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Salesforce Communications Cloud Accredited Professional Sample Questions (Q34-Q39):

NEW QUESTION # 34

ABC Telco wants to offers a self-service portal for their B2C customers so they can browse and order from product catalog. Which salesforce industries based solution helps activate this?

- A. Mobile subscription Management
- B. Digital commerce
- C. Enterprise Sales Management
- D. Assets based ordering

Answer: A

NEW QUESTION # 35

Universal Containers (UC) is a communication service provider using communication cloud. UC negotiates customer specific pricing with a B2B customer, which will subsequently be used for the pricing order by the customer, which two actions must a consultant take to meet these requirements?

- A. Create New Offering, Configure Price List Entries for the customer specific pricing and mark it as a frame agreement offering
- B. Create a Quote, add customer contract based discounts for the customer specific pricing and create a Frame Agreement from the Quote
- C. Create a Contract, add Contract line items for the customer specific pricing and mark it as a Frame Agreement Contract
- D. Create a New Promotion, Configure Price Overrides for the customer specific pricing and mark it as a Frame Agreement Promotion

Answer: B

NEW QUESTION # 36

Universal Containers is a communication service provider using communication cloud. A member of UC's legacy system IT team has provided a consultant with an extract of all the existing products from the legacy system and asked the consultant to migrate the data to communication cloud. Which two questions should the consultant ask in this scenario to clarify the data migration strategy?

- A. Which of the products are inactive?
- B. Can we rationalize products to a smaller number?
- C. Which of the provided products are still actively sold?
- D. Are there customer specific offerings?

Answer: D

NEW QUESTION # 37

A consultant analyzing integrations to various fulfillment systems. While the consultant believes that the process shall be automated, they have identified one particular complex integration that has a formatted payload that verifies JSON implemented for nonstandard error response to be returned to order management from the fulfillment system. How should the consultant solve this use case?

- A. Attach an OmniScript task and handle the integration manually
- B. Use Apex to be able to send the customized payload and interpret the response
- C. Use a dataRaptor to grab the JSON payload from Order Management to pass it to the fulfillment system directly.
- D. Recommend that this step be handled manually by having the user navigate to the fulfillment system's native UIlogic

Answer: B

NEW QUESTION # 38

Universal Containers (UC) is a communication service provider using communication cloud. UC plans to migrate their B2C customer and their customer services into communication cloud. UC has configured the products in the Enterprise product catalog. Which entities must be migrated and in which sequence to accomplish the migration?

- A. Users, Consumer Account, Billing Account, Service Account, Contacts, Assets
- B. User, Consumer Account, Billing Account, Service Account, Contacts, Assets Line Items, Assets
- C. User, Person Account, Billing Account, Service Account, Contacts, Assets.
- D. User, Contacts, Consumer Account, Billing Account, Service Account, Subscriptions, Assets

Answer: D

NEW QUESTION # 39

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