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Salesforce Certified Advanced Administrator Sample Questions (Q36-Q41):

NEW QUESTION # 36
What are two considerations when setting up Salesforce Content? (Choose two.)

- A. The content type determines which fields appear on the Content Detail page layout.

- B. A validation rule can ensure a description is required for all contributed content.
- C. The library type determines the size of files that can be contributed to content.
- D. An approval process can ensure that all product-related content is reviewed.

Answer: A,C

NEW QUESTION # 37

An administrator wants to pull data related to service contracts from Salesforce to store elsewhere on a monthly basis.
Which two ways can an administrator accomplish this? (Choose two.)

- A. Use Data Exporter to export the data each month
- B. Use Data Loader to export the data each month
- C. Use the "Object Export" feature under Data Management
- D. Configure the "Schedule Export" option under Data Export

Answer: B,D

NEW QUESTION # 38

Your support process is NOT based on individual service contracts. Which steps should you perform when setting up entitlements?

- A. Set up service contracts
- B. Set up both service contracts and contract line items
- C. Set up contract line items
- D. Customize entitlements fields and the entitlements page layout

Answer: D

NEW QUESTION # 39

Soles reps at AW Computing hove asked the Administrator to help them close deals faster on the Salesforce mobile app when they're in the new. They want to be able to quickly close an opportunity and have key fields, like status, pre populated to Closed Won.
What should an administrator create to achieve this?

- A. Object-specific Quick Action
- B. Enhanced Related Lists
- C. Global Quick Action
- D. Lightning Component

Answer: A

Explanation:
Explanation
An object-specific quick action is a type of action that allows users to do something in the context of a specific object, such as creating or updating a record, logging a call, sending an email, or launching a custom action. In this case, the administrator can create an object-specific quick action on the opportunity object that pre-populates certain fields with predefined values and allows users to quickly close an opportunity from the Salesforce mobile app. References:
https://help.salesforce.com/s/articleView?id=sf.actions_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.actions_objectspecific_actions.htm&type=5

NEW QUESTION # 40

Universal Containers wants to implement a new entitlement process for premier support accounts. This support includes phone contact with the customer every 24 hours from the time the case is created for as long as it remains open.
How should an administrator configure this requirement?

- A. Configure an escalation rule
- B. Build a sequential milestone

- C. Enable milestone tracker
- D. Create an independent milestone

Answer: B

Explanation:
Explanation/Reference: https://www.salesforceben.com/complete-guide-to-salesforce-entitlements-and-milestones-in- service-cloud/

NEW QUESTION # 41
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