

# Rev-Con-201최신버전덤프데모문제 - Rev-Con-201유효한덤프문제



최근 더욱 많은 분들이Snowflake인증ARA-C01시험에 도전해보려고 합니다. KoreaDumps에서는 여러분들의 시간과 돈을 절약해드리기 위하여 자립한 가격에 최고의 품질을 지닌 퍼펙트한Snowflake인증ARA-C01시험덤프제공해드려 고객님의 시험준비에 편안함을 선물해드립니다. KoreaDumps제품을 한번 믿어보세요.

Snowflake ARA-C01 : SnowPro Advanced Architect 인증은 Snowflake의 클라우드 데이터 플랫폼에서 고급 지식과 전문 지식을 보여 주려는 개인을 위해 인정 받고 인정을 받습니다. 이 인증은 눈송이로 복잡한 데이터 출루성을 설계하고 구현 한 경험이 있는 건축가 및 고급 수준 전문가를 위해 설계되었습니다.

[">>> ARA-C01 Vce <<](#)

## Snowflake ARA-C01 덤프자료

KoreaDumps의Snowflake ARA-C01 인증시험덤프는 자주 업데이트 되고, 오래 되고 더 이상 사용 하지 않는 문제들은 바로 삭제해버리며 새로운 최신 문제들을 추가 합니다. 이는 응시자가 확실하고도 빠르게Snowflake ARA-C01덤프를 마스터하고Snowflake ARA-C01시험을 패스할수 있도록 하는 또 하나의 보장입니다. 배터 민감Snowflake ARA-C01덤프 강력 추천합니다.

## 최신 SnowPro Advanced Certification ARA-C01 무료샘플문제 (Q186-Q191):

질문 # 186

If your role does not own the share, but owns the objects in the share, how can you block access to

[최신버전ARA-C01 Vce완벽한시험덤프데모문제다운](#)

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지금 21세기 IT업계가 주목 받고 있는 시대에 그 경쟁 또한 상상할만하죠, 당연히 IT업계 중 Salesforce Rev-Con-201 인증시험도 아주 인기가 많은 시험입니다. 응시자는 매일매일 많아지고 있으며, 패스하는 분들은 관련 IT업계에서 많은 지식과 내공을 지닌 분들뿐입니다.

## Salesforce Rev-Con-201 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"><li>Invoice Management: This section of the exam measures the abilities of Billing Specialists and covers the fundamental concepts and capabilities of Invoice Management. It includes implementing out-of-the-box solutions based on scenarios that involve generating, handling, and managing invoices as part of the organization revenue operations.</li></ul>

주제 2	<ul style="list-style-type: none"> <li>Asset Management: This section of the exam assesses the skills of Asset Management Administrators, focusing on the concepts, capabilities, and applications of Salesforce Asset Management. It evaluates the ability to implement out-of-the-box solutions for managing assets throughout their lifecycle, ensuring that changes, renewals, and updates align with organizational requirements.</li> </ul>
주제 3	<ul style="list-style-type: none"> <li>Configure, Price, Quote: This section of the exam measures the skills of CPQ Specialists and focuses on customizing product configurations using the Product Configurator tool. It includes applying pricing procedures to different business cases, validating product attributes, and generating precise customer quotes. The section also evaluates the ability to use Agentforce and other relevant tools to meet customer requirements effectively.</li> </ul>
주제 4	<ul style="list-style-type: none"> <li>Catalog Management: This section of the exam measures the skills of Product Catalog Administrators and covers understanding and applying the core concepts of Catalog Management. It includes selecting the correct out-of-the-box tools to structure and maintain a catalog and implementing catalog solutions based on given business scenarios to ensure accurate product organization and availability.</li> </ul>
주제 5	<ul style="list-style-type: none"> <li>Revenue Cloud Platform Concepts: This section of the exam measures the skills of Revenue Cloud Consultants and covers the foundational Salesforce features required to configure Revenue Cloud. It focuses on setting up flows, Lightning components, permission set licenses, and permission sets, while also identifying core platform capabilities such as Context Service, OmniStudio, the Business Rules Engine, and available APIs. The section also includes creating context-aware dashboards, selecting meaningful KPIs, and understanding the key Revenue Cloud objects, fields, and data relationships that support end-to-end revenue processes.</li> </ul>
주제 6	<ul style="list-style-type: none"> <li>Contracts and Orders: This section of the exam measures the abilities of Order Management Specialists and covers configuring Salesforce Contracts and Order Management features according to specific business needs. It includes understanding how contract terms, order processing, and related settings support the overall revenue lifecycle in various implementation scenarios.</li> </ul>

>> Rev-Con-201최신버전 덤프데모문제 <<

## Rev-Con-201유효한 덤프문제, Rev-Con-201인기자격증 시험대비 공부자료

만약 여러분은 Salesforce Rev-Con-201인증 시험취득으로 이 치열한 IT업계경쟁 속에서 자기만의 자리를 잡고, 스펙을 쌓고, 전문적인 지식을 높이고 싶으십니까? 하지만 Salesforce Rev-Con-201패스는 쉬운 일은 아닙니다. Salesforce Rev-Con-201패스는 여러분이 IT업계에 한발짝 더 가까워졌다는 뜻이죠. 하지만 이렇게 중요한 시험이라고 많은 시간과 정력을 낭비할 필요는 없습니다. Pass4Test의 완벽한 자료만으로도 가능합니다. Pass4Test의 덤프들은 모두 전문적으로 IT관련인증 시험에 대하여 연구하여 만들어진것이기 때문입니다.

### 최신 Revenue Cloud Consultant Rev-Con-201 무료샘플문제 (Q62-Q67):

#### 질문 # 62

A critical manual review step in the order fulfillment process is designed to take up to 60 minutes. The company configures the system to trigger an alert if the task is not completed 15 minutes before its scheduled end.

Based on this scenario, which key parameters were configured in the Dynamic Revenue Orchestrator (DRO) system to manage this SLA?

- A. Completion Deadline and Warning Interval
- B. Task Priority and Escalation Rule
- C. Estimated Duration and Jeopardy Threshold**

정답: C

설명:

Comprehensive and Detailed Explanation From Exact Extract:

In DRO, SLA and jeopardy management are typically driven by:

\* Estimated Duration - how long a task is expected to take (e.g., 60 minutes).

\* Jeopardy Threshold - when a task is considered at risk (e.g., 15 minutes before due time).

These parameters enable jeopardy alerts and proactive management before SLA breaches.

Completion Deadline / Warning Interval (A) and Task Priority / Escalation Rule (B) are more generic concepts and not the named DRO configuration parameters for this specific SLA pattern.

References:

Dynamic Revenue Orchestrator Guide - Jeopardy Management, Estimated Duration, and Thresholds

### 질문 # 63

A customer sells 10,000 different products in 38 countries. They plan to launch a new product which will be sold globally, as well. However, due to security restrictions, the new product cannot be sold in two specific countries.

What should the product designer do to accommodate this restriction by creating a minimal number of records for the rules?

- A. Control availability with a qualification rule.
- **B. Control availability with a disqualification rule.**
- C. Control availability with a recommendation rule.

정답: **B**

설명:

When controlling product availability across regions or conditions, Salesforce Revenue Cloud offers several rule types, including qualification, disqualification, and recommendation rules. In this case, the product will be available globally except for two countries - so the most efficient approach is to exclude those specific countries using a disqualification rule.

A disqualification rule removes a product from visibility during the selection or discovery process based on specific criteria - such as geography, user role, or quote context. This method allows you to manage exceptions rather than defining complex inclusion logic, thus reducing the total number of rules and maintenance overhead.

\* Qualification rules are ideal when you need to explicitly include products under specific conditions (e.g., product visible only in certain contexts).

\* Recommendation rules are not intended for access control but for suggesting complementary products.

Since only two countries need to be restricted, the disqualification rule provides the most scalable and minimal rule configuration. Exact Extracts from Salesforce Revenue Cloud Documents:

\* Product Catalog Management Guide - "Product Availability Rules": "Disqualification rules allow you to restrict product visibility based on context definitions, such as geography or market segment. They are most effective when access is generally open but limited in a few specific cases."

\* CPQ Implementation Guide - "Managing Catalog Visibility": "Use disqualification rules to remove products from visibility under certain conditions, rather than building complex qualification logic." References:

Product Catalog Management Guide

Salesforce CPQ Implementation Guide

Revenue Cloud Rules Configuration Reference

### 질문 # 64

A consultant is setting up a new product in the product catalog. They already created a Product Classification and a set of Product Attributes, but the attributes are not appearing when viewing the product in the workspace.

What is the cause of this error?

- **A. The consultant did not assign the attributes to the Product Classification.**
- B. The consultant did not activate the attribute group in the Product Workspace.
- C. The consultant forgot to publish the product in the product catalog.

정답: **A**

설명:

Comprehensive and Detailed Explanation From Exact Extract:

In Product Catalog Management:

\* Product Attributes are associated to Product Classifications (or attribute groups tied to them).

\* When a product is linked to a classification, only attributes assigned to that classification appear in the workspace.

If attributes are defined but not assigned to the Product Classification, they won't show up on products using that classification.

Publishing (B) affects availability, not attribute visibility. Attribute group activation (A) is not the core requirement if the attribute-classification link is missing.

## References:

Product Catalog Management Implementation Guide - Linking Attributes to Product Classifications

### 질문 # 65

A Cloud Consultant is using Contracts AI to retrieve clauses and contract fields from a PDF. After the initial run, the consultant realizes that a payment method custom field needs to be retrieved that was not initially included.

What should the consultant do to retrieve this custom field?

- A. **Modify the contract extraction template to define the attribute mapping and context mapping for payment method.**
- B. Log a support case with Salesforce to enable payment method to be added to the extraction mapping used.
- C. Modify the AI prompt template to define the attribute mapping and context mapping for payment method.

### 정답: A

#### 설명:

In Salesforce Revenue Cloud's Contracts AI functionality, the process of retrieving data such as clauses or contract fields from uploaded documents (e.g., PDFs) relies on Contract Extraction Templates. These templates define which attributes and contextual mappings are used during document extraction. When a new field-such as Payment Method (a custom field)-needs to be retrieved, it must be explicitly added to the extraction template through configuration.

Exact Extract from Salesforce Revenue Cloud Documentation:

"To extract additional custom fields or clauses, users must update the contract extraction template to include attribute and context mappings for each new field. The template defines which contract data points Contracts AI retrieves from the uploaded document."

- Salesforce Subscription Management Implementation Guide (Contracts AI section) The AI prompt template (Option B) controls the tone and structure of the generated summaries, not data extraction parameters. Logging a support case (Option C) is unnecessary, as this configuration is fully managed by the consultant or administrator through template updates.

#### References:

Salesforce Subscription Management Implementation Guide - Contracts AI Setup Salesforce Revenue Cloud Implementation Guide  
- Contract Extraction Templates Salesforce Revenue Cloud Consultant Study Guide

### 질문 # 66

A customer would like to begin implementing Revenue Cloud to better manage its selling, fulfillment, and financial processing. Which strategy should the company use for a successful Revenue Cloud implementation?

- A. Immediately enable all Revenue Settings, create all user profiles, and assign all recommended permission sets to the System Administrator to accelerate the technical configuration.
- B. **Assemble a team with expertise in Quote-to-Cash processes, create a phased plan covering core setup, and scope activities such as data migration and customization.**
- C. Prioritize the setup of developer tools like IDX Workbench and Postman, and focus primarily on custom Apex and Lightning Web Component development to meet unique business needs.

### 정답: B

#### 설명:

Comprehensive and Detailed Explanation From Exact Extract:

Salesforce's recommended implementation methodology for Revenue Cloud emphasizes:

- \* A cross-functional team with expertise in Quote-to-Cash, order management, billing, and finance.
- \* A phased implementation plan (discover # design # build # test # deploy).
- \* Early analysis of data migration, integrations, and configuration before customization.

From the Revenue Cloud Implementation Guide:

- \* "Successful implementations begin with assembling a cross-functional team familiar with Quote-to- Cash processes."
- \* "Plan the implementation in phases and scope foundational setup such as data modeling, catalog design, and integrations."
- \* "Avoid enabling all settings at once or jumping directly into custom development." Options B and C violate Salesforce best practices by prioritizing development prematurely or enabling everything without planning.

References:Revenue Cloud Implementation Guide - Project Readiness, Phased Implementation Strategy.

### 질문 # 67

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