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To be eligible for the NCMA CPCM Certification Exam, candidates must meet certain requirements. These requirements include a minimum of a bachelor's degree or equivalent work experience, as well as a certain number of years of experience in the field of contract management. Candidates must also complete a certain number of hours of continuing education in contract management in order to maintain their certification.

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NCMA Certified Professional Contracts Manager Sample Questions (Q114-Q119):

NEW QUESTION # 114

Negotiating a challenging but achievable set of objectives for all parties, based upon the realities of the situation is called:

- A. Control expectations
- B. Exceed expectations
- C. Aligning expectations
- D. Negotiate expectations

Answer: C

NEW QUESTION # 115

Which of the following has the fundamental purpose to motivate desired performance in one or more specific areas?

- A. Contract penalties
- B. Contract pricing
- **C. Contract incentive**
- D. Objective incentive

Answer: C

NEW QUESTION # 116

Upon receipt of owner-furnished property, the seller is responsible and accountable for the property as prescribed by the terms of the contract. This responsibility and accountability is called _____.

- A. property administration
- **B. property accountability**
- C. contract administration
- D. property control

Answer: B

Explanation:

The correct answer is C (property accountability) because, according to NCMA Contract Management Body of Knowledge (CMBOK), property accountability refers to the obligation of a contractor (seller) to properly manage, safeguard, track, and report government- or owner-furnished property in accordance with contract terms.

When the buyer provides property—often referred to as government-furnished property (GFP) or owner-furnished property—the contractor assumes responsibility for its custody, use, maintenance, and disposition

. Property accountability ensures that the contractor can accurately account for the location, condition, and usage of such property at all times. This includes maintaining records, preventing loss or damage, and complying with audit and reporting requirements.

Option A (property administration) refers more broadly to the oversight and management functions performed by the buyer or designated administrator, not the contractor's responsibility. Option B (property control) is related but narrower, focusing on physical control measures rather than the full scope of accountability. Option D (contract administration) is a broader term encompassing all post-award management activities.

CMBOK emphasizes that effective property accountability is critical in the post-award phase to ensure compliance, minimize risk of loss or misuse, and maintain transparency. Failure to properly account for furnished property can lead to financial liability, audit findings, and potential contractual disputes.

NEW QUESTION # 117

What are the immediate products of internal activity (i.e., the amount of work done within the organization or by its contractors—such as miles of road repaired or number of calls answered) called?

- A. Inputs
- B. Control points
- **C. Outputs**
- D. Disposition

Answer: C

Explanation:

The correct answer is C (Outputs) because, within the NCMA Contract Management Body of Knowledge (CMBOK), outputs are defined as the direct, measurable results of activities performed by an organization or its contractors. These outputs represent the immediate products of work performed, such as the number of units produced, services delivered, or tasks completed.

Examples provided in the question—such as miles of road repaired or number of calls answered—are classic indicators of outputs because they quantify the actual work accomplished. Outputs are essential for performance measurement, as they provide tangible evidence of progress and productivity during contract execution.

Option B (Inputs) refers to the resources used to perform work, such as labor, materials, and funding, not the results of that work.

Option A (Disposition) relates to the disposal of assets or materials, which is unrelated to performance measurement. Option D (Control points) refers to checkpoints or milestones used to monitor progress, not the direct results themselves.

In the CMBOK framework, distinguishing between inputs, outputs, and outcomes is critical for effective performance management. Outputs help contract managers track whether contractual tasks are being completed as planned, while also supporting reporting, accountability, and continuous improvement across the contract lifecycle.

NEW QUESTION # 118

The concept of deferring to the law of another jurisdiction that has a greater connection to the case is called:

- A. Signature
- B. None of the above
- C. Comity
- D. Dimity

Answer: C

NEW QUESTION # 119

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