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Salesforce Certified Platform Sharing and Visibility Architect Sample Questions (Q32-Q37):

NEW QUESTION # 32

Universal Containers implemented Sales Cloud and requested that only certain branch staff trained to sell high-risk products can create opportunities for high-risk products.

How should an architect allow only specific branch staff to sell high-risk products?

- A. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via a sharing rule.
- B. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via manual sharing.
- C. Set the price book organization-wide default (OWD) to View Only and share the price book (High Risk) with the trained staff.

Answer: C

NEW QUESTION # 33

Universal Containers (UC) is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service containers. UC implemented a new Partner Community for its dealers. Each dealership has a dealer manager who manages the service agents. The communitysharing model is private.

What is the optimal option to give dealer managers visibility to customer cases only raised by their service agents?

- A. Create a sharing rule to share cases created by service agents with their dealer manager.
- B. Create a sharing group to share cases created by service agents with their dealer manager.
- C. Use the Role Hierarchy so that the cases raised by service agents will be visible to their relevant dealer managers.

Answer: B

NEW QUESTION # 34

Which method should be used to grant access to an unrelated group of users?

- A. Role Hierarchy
- B. Sharing Sets
- C. Public Groups

Answer: A

NEW QUESTION # 35

Universal Containers (UC) requested that branch managers and UC branch staff should only see customers and related information in their geographic location.

Which options should be used together to achieve the requirements?

- A. Configure organization-wide defaults of the Account object and create sharing rules.
- B. Create the Account Team and add branch manager team members, and configure organization-wide defaults of the Account object.
- C. Configure Role Hierarchy and create sharing rules.

Answer: A

NEW QUESTION # 36

Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers. With the organization-wide default on Account set to Private, how should the architect meet these requirements?

- A. Update the Retail Sales profile to grant access to Person Account record type.
- B. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact roles records owned by retail sales reps.
- C. Create 2 criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.

Answer: C

NEW QUESTION # 37

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