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Salesforce AP-207 Energy and Utilities Cloud Accredited Professional

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You can trust the AP-207 practice test and start this journey with complete peace of mind and satisfaction. The AP-207 exam PDF questions will not assist you in Energy and Utilities Cloud Accredited Professional (AP-207) exam preparation but also provide you with in-depth knowledge about the Energy and Utilities Cloud Accredited Professional (AP-207) exam topics. This knowledge will be helpful to you in your professional life. So Energy and Utilities Cloud Accredited Professional (AP-207) exam questions are the

ideal study material for quick Salesforce AP-207 exam preparation.

Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q65-Q70):

NEW QUESTION # 65

An energy company uses Salesforce Energy and Utilities Cloud to generate quotes and orders. Two custom fields on quotes get populated during the quote capture process. These two fields need to be populated when the quote gets converted to an order. How can a consultant achieve this without custom code?

- A. Using Field Mapper
- B. Adding fields in Checkout method
- C. Adding fields in CPQ configuration
- D. Creating Apex trigger

Answer: A

Explanation:

Salesforce Energy and Utilities Cloud enables consultants to map fields from quotes to orders without custom code by using the Field Mapper tool. This feature is designed to streamline the conversion process, ensuring that custom fields populated during the quote capture process are automatically populated in the corresponding order records. By utilizing Field Mapper, consultants can configure field mappings directly within the Salesforce UI, eliminating the need for custom Apex code and simplifying the configuration process. Reference = Field mapping capabilities in Salesforce CPQ (Configure, Price, Quote) and Salesforce Energy and Utilities Cloud are covered in detail in the Salesforce documentation, which includes guidance on using Field Mapper to automate the transfer of information between different objects: https://help.salesforce.com/articleView?id=cpq_field_mapping.htm&type=5

NEW QUESTION # 66

A customer is ready to install the managed package for Energy and Utilities Cloud.

Which two Product Schedules settings must be enabled for all products as a prerequisite step for a successful installation?

- A. Quantity Scheduling
- B. Product Scheduling
- C. Revenue Scheduling
- D. Inventory Scheduling

Answer: A,B

Explanation:

Prior to installing the managed package for Energy and Utilities Cloud, two critical Product Schedules settings must be enabled for all products to ensure a successful installation: Product Scheduling and Quantity Scheduling. These settings are prerequisite steps that enable the system to handle and manage the scheduling of products over time, crucial for the energy and utilities sector where products and services often have associated schedules for delivery, usage, and billing. Ensuring these settings are enabled allows for the seamless integration and functionality of the Energy and Utilities Cloud package with the existing Salesforce environment.

Reference = Salesforce's setup and installation guides for Energy and Utilities Cloud specifically mention the requirement to enable Product Scheduling and Quantity Scheduling as part of the preparation steps before package installation. This information can be found in the Salesforce Help documentation related to product schedules: https://help.salesforce.com/articleView?id=products_schedules_overview.htm&type=5

NEW QUESTION # 67

An existing Salesforce customer has built a data model with many custom objects for their call center operations.

How can the customer use OmniStudio to improve the agent experience?

- A. OmniStudio can be used without leveraging the Energy and Utilities Cloud data model.
- B. OmniStudio can be used with custom objects but will need to be migrated to the Energy and Utilities Cloud data model.
- C. The Energy and Utilities Cloud data model is required for OmniStudio.
- D. Certain agents can use Energy and Utilities Cloud OmniStudio and Data Model, while other agents do not.

Answer: A

NEW QUESTION # 68

A customer has enabled integration between the Energy and Utilities Contact Center Console and Salesforce Field Service (SF5). When a customer calls for a service appointment, what two prerequisite steps must an agent complete before creating the appointment?

Choose 2 answers

- A. Confirm customer entitlements for field service appointments.
- B. Check available field service time slots for the week.
- C. Accurately confirm and verify customer details.
- D. See a list of all service and work types available in the system.

Answer: A,C

NEW QUESTION # 69

The administrator of an energy company needs to manage the lifecycle of new contracts in Salesforce. After the generation of the contract, it needs to be sent to the customer for eSignature through DocuSign.

Which two features of Contract Lifecycle Management and OmniStudio can be used?

- A. An Omni script can be configured, and a DocuSign Envelope action can be used to email the contract for signature.
- B. The 'Send for eSignature' Velocity action can be used to send the last version of the contract document to DocuSign
- C. An Integration Procedure with an HTTP action is needed to integrate with DocuSign, which can be called from an Omniscript
- D. An integration Procedure with a DocuSign Signature action can be called from an Omniscript to email the contract for signature

Answer: A,D

Explanation:

In managing the lifecycle of new contracts in Salesforce and integrating with DocuSign for eSignatures, the use of OmniStudio tools is pivotal. An OmniScript can be configured to include a DocuSign Envelope action, which facilitates the emailing of the contract for signature. Additionally, an Integration Procedure with a DocuSign Signature action can be called from an OmniScript, providing a streamlined method to integrate Salesforce with DocuSign and automate the contract signature process. These features leverage the capabilities of OmniStudio to offer flexible and customizable solutions for contract management and eSignature processes, enhancing efficiency and user experience. Reference = Salesforce OmniStudio, including OmniScripts and Integration Procedures, provides comprehensive capabilities for integrating Salesforce applications with external services like DocuSign. The Salesforce documentation on OmniStudio tools offers guidance on configuring these features to streamline business processes

NEW QUESTION # 70

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