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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Deployment and Debugging:</b> In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>• <b>Process Automation and Integrations:</b> This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Advanced Topics:</b> This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Order Management Basics:</b> In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.</li> </ul>

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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q40-Q45):

### NEW QUESTION # 40

A company's Salesforce org has high-scale orders enabled. During a flash sale, a customer service representative needs to service an order but it shows as a Pending Order Summary in Salesforce.

What should the customer service representative do?

- **A. The customer service representative has to wait until the Order Summary is created**
- B. Use the Create Order Summary action on the Order records actions menu
- C. Manually create the Order Summary record
- D. Import the Order from the associated Account page

**Answer: A**

Explanation:

Explanation

The best thing for the customer service representative to do in this situation is to wait until the Order Summary is created. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary is created after an order is ingested into Order Management, and it triggers various flows and processes for order fulfillment and payment processing. A Pending Order Summary is a temporary record that indicates that an order has been received but not yet processed by Order Management. A customer service representative cannot service an order until it has an Order Summary record. Verified References:[https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5)

### NEW QUESTION # 41

The Ensure Funds process works on which set of Order Items?

- A. Only the items with a status of Waiting Payment
- B. All Items within a delivery group
- C. All Sales Order Items
- D. Only the items on the Fulfillment Order passed into the Ensure Funds method
- E. Only the items passed into the Ensure Funds method

**Answer: E**

Explanation:

The Ensure Funds process works on only the items passed into the Ensure Funds method. This method is a flow core action that verifies that there are enough funds available for each Order Item passed into it, and updates their payment status accordingly. The administrator can pass any Order Items into this method, regardless of their status or delivery group. Verified

References: [https://help.salesforce.com/s/articleView?](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5)

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## NEW QUESTION # 42

Which three components can be used to modify the user experience in the Order Summary detail page?

- A. Related List - Double
- B. Tabs
- C. Related List-Single
- D. Accordion

**Answer: B,C,D**

Explanation:

Three components that can be used to modify the user experience in the Order Summary detail page are:

**Tabs.** Tabs are a type of component that allow users to switch between different views or subpages on a record page. Tabs can contain other components, such as charts, reports, or custom components, that display different information or functionality related to a record. The administrator can use the Lightning App Builder to add and customize tabs on the Order Summary detail page to give users more options and flexibility.

**Accordion.** Accordion is a type of component that allow users to expand and collapse sections of a record page. Accordion can contain other components, such as fields, related lists, or custom components, that display different information or functionality related to a record. The administrator can use the Lightning App Builder to add and customize accordion on the Order Summary detail page to give users more control and visibility.

**Related List-Single.** Related List-Single is a type of component that displays a single related list for a record. A related list is a list of records that are linked to another record by a relationship field, such as lookup or master-detail. The administrator can use the Lightning App Builder to add and customize related list-single on the Order Summary detail page to give users more access and context.

Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.lightning\\_app\\_builder\\_components.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_components.htm&type=5)

## NEW QUESTION # 43

How can a user view the information exchanged between the payment platform and the external payment gateways?

- A. Navigate to Payments within the setup menu and select the payment platform
- B. Navigate to Payment Gateway Logs related list on the corresponding Order Payment Summary
- C. Check for process exceptions associated with the Order Payment Summary
- D. Check associated debug logs in Debug Logs in setup

**Answer: B**

Explanation:

The best way for a user to view the information exchanged between the payment platform and the external payment gateways is to navigate to Payment Gateway Logs related list on the corresponding Order Payment Summary. A Payment Gateway Log is a record that captures the request and response messages between the payment platform and the external payment gateways, such as Stripe, PayPal, etc. A Payment Gateway Log has a lookup relationship to the Order Payment Summary object, which represents a payment made for an order or part of an order. A user can use the Payment Gateway Logs related list on the Order Payment Summary page to view the details of the payment transactions, such as the request and response payloads, status codes, timestamps, etc. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_payment\\_gateway\\_log.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_payment_gateway_log.htm&type=5)

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#### NEW QUESTION # 44

What object does the Ensure Funds Apex Flow action look for when resolving Invoice balances associated with an Order Summary?

- A. Payments
- B. Order Payments
- C. Payment Summaries
- **D. Order Payment Summaries**

**Answer: D**

Explanation:

The object that the Ensure Funds Apex Flow action looks for when resolving Invoice balances associated with an Order Summary is Order Payment Summaries. This object represents the payments made for an order, and it has a lookup relationship to both Invoice and Order Summary objects. The Ensure Funds Apex Flow action uses this object to calculate the balance due for each Invoice and update its status accordingly. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_payment\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5)

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#### NEW QUESTION # 45

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