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PDFTorrent recognizes the acute stress the aspirants undergo to get trust worthy and authentic SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam study material. They carry undue pressure with the very mention of appearing in the SAP C-S4CS-2502 certification test. Here the PDFTorrent come forward to prevent them from stressful experiences by providing excellent and top-rated SAP C-S4CS-2502 Practice Test questions to help them hold the SAP C-S4CS-2502 certificate with pride and honor.

SAP C-S4CS-2502 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S• 4HANA Cloud Public Edition. |
| Topic 2 | <ul style="list-style-type: none">• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options |
| Topic 3 | <ul style="list-style-type: none">• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops |
| Topic 4 | <ul style="list-style-type: none">• Extensibility and Integration |
| Topic 5 | <ul style="list-style-type: none">• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes. |
| Topic 6 | <ul style="list-style-type: none">• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S• 4HANA Cloud Public Edition. |
| Topic 7 | <ul style="list-style-type: none">• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad. |
| Topic 8 | <ul style="list-style-type: none">• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes. |

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q55-Q60):

NEW QUESTION # 55

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Attributes defined by the user
- B. Plan data defined by the user
- C. Versions defined by the user
- D. Dimensions defined by the user

Answer: A,D

NEW QUESTION # 56

How does an implementation consultant support customer experts during Fit-to-Standard workshops? Note: There are 2 correct answers to this question.

- A. Determine set up instructions for customer-driven integrations.
- B. Conduct end-user training on active scope items.
- C. Demonstrate SAP Best Practice business processes in the starter system
- D. Highlight areas that require configuration or customization decisions.

Answer: C,D

NEW QUESTION # 57

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process?

Note: There are 2 correct answers to this question.

- A. The current status of sales orders, quotations, and back orders
- B. **The current status of sales volumes and profit margins**
- C. **The current status of the customer's credit limit**
- D. The current status of warehouse stock levels

Answer: B,C

NEW QUESTION # 58

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note: There are 3 correct answers to this question.

- A. Assessment questions from the SAP Learning Hub
- B. Recorded webinars from the SAP Learning Website
- C. **Video tutorials from the SAP Help Portal**
- D. **Digital assistance from generative AI (SAP Joule)**
- E. Recorded system simulations from the Learning Center

Answer: C,D,E

NEW QUESTION # 59

What needs to be specified when uploading the purchase order file using the sales order automatic extraction app?

- A. **Sales Organization**
- B. Company Code
- C. Customer Name
- D. Customer Delivery Date

Answer: A

NEW QUESTION # 60

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