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Salesforce AP-223 Exam Syllabus Topics:

Topic	Details
Topic 1	Revenue Cloud Implementation Management: This domain focuses on leading scoping sessions, capturing solution designs, preparing for projects, and managing build, test, deployment, and support phases.
Topic 2	Revenue Cloud Technical Design: This domain covers recommending CPQ and Billing solutions within managed package capabilities, analyzing legacy data implications, determining when customization is appropriate, and assessing project risks.
Topic 3	New Release Capabilities: This domain addresses understanding how new Salesforce releases impact existing designs and the importance of implementing current available capabilities.

Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q85-Q90):

NEW QUESTION # 85

A Revenue Cloud Consultant is preparing to enable multicurrency in an organization that already has active pricing procedures linked to predefined Salesforce Pricing decision tables. The consultant notices that the Currency field is not available to select within the pricing procedure.

What should the consultant do to resolve this?

- A. Deactivate the pricing procedure and the associated decision table, then enable multi-currency and add the Currency field to the decision table before reactivating them.
- B. Clone the pricing procedure and create a new decision table with the Currency field. Link the new table to the cloned procedure and swap it into the setup to maintain continuity.
- C. Enable multi-currency in their org, then wait a few minutes for the Currency field to become available for use in the pricing procedure and related decision tables.

Answer: A

NEW QUESTION # 86

A Subscription-based company has a Revenue Cloud user story to replace their legacy system which states "As a Sales User, I need to see my active deals (including new and renewals opportunities) from the old system carried over to the new Salesforce CPQ system once we go-live".

What are the relevant objects that will store the extracted information from the legacy system?

- A. Accounts, Opportunities, Contracts, Subscriptions, Assets, Products
- B. Accounts, Opportunities, Quotes, Contracts, Products, Order Products
- C. Accounts, Opportunities, Orders, Contracts, Order Products
- D. Accounts, Opportunities, Quotes, Contracts, Subscriptions, Products

Answer: D

NEW QUESTION # 87

Which 3 documents help a revenue cloud consultant better understand the client's revenue cloud project requirements before speaking for the first time in a scoping session?

- A. The latest release notes found at [help.salesforce.com>salesforce CPQ patch notes](https://help.salesforce.com/salesforceCPQ/patches)
- B. An approval matrix documentation that describes the approvals needed before a quote is sent to the customer.
- C. Brochures that provided detail to the products and services the client offers.
- D. A sample proposal the client provides to their customers.

Answer: B,C,D

NEW QUESTION # 88

A Revenue Cloud Consultant wants to restrict the ability to cancel subscriptions via the cancel button in the Account > Managed Assets view. The consultant wants to ensure that only a select group of super users has access to this functionality.

Which change does the consultant need to apply for this requirement?

- A. Modify the Managed Asset Viewer page layout for users who should not have access to the cancel button.
- B. Unassign InitiateCancellation API permission for users who should not have access to the cancel button.
- C. Inactivate the Amend, Renew, and Cancel Assets screen flow for users who should not have access to the cancel button.

Answer: B

NEW QUESTION # 89

A Revenue Cloud customer has posted an invoice and now wants to add on more items from another order associated to that account. Without using invoice batches, how can this be accomplished?

- A. Cancel and Rebill the invoice, add the new Order and run an invoice scheduler to pick all the order up.
- B. Credit the invoice, add the new order and run an invoice scheduler to pick all the orders up.

- C. use bill now on the new order and reparent the new invoice lines to the existing invoice
- D. Use bill now on the new Order and consolidate the invoices.

Answer: A

NEW QUESTION # 90

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