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The ECBA certification exam is a computer-based exam that consists of 50 multiple-choice questions. ECBA exam is designed to test the candidate's understanding of the foundational concepts and principles of business analysis. ECBA Exam is administered by Pearson VUE, a leading provider of computer-based testing. Candidates who pass the exam will receive a certificate from the IIBA, which is recognized globally as a mark of excellence in the field of business analysis. The ECBA certification is an excellent way to demonstrate to potential employers that you have the foundational knowledge and skills required to succeed in the field of business analysis.

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## IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q154-Q159):

### NEW QUESTION # 154

In which requirements prioritization factor would time-to-market scenarios apply?

- A. Regulatory or policy compliance

- B. Time sensitivity
- C. Stability
- D. Cost

**Answer: B**

Explanation:

In requirements prioritization, time-to-market scenarios fall under the factor of time sensitivity. Time sensitivity refers to the degree to which a requirement's value diminishes or increases based on when it is delivered. In markets where early entry provides competitive advantage, such as product launches or regulatory compliance deadlines, prioritizing based on time sensitivity ensures that high-impact, time-critical features are delivered first.

Examples include:

Product launch features that must be ready by a specific market date

Functionalities tied to regulatory deadlines

Seasonal campaign support systems

BABOK Reference:

This is covered under the Requirements Life Cycle Management knowledge area, specifically in the task "Prioritize Requirements," where time sensitivity is listed as one of the prioritization criteria along with cost, risk, and regulatory factors.

#### NEW QUESTION # 155

What are the elements of user stories?

- A. State tables, flow diagrams, process models, matrices
- B. Main topic, keywords, metrics, indicators
- C. Grouping, ranking, negotiation, decision trees
- D. Conversation, acceptance criteria, title, statement of value

**Answer: D**

#### NEW QUESTION # 156

For which part of an initiative is the business analyst (BA) responsible?

- A. Approving solution execution plans
- B. Authorizing the project
- C. Defining the solution approach
- D. Accepting risk mitigation plans

**Answer: C**

Explanation:

Business analysts assess the merits of the solution approaches for each design option.

#### NEW QUESTION # 157

What is the purpose of brainstorming?

- A. To collaboratively choose a final design
- B. To receive feedback on a design or prototype
- C. To improve stakeholder collaboration
- D. To produce numerous new ideas

**Answer: D**

#### NEW QUESTION # 158

In which requirements analysis and design definition task does a business analyst (BA) consider the opportunity costs?

- A. Validate requirements

