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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q150-Q155):

NEW QUESTION # 150
Universal Containers wants to assign a task due date on one of two fields. Estimated Shipping Date or Client Need By Date, which is further in the future.
Which two combined automation tools should the administrator use to create the task record and assign based on date criteria?
Choose 2 answers

- A. Design an approval process to capture the furthest date.
- B. Configure a workflow to create the task.
- C. Make a Process Builder to create the task.
- D. Create a formula capture the MAX date.

Answer: C,D

Explanation:

Two combined automation tools that the administrator can use to create the task record and assign based on date criteria are:
* Create a formula field to capture the MAX date. A formula field is a custom field that calculates a value based on other fields or expressions. In this case, a formula field can be used to capture the maximum value between Estimated Shipping Date and Client Need By Date fields and store it as a date value.
* Make a Process Builder to create the task. A Process Builder is an automation tool that allows you to create processes that perform actions based on certain criteria. In this case, a Process Builder can be used to create a task record when a certain condition is met and assign its due date based on the formula field value.
The other two options are incorrect because:
* An approval process is an automation tool that allows you to route records for approval based on certain criteria and approval steps. It does not create or assign tasks based on date criteria.
* A workflow rule is an automation tool that allows you to perform actions based on certain criteria and evaluation time. It does not create or assign tasks based on date criteria.
References: https://help.salesforce.com/s/articleView?id=sf.customize_functions.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5

NEW QUESTION # 151
What happends when you uncheck enable Content pack creation. Choose 2

- A. Users cannot clone Content Pack
- B. Users can edit description
- C. Users can edit contents of existing Pack

Answer: A,B

NEW QUESTION # 152
Ursa Major Solar has a junction object that connects Docs with Solar Panels. The administrator needs users to be able to see all the solar panels that a Dot is related to. Users already have access to the Bot and the Junction, but not the Solar Panel object.
What access docs the user need to be able to see the solar panel records?

- A. Read permission is required on at least are master record.
- B. Create permission Is required on both master records.
- C. Access permission Is not required on either master record.
- D. Read permission is required on both master records.

Answer: A

Explanation:

To access a junction object record, a user needs to have at least read permission on one of its master records and on the junction object itself. If the user does not have access to either master record, they cannot access the junction object record. If the user has access to both master records, they can access the junction object record with the most permissive access level of either master record. References:
https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules_types.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.relationships_manytomany.htm&type=5

NEW QUESTION # 153
What are the system prerequisites for Territory Management? Choose 2

- A. Marketing Users enabled
- B. Customizable Forecasting Enabled
- C. Sandbox enabled
- D. Sales Teams Set up

Answer: B,C

NEW QUESTION # 154

On the Planet custom object, Ursa Major Solar's sales director wants only certain action buttons to appear depending on if a given planet is defined as gaseous.

Which Lightning component should the administrator define dynamic action buttons?

- A. Activities
- B. Highlights Panel
- C. Related Lists
- D. Record Detail

Answer: B

Explanation:

The Highlights Panel is a Lightning component that displays key information about a record at the top of the page. You can customize the Highlights Panel to show different actions based on the record type or other criteria. In this case, you can define dynamic action buttons for the Planet object that appear only if the gaseous field is true or false. This way, you can show different actions for different types of planets. Reference: https://help.salesforce.com/s/articleView?id=sf.lex_page_layouts_highlights_panel.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.dynamic_actions_considerations.htm&type=5

NEW QUESTION # 155

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