

New C-TS462-2023 Test Duration - Exam C-TS462-2023 Outline

SAP C_TS462_2023 Certification: Exam Details, Syllabus and Questions

SAP C_TS462_2023 Exam Guide

www.ERPPrep.com
Get complete detail on C_TS462_2023 exam guide to crack SAP S/4HANA Cloud Private Edition. Sales. You can collect all information on C_TS462_2023 tutorial, practice test, books, study material, exam questions, and syllabus. Firm your knowledge on SAP S/4HANA Cloud Private Edition. Sales and get ready to crack C_TS462_2023 certification. Explore all information on C_TS462_2023 exam with number of questions, passing percentage and time duration to complete test.

P.S. Free 2025 SAP C-TS462-2023 dumps are available on Google Drive shared by Fast2test: <https://drive.google.com/open?id=1Fg811FaoYkGdLLaiGzHTnSTrQlePEjpI>

If you don't prepare with real SAP C-TS462-2023 questions, you fail, lose time and money. Fast2test product is specially designed to help you pass the exam on the first try. The study material is easy to use. You can choose from 3 different formats available according to your needs. The 3 formats are SAP C-TS462-2023 desktop practice test software, browser based practice exam, and PDF.

SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
Topic 2	<ul style="list-style-type: none">Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.
Topic 3	<ul style="list-style-type: none">Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.

Topic 4	<ul style="list-style-type: none"> Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.
Topic 5	<ul style="list-style-type: none"> Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.
Topic 6	<ul style="list-style-type: none"> Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).

>> New C-TS462-2023 Test Duration <<

Free PDF Quiz 2026 C-TS462-2023: SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales – Trustable New Test Duration

As far as the SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) exam questions are concerned, these SAP C-TS462-2023 exam questions are designed and verified by the experience and qualified C-TS462-2023 exam trainers. They work together and strive hard to maintain the top standard of C-TS462-2023 Exam Practice questions all the time. So you rest assured that with the Fast2test SAP C-TS462-2023 exam questions you will ace your C-TS462-2023 exam preparation and feel confident to solve all questions in the final SAP C-TS462-2023 exam.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q10-Q15):

NEW QUESTION # 10

Which of the following API types does SAP recommend to use to achieve clean core integrations? Note: There are 2 correct answers to this question.

- A. OData
- B. IDoc
- C. SOAP
- D. RFC

Answer: A,C

Explanation:

Managing Clean Core

NEW QUESTION # 11

You already have a condition record for a material price that is valid for the whole year. In addition to this standard price, you now have to set up a special sales price for this material that is only valid for the next two weeks. After this special price period, the standard price should be valid. How do you maintain this requirement? Note: There are 2 correct answers to this question.

- A. Use the Create condition with template transaction (transaction code VK14).
- B. Use the Creation of Price Lists app.
- C. Use the Manage Prices - Sales app.
- D. Use the Change condition transaction (transaction code VK12).

Answer: C,D

Explanation:

D. Use the Change condition transaction (transaction code VK12): This allows you to maintain existing condition records, including adding date restrictions for special pricing.

A. Use the Manage Prices - Sales app: This Fiori app provides a user-friendly interface for maintaining pricing conditions, including setting time-limited special prices.

NEW QUESTION # 12

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

- A. Copying control
- B. Order item category
- C. Order type
- D. Quotation type

Answer: A

Explanation:

Shipping Process and Customizing

NEW QUESTION # 13

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

- A. Copying control
- B. Order item category
- C. Order type
- D. Quotation type

Answer: A

Explanation:

To ensure the entire quotation is always included in the sales order, the setting is made in:

A . Copying control: This defines how data is transferred from one document to another, such as from a quotation to a sales order, and can be configured to ensure the complete transfer of all items from the quotation.

NEW QUESTION # 14

You want to change the default description of a specific condition type for selected condition records.

How can you achieve this? Note: There are 2 correct answers to this question.

- A. Use the Creation of Pricing Lists app.
- B. Use the Change condition (VK12) transaction.
- C. Use the Manage Prices - Sales app.
- D. Use report COND_AV.

Answer: B,C

Explanation:

Pricing and condition technique

NEW QUESTION # 15

.....

Our C-TS462-2023 dumps pdf vce is absolutely the right and valid study material for candidates who desired to pass the C-TS462-2023 actual test. Now, please go and free download our C-TS462-2023 practice demo first. The questions & answers of C-TS462-2023 free demo are parts of the complete exam dumps, which can give you some reference to assess the valuable of the C-TS462-2023 Training Material. In addition, there is one year time for the access of the updated C-TS462-2023 practice dumps after purchase. You will get C-TS462-2023 latest study pdf all the time for preparation.

Exam C-TS462-2023 Outline: <https://www.fast2test.com/C-TS462-2023-premium-file.html>

- C-TS462-2023 Exam Dumps - Achieve Better Results Copy URL [www.dumpsquestion.com] open and search for
 ➔ C-TS462-2023 to download for free C-TS462-2023 Latest Learning Material
- C-TS462-2023 Brain Exam C-TS462-2023 Latest Learning Material Key C-TS462-2023 Concepts Open

website ➔ www.pdfvce.com □ and search for (C-TS462-2023) for free download □ C-TS462-2023 Reliable Test Tutorial

P.S. Free & New C-TS462-2023 dumps are available on Google Drive shared by Fast2test: <https://drive.google.com/open?id=1Fg811FaoYkGdLLaiGzHTnSTrQlePEjpi>