

CPQ-301合格体験記、CPQ-301試験勉強書

Top 5 Facts to Rely on Salesforce CPQ-301 Practice Tests



1. You get the actual Salesforce CPQ-301 exam experience.

2. Time management becomes easy during the actual exam.

3. Valuable insights offer more improvement scope.

4. Rigorous Practice Makes you perfect about the Salesforce CPQ-301 syllabus domains.

5. Self-assessment provides self-satisfaction regarding the CPQ-301 exam preparation.

無料でクラウドストレージから最新のPassTest CPQ-301 PDFダンプをダウンロードする：https://drive.google.com/open?id=1Zo0wOWvK4LZJADV_BDqX1ORyCHFH9yns

学生時代に出てから、私たちはもっと多くの責任を持って勉強する時間は少なくなりました。IT業界で発展したいなら、SalesforceのCPQ-301試験のような国際的な試験に合格するのは重要です。我々PassTestはITエリートの皆さんの努力であなたにSalesforceのCPQ-301試験に速く合格する方法を提供します。PDF、オンライン、ソフトの3つのバーションのSalesforceのCPQ-301試験の資料は独自の長所があってあなたは我々のデモを利用してから自分の愛用する版を選ぶことができます。

Salesforce CPQ-301 認定試験は、CPQ ドメインにおける知識とスキルを向上させたい Salesforce プロフェッショナルにとって、貴重な資格です。この認定は、グローバルに認知され、雇用主から非常に高く評価されています。適切な準備と経験を持つ候補者は、簡単に試験に合格し、キャリアを次のレベルに引き上げることができます。

Salesforce CPQ-301 認定試験の出題範囲：

トピック	出題範囲

トピック 1	<ul style="list-style-type: none"> Generate New Contracts to Manage Active Subscriptions Related to an Account Use Contracted Pricing for Negotiated Prices
トピック 2	<ul style="list-style-type: none"> Review Product Fields Integral to Basic Salesforce CPQ Functionality Enforce Business Logic with Product Features
トピック 3	<ul style="list-style-type: none"> Review CPQ Advanced Quote Calculator Calculation Events and Conditions Define Localization and How It Works in CPQ
トピック 4	<ul style="list-style-type: none"> Explore Additional Course Resources Modify Out-of-the-Box Button Behavior for Product Selection
トピック 5	<ul style="list-style-type: none"> Create Lookup Queries to Outsource Evaluation to a Lookup Object Review List Pricing, Cost Plus Markup, and Block Pricing
トピック 6	<ul style="list-style-type: none"> Class Project: Troubleshoot Common Scenarios in Salesforce CPQ Get Familiar with Products, Price Books, and Price Book Entries
トピック 7	<ul style="list-style-type: none"> Define Data Requirements to Generate Orders Define and Build Product Bundles
トピック 8	<ul style="list-style-type: none"> Enforce Business Logic with Option Constraints Configure Subscription and Proration Pricing Methods
トピック 9	<ul style="list-style-type: none"> Set Values for Quote and Quote Line Fields Declaratively Review Housekeeping Rules Review Course Objectives
トピック 10	<ul style="list-style-type: none"> Compare and Contrast the Advanced Approval Package Versus Native Approvals Discover Pricing Waterfall Default Flows

>> CPQ-301合格体験記 <<

CPQ-301試験勉強書 & CPQ-301日本語参考

私たちSalesforceは1日24時間顧客にオンライン顧客サービスを提供し、長距離オンラインでクライアントを支援する専門スタッフを提供します。販売前または販売後に提供するConfigure and Administer a Salesforce CPQ Solutionガイドトレントについて質問や疑問がある場合は、お問い合わせください。CPQ-301試験教材の使用に関する問題の解決を支援するために、カスタマーサービスと専門スタッフをお送りします。。クライアントは、メールを送信するか、オンラインで問い合わせることができます。私たちはできるだけ早くあなたの問題を解決し、最高のサービスを提供します。PassTestアフターサービスは、問題を迅速に解決し、お金を無駄にしないため、素晴らしいものです。CPQ-301試験トレントに満足できない場合は、製品を返品して全額払い戻すことができます。

Salesforce Configure and Administer a Salesforce CPQ Solution 認定 CPQ-301 試験問題 (Q119-Q124):

質問 #119

Universal Containers (UC) uses the Advanced Approvals package for its Approvals process on Quotes. UC's business model requires that Approval requests are assigned to the user's direct manager.

How can the admin ensure that these Approval Rules assign generated Approvals to the user's manager?

- A. Define the Approver Field on the Approval Rule as a custom Quote field which contains the user's manager's User ID.
- B. Set Next Automated Approver Determined By to Manager on the Approval Process.
- C. Populate the Approver lookup on the Approval Rule with the Approver corresponding to the user's manager.
- D. Let the user choose the Approver manually and create a Validation Rule to prevent the user from choosing a different

Approver than the manager.

正解: A

質問 # 120

An admin has a requirement within a specific bundle to ensure that Product 8 is automatically selected when the user selects Product A. The admin correctly configured a Product Rule to meet this requirement, however Product B remains unselected when Product A is checked.

What does the admin need to adjust so the Product Rule fires as expected?

- A. Set **Apply Immediately** to True on Product Option record for Product A.
- B. Set System field to True on Product Option record for Product A.
- C. Set System field to True on Product Option record for Product B.
- D. Set **Apply Immediately** to True on Product Option record for Product B.

正解: A

質問 # 121

Universal Containers has a requirement to ensure that Product B is always quoted with Product A in a bundle. The products are in separate features and there is no clear indication that they must be sold together. They implemented a Product Validation rule to fulfill this requirement, but received complaints that it was not user friendly. What other approach should the Admin take to fulfill this requirement?

- A. Create an Option Constraint with Type: Dependency.
- B. Create a Configuration Price Rule to add Product B.
- C. **Create a Product Selection rule to add Product B.**
- D. Create an Option Constraint with Type: Add.

正解: C

質問 # 122

Universal Containers (UC) is a reseller of a Product made by another company. UC wants to price the Product based on the Cost that UC pays for it.

How should the admin set the Cost for this Product?

- A. **A Create a Cost record in the Product's Costs related list.**
- B. Add a Cost Discount Schedule to the Products Discount Schedule related list.
- C. Add the Cost to the Product's Price Book Entry Cost field.

P.S.PassTestがGoogle Driveで共有している無料の2026 Salesforce CPQ-301ダンプ: https://drive.google.com/open?id=1Zo0wOWvK4LZJADV_BDqX1ORyCHFH9yns