

2026 Fantastic SAP C_S4CS_2508: Valid SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Exam Answers



SAP CERTIFICATION

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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 2	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 3	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 4	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 7	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 8	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 9	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q35-Q40):

NEW QUESTION # 35

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? Note: There are 3 correct answers to this question.

- A. Create billing document
- B. Create inbound delivery
- C. Approve and release purchase order
- D. Create outbound delivery
- E. Enter vendor invoice

Answer: A,C,E

NEW QUESTION # 36

Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created? Note: There are 2 correct answers to this question.

- A. Inspection of returned goods
- B. Issue of a refund to the customer's account
- C. Creation of a returns delivery
- D. Shipment of replacement goods to the customer

Answer: B,D

NEW QUESTION # 37

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "In Progress"
- B. When the project status is "Completed"
- C. When the project status is "Not Started"
- D. When the project status is "Finished"

Answer: D

NEW QUESTION # 38

You are recording actions for a custom process step in a test automate.

When do you press the "Read" button on the recording panel? Note: There are 2 correct answers to this question.

- A. To capture a value in a text field that should be stored as a variable.
- B. To capture an error message on the screen that can be used later.
- C. To capture text in a message screen that can be used for data binding later.
- D. To capture a static label on the screen that should be checked during test execution.

Answer: A,C

NEW QUESTION # 39

When you transact through the Sell from Stock (BD9) process, which system criteria contribute to the automatic route determination for the delivery-relevant items in the sales order? Note: There are 3 correct answers to this question.

- A. The departure zone of the shipping point
- B. The loading group from the material master record
- C. The transportation group from the material master record
- D. The shipping condition from the business partner master record of the sold-to party
- E. The transportation zone from the business partner master record of the sold-to party.

Answer: A,C,D

NEW QUESTION # 40

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