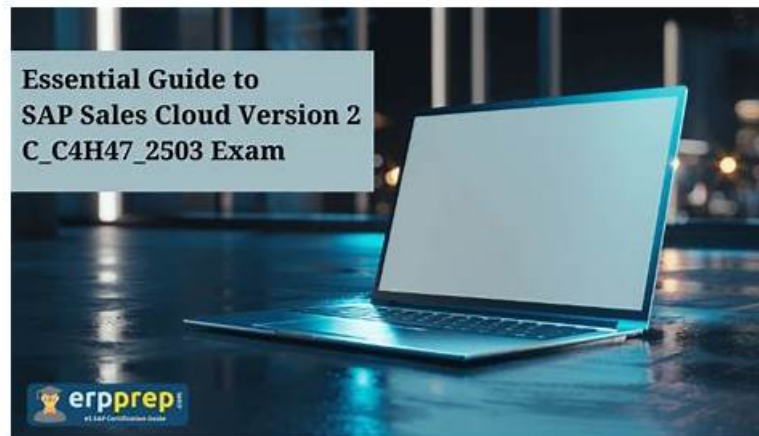# Useful and reliable C-C4H47-2503 training dumps & high-quality SAP C-C4H47-2503 training material

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Passing the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 exam at first attempt is a goal that many candidates strive for. However, some of them think that good SAP C-C4H47-2503 study material is not important, but this is not true. The right C-C4H47-2503 preparation material is crucial for success in the exam. And applicants who don't find updated C-C4H47-2503 prep material ultimately fail in the real examination and waste money. That's why ITPassLeader offers actual C-C4H47-2503 exam questions to help candidates pass the exam and save their resources.

SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 2	• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 3	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 4	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 5	• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q11-Q16):

NEW QUESTION # 11

Best Run Bikes and Cyclo Clothing want to offer additional discounts to customers who sign up for their products online. What type of product would you use for this scenario?

- A. Registered product
- B. Entitlement product
- C. Service product
- D. Finished product

Answer: B

NEW QUESTION # 12

When performing mobile administration, what setting should an Administrator configure in order to change the arrangement of fields that should appear in every contact card on the Contacts page?

- A. Header
- B. Create
- C. Tabs
- D. List

Answer: D

NEW QUESTION # 13

What are the key features of Guided Selling worklist?
Note: There are 3 correct answers to this question.

- A. KPI cards
- B. Kanban view
- C. Timeline
- D. Advanced filter
- E. Overview

Answer: B,D,E

NEW QUESTION # 14

Which option is available if you need to migrate objects not supported by the standard integrations?

- A. Data Workbench

- B. Standard REST API
- C. Business Accelerator Hub APIs
- D. Data Import and Export Tool

Answer: A

NEW QUESTION # 15
When maintaining Account master data, where can you enter Payment Terms?

- A. In the Account Sales Data
- B. In the Account Overview
- C. In the Account General Data
- D. In the Account Hierarchy

Answer: A

NEW QUESTION # 16
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