

최신버전Energy-and-Utilities-Cloud시험난이도덤프는 Salesforce Energy and Utilities Cloud Accredited Professional Exam시험문제의모든범위가포함



BONUS!!! Pass4Test Energy-and-Utilities-Cloud 시험 문제집 전체 버전을 무료로 다운로드하세요:
<https://drive.google.com/open?id=1ogpquohGVD1jn5vnsi9jWx-ywtvBJ2ul>

Pass4Test의 경험이 풍부한 IT전문가들이 연구제작해낸 Salesforce인증 Energy-and-Utilities-Cloud덤프는 시험패스율이 100%에 가까워 시험의 첫번째 도전에서 한방에 시험패스하도록 도와드립니다. Salesforce인증 Energy-and-Utilities-Cloud덤프는 Salesforce인증 Energy-and-Utilities-Cloud최신 실제시험문제의 모든 시험문제를 커버하고 있어 덤프에 있는 내용만 공부하시면 아무런 걱정없이 시험에 도전할 수 있습니다.

Pass4Test의 엘리트는 다년간 IT업계에 종사한 노하우로 높은 적중율을 자랑하는 Salesforce Energy-and-Utilities-Cloud 덤프를 연구제작하였습니다. 한국어 온라인서비스가 가능하기에 Salesforce Energy-and-Utilities-Cloud덤프에 관하여 궁금한 점이 있으신 분은 구매전 문의하시면 됩니다. Salesforce Energy-and-Utilities-Cloud덤프로 시험에서 좋은 성적 받고 자격증 취득하시길 바랍니다.

>> Energy-and-Utilities-Cloud시험난이도 <<

Energy-and-Utilities-Cloud시험대비, Energy-and-Utilities-Cloud덤프문제

Pass4Test는 완전히 여러분이 인증시험준비와 안전이 시험패스를 위한 완벽한 덤프제공사이트입니다. 우리 Pass4Test의 덤프들은 응시자에 따라, 시험, 시험방법에 따라 제품의 완성도도 다릅니다. 그 말은 즉 알맞춤 자료입니다. 여러분은 Pass4Test의 알맞춤 덤프들로 아주 간단하고 편안하게 패스할 수 있습니다. 많은 Salesforce인증관련 응시자들은 모두 우리Pass4Test가 제공하는 Energy-and-Utilities-Cloud문제와 답 덤프로 자격증 취득을 했습니다. 때문에 우리Pass4Test또한 업계에서 아주 좋은 이미지를 가지고 있습니다

Salesforce Energy-and-Utilities-Cloud 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"> Solution Design: Solution design evaluates expertise in mapping Energy and Utilities Cloud components to current architectures and crafting future state designs that fulfill business and data model requirements. Energy and Utilities Cloud professionals must demonstrate the ability to define architecture, processes, and security considerations while leveraging deployment tools.
주제 2	<ul style="list-style-type: none"> Implementation: The topic assesses the ability to configure Energy and Utilities Cloud to meet business models, manage licenses, set up order capture, and enable post-sales processes. It also measures proficiency in executing data migration, integrating third-party systems, and deploying relevant components.

주제 3	<ul style="list-style-type: none"> Discovery: Mastering discovery ensures proficiency of Energy and Utilities Cloud professionals in understanding and documenting customer needs, aligning stakeholder requirements, and analyzing current business processes for Energy and Utilities Cloud solutions. This foundational topic measures the ability to identify gaps in processes and architecture compared to standard product capabilities.
주제 4	<ul style="list-style-type: none"> Test and Deploy Energy and Utilities Cloud Applications and Solutions: This topic evaluates the capacity of Energy and Utilities Cloud professionals to outline and execute a deployment plan that integrates Salesforce core and Vlocity components. Mastery includes validating processes, enabling user testing, and managing UAT milestones.

최신 Accredited Professional Certification Energy-and-Utilities-Cloud 무료 샘플문제 (Q35-Q40):

질문 # 35

The implementation project has identified a need to retrieve and update data from the energy provider's legacy billing application. The customer is already a MuleSoft customer, but they also use middleware technology from another supplier. What approach should you recommend to build this integration to the legacy billing application?

- A. Start by defining APIs in both Salesforce and the legacy billing system, and then build custom Java code to implement a point-to-point integration.
- B. Go to Any point Exchange and search for energy assets (to locate templates for previously built integrations with billing systems), and then enhance these assets.
- C. Recommend the introduction of another system's integration partner who specializes in building integrations from Salesforce to billing systems.
- D. Begin building a custom, point-to-point integration, including a whole new user interface and data model to mimic that of the legacy billing application.

정답: B

설명:

When aiming to integrate Salesforce Energy and Utilities Cloud with a legacy billing application, especially when the customer is already using MuleSoft, leveraging existing assets from Anypoint Exchange is a strategic approach. Anypoint Exchange often contains templates and pre-built integration patterns that can significantly speed up the integration process by providing a starting point that is specifically tailored or easily adaptable to energy and utility industry needs. This method fosters efficiency and leverages community knowledge and previous successful implementations. References= MuleSoft's Anypoint Exchange is a central repository for connectors, templates, and APIs. Its utility for Salesforce integrations, especially within the Energy and Utilities sector, is documented in MuleSoft's resources and guides on Anypoint Platform: <https://www.mulesoft.com/exchange/>

질문 # 36

Which two standard Energy and Utilities Cloud data model characteristics are used to differentiate B2B and B2C customers?

- A. Accounts with RecordType Consumer are used to represent B2C customers.
- B. Accounts with RecordType Business are used to represent B2B customers.
- C. Person accounts are used to represent B2C customers.
- D. Accounts with RecordType Service are used to represent B2B customers.

정답: A,B

설명:

In the standard Salesforce Energy and Utilities Cloud data model, B2B and B2C customers are differentiated as follows: A. Accounts with RecordType "Business" are used to represent B2B customers. This RecordType is designed to capture information relevant to business accounts, including details specific to companies and organizations. B. Accounts with RecordType "Consumer" are used to represent B2C customers. This RecordType is tailored to individual consumers, focusing on personal account information and individual customer interactions.

This distinction in the data model facilitates the management of diverse customer types within the energy and utility sector, allowing for tailored interactions and services. References= Salesforce Energy and Utilities Cloud documentation provides insights into the data model, including the differentiation between B2B (Business) and B2C (Consumer) customers using specific RecordTypes, which is critical for managing customer relationships and data: <https://developer.salesforce.com/docs/atlas.en->

질문 # 37

An energy and utilities company wants to use objects for multi-site locations What three objects can they use out of the box?

- A. Service Point
- B. Premises
- C. Quote
- D. Asset
- E. Service Account

정답: A,B,E

설명:

For an energy and utilities company looking to manage multi-site locations using Salesforce Energy and Utilities Cloud, the following objects can be utilized out of the box: A. Service Account: Represents the account receiving the service and can be used to organize and relate to multiple service locations. C. Service Point: Represents a specific physical location where services are delivered or measured, such as a metering point for utilities. D. Premises: Represents the physical location or property where service points are located, enabling the organization of multiple service points within a larger geographical or physical area.

These objects collectively facilitate the effective management of multi-site locations, providing a structured approach to tracking service delivery and consumption across different sites. Reference = The Salesforce Energy and Utilities Cloud documentation outlines the use of these objects within the standard data model, providing a foundation for managing complex site structures and utility services: https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/

질문 # 38

An energy company urgently needs to replace its current customer information system (CIS). The current system is at end-of-life and unsupported Because the cost to replace the CIS is so high, executives contemplate putting all other projects on hold. This would delay the planned Energy and Utilities Cloud implementation. The executive committee asks a consultant for a recommended, cost-effective approach to maximize the return on investment.

Which two courses of action should the consultant recommend?

- A. Cancel the Energy and Utilities Cloud implementation and replace the CIS. because modern CIS systems have all the necessary functionality to effectively track and manage customer engagements in any channel.
- B. First, implement Energy and Utilities Cloud and integrate it with the current customer information system through a q middleware platform. Then, replace the customer information system with a more modern one and reconnect the integration points between middleware and the new CIS.
- C. Implement Energy and Utilities Cloud and simultaneously replace the customer information system with a cloud based billing system.
- D. To avoid reworking to integrations, deploy a new customer information system first then implement Energy and Utilities Cloud.

정답: B,C

설명:

These recommended actions provide a strategic approach to maximize return on investment while addressing urgent system replacement needs. Implementing Energy and Utilities Cloud alongside a new cloud-based billing system offers a modernized, scalable solution that enhances operational efficiency. Alternatively, integrating Energy and Utilities Cloud with the existing CIS via middleware allows for immediate enhancements in utility operations with the flexibility to upgrade the CIS subsequently. This phased approach reduces disruption and spreads out capital expenditures over time, aligning with strategic financial planning and ensuring continuity of service.

Reference = Best practices for implementing Salesforce Energy and Utilities Cloud alongside other critical IT systems are covered in Salesforce's strategic implementation guides, providing a framework for decision-making that balances immediate needs with long-term strategic goals.

<https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

질문 # 39

Energy and utility organizations are going through digital transformations that place a greater focus on customers and employees

Which three changes are disrupting the energy and utilities market?

- A. Customer expectations and values
- B. Regulatory and technology changes
- C. Capitalization of the cloud
- D. Digital first and work-from anywhere in real time
- E. Removing the complexity from the business

정답: A,B,D

설명:

The energy and utilities market is currently experiencing significant disruption due to several factors. Regulatory and technology changes are at the forefront, with new policies and advancements in technology pushing companies towards more sustainable and efficient operations. Digital-first strategies and the capability to work from anywhere in real time are also transformative, as they allow for greater flexibility, improved customer service, and enhanced operational efficiency. Finally, changing customer expectations and values, particularly regarding sustainability, reliability, and personalized service, are influencing how energy and utilities companies operate. These disruptions require companies to adapt and innovate, leveraging digital transformation to meet evolving demands. References= These insights are based on Salesforce's discussions on industry trends and challenges within the Energy and Utilities Cloud documentation and resources. Key topics include digital transformation, customer engagement, and adapting to regulatory changes. Salesforce's industry insights and trend analysis provide a comprehensive overview of these disruptions.

질문 # 40

Pass4Test에는 베테랑의 전문가들로 이루어진 연구팀이 있습니다, 그들은 지식과 풍부한 경험으로 여러 가지 여러분이 Salesforce 인증 Energy-and-Utilities-Cloud 시험을 패스할 수 있을 자료 등을 만들었습니다, Pass4Test에서는 일년 무료 업데이트를 제공하며, Pass4Test의 덤프들은 모두 높은 정확도를 자랑합니다. Pass4Test 선택함으로써 여러분이 Salesforce 인증 Energy-and-Utilities-Cloud 시험에 대한 부담은 사라질 것입니다.

Energy-and-Utilities-Cloud 시험 대비: <https://www.pass4test.net/Energy-and-Utilities-Cloud.html>

- Energy-and-Utilities-Cloud 시험 난이도 인기 시험 덤프 자료 (www.dumptop.com) 에서 Energy-and-Utilities-Cloud 를 검색하고 무료로 다운로드하세요 Energy-and-Utilities-Cloud Vce
- Energy-and-Utilities-Cloud 시험 난이도 100% 시험 패스 가능한 덤프 문제 www.itdumpskr.com <은> Energy-and-Utilities-Cloud <무료 다운로드를 받을 수 있는 최고의 사이트입니다 Energy-and-Utilities-Cloud 높은 통과율 공부 문제
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- 시험 준비에 가장 좋은 Energy-and-Utilities-Cloud 시험 난이도 최신 버전 덤프 샘플 문제 다운 { www.itdumpskr.com } 은 (Energy-and-Utilities-Cloud) 무료 다운로드를 받을 수 있는 최고의 사이트입니다 Energy-and-Utilities-Cloud 최신 업데이트 인증 덤프
- Energy-and-Utilities-Cloud 최신 버전 덤프 자료 Energy-and-Utilities-Cloud 최신 기출 문제 Energy-and-Utilities-Cloud 시험 덤프 공부 검색만 하면 www.koreadumps.com 에서 [Energy-and-Utilities-Cloud] 무료 다운로드 Energy-and-Utilities-Cloud 시험 덤프 공부
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