

Universal Containers wants to track expense reports and expense line items. Values from expense line item records need to be aggregated and displayed on the expense record. What type of relationship should an administrator use to ensure that expense line items can be aggregated?

- A. Lookup
- B. **Master-detail**
- C. Roll-up summary
- D. Hierarchical

**Answer: B**

#### **NEW QUESTION # 163**

The administrator at Cloud Kicks needs to import a batch of person accounts into Salesforce. What tool should the administrator use?

- A. **Data Import Wizard**
- B. Quick Create
- C. Mass Update
- D. Bulk API

**Answer: A**

#### **NEW QUESTION # 164**

An administrator has a request to create a Next Steps field for users to document what they need to do next on a lead. The field should allow users to format the text and be mapped to an opportunity when converted.

What type of field will satisfy these requirements?

- A. **Text Area (Rich)**
- B. Text Area
- C. Formula (Text)
- D. Text Area (Long)

**Answer: A**

#### **NEW QUESTION # 165**

The sales manager at Cloud Kicks wants a way to report on information from a form their clients fill out during the sales cycle. Once a form has been submitted, the client is unable to access it. This form may need to be filled out more than once during the sales cycle. There are more than 30 fields on this form, and the sales team needs to be able to see what changed from one submission to the next.

Which two options should an administrator use to solve this scenario?

Choose 2 answers

- A. **Add forms as attachments.**
- B. Make custom fields.

- C. Turn on Field Tracking.
- D. Create a custom object.

**Answer: A,D**

## NEW QUESTION # 166

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