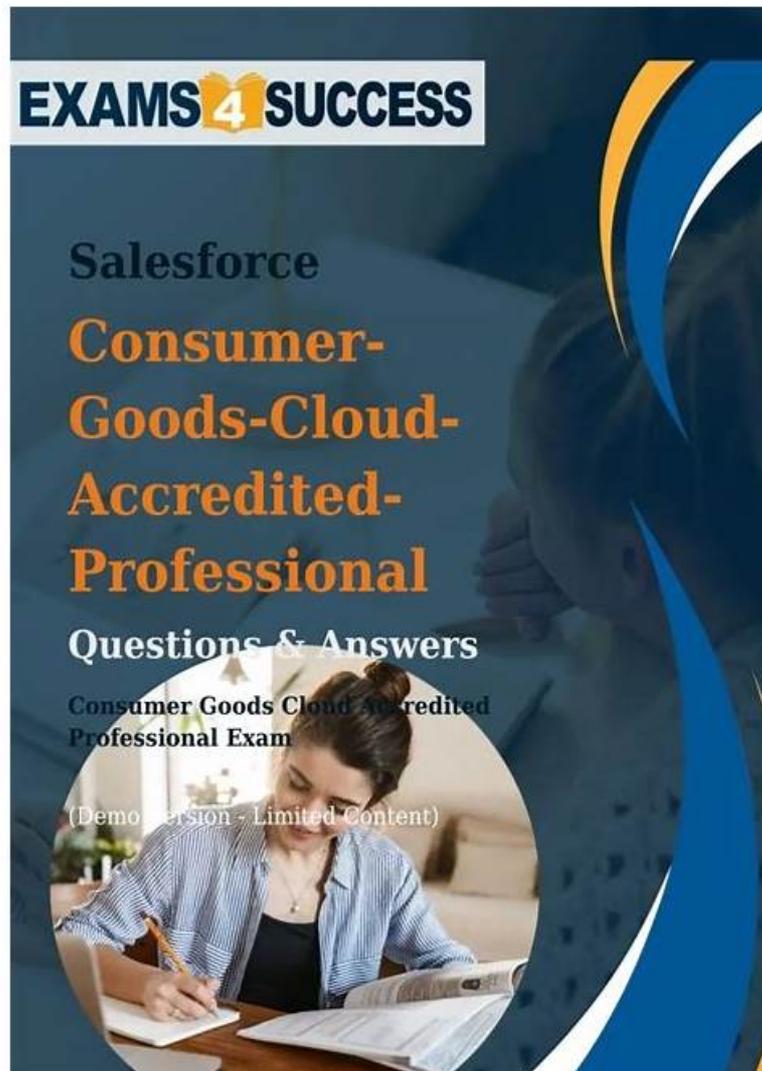# High-quality Consumer-Goods-Cloud-Accredited-Professional Instant Download Covers the Entire Syllabus of Consumer-Goods-Cloud-Accredited-Professional

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q48-Q53):

NEW QUESTION # 48

Northern Trail Outfitters wishes to use Tableau CRM as part of their Consumer Goods Cloud rollout. What data is required to support successful creation of the app?

- A. Retail Store KPIs must be created
- B. Retail Visit KPIs must be created
- C. Promotions must be created and associated to retail store locations
- D. Products must be associated to retail stores

Answer: D

Explanation:
A data requirement to support successful creation of the Tableau CRM app for Consumer Goods Cloud is that products must be associated to retail stores. This is because the Tableau CRM app analyzes the sales performance and product distribution across different stores and segments, and identifies opportunities and gaps for product placement and availability. Without associating products to retail stores, the app cannot provide accurate and meaningful insights. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 37.

NEW QUESTION # 49

Which three statements are Correct about Store Products?

- A. Store Products are required for Inventory Check Task to work
- B. Store Products are required to search and scan functionality in the Inventory Check Task
- C. Store Products are automatically When shipment related tasks are completed
- D. Store Products drive the order capture functionality.
- E. Store products are required for Promotion check task to work

Answer: A,B,D

Explanation:
Store Products are products that are associated with a specific retail store location. They have three correct statements about them:
Store Products are required for Inventory Check Task to work, which is a type of action plan task that allows a field rep to verify the availability and quantity of products in a store.
Store Products are required to search and scan functionality in the Inventory Check Task, which allows a field rep to find and scan products using their mobile device.
Store Products drive the order capture functionality, which allows a field rep to create orders for products based on their availability and demand in a store. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

NEW QUESTION # 50

Field Reps would like to monitor the team messages throughout the day while completing tasks. Which solution provides the optimal user experience while using a tablet?

- A. Extend every Consumer Goods Cloud mobile page to add a link to navigate to Chatter

- B. Display a notification for every message that a team member sends while the Field Rep is on the app
- C. Create a quick action to create a note addressed to a team member
- D. Extend the visit List by leveraging the two column layout where one column is the visit list and the second is a messages

Answer: B

Explanation:
https://help.salesforce.com/s/articleView?id=sf.cg_concept_admin_notification_tasks.htm&type=5

NEW QUESTION # 51

Universal Containers (UC) is rolling out a new offer, which must be fulfilled using Industries Order Management. During fulfillment, the orchestration must integrate with the provisioning system, which accepts a different payload for activation and deactivation of the service.

What is the recommended approach for designing the orchestration while minimizing unnecessary configurations?

- A. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with Deactivation Orchestration item. Set conditions on Orchestration items based on product action.
- B. Create one Orchestration Plan Definition with two Orchestration item definitions having mutually exclusive conditions on the product action. Configure Scenario to include both Add and Disconnect actions.
- C. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with Deactivation Orchestration item. Configure scenarios to map Activation to Add action and Deactivation to Delete action.
- D. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with the Deactivation Orchestration item. Configure one scenario to map Activation to Add action and Deactivation to Disconnect action.

Answer: B

Explanation:
Salesforce best practice for Order Management is:
▶ Use a single Orchestration Plan Definition when the overall fulfillment flow is the same, but
▶ Use conditional Orchestration Items to handle differences (e.g., activation vs. deactivation).
In this case, the provisioning system needs different payloads for activation and deactivation, but the product is the same. Designing two separate orchestration plan definitions creates duplication, maintenance overhead, and inconsistent lifecycle behavior.
Instead:
Use one Orchestration Plan Definition.
Include two Orchestration Item Definitions, one for Activation and one for Deactivation.
Apply mutually exclusive conditions using Product Action = Add (activation) or Disconnect (deactivation).
Map both actions in one Scenario.
This achieves minimal configuration and full flexibility.

NEW QUESTION # 52

For what two reasons would the standard record pages for tasks of type "Other" be visible instead of the KPI component

- A. The record page Custom Task KPI Component has not been assigned to the concerned user profile
- B. Lightning App Builder does not support configuration of the standard record pages to include the KPI component
- C. If related object is a custom object it will always display the standard record page
- D. Salesforce Mobile App always displays the standard record pages
- E. The related object record page has not been configured to include Custom task KPI Component in Lightning And Builder

Answer: A,E

NEW QUESTION # 53

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