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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q17-Q22):

NEW QUESTION # 17
You save a sales order and receive a system message that a business partner of a specific partner function is missing.
Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Sold-to party (SP)
- B. Ordering party (1)
- C. Ship-to party (SH)
- D. Invoicing party (11)

Answer: A,C

NEW QUESTION # 18
Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Structure scope
- B. Create delivery group
- C. Delivery relevance
- D. Goods movement type

Answer: C,D

NEW QUESTION # 19
Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Loading group
- B. Shipping conditions
- C. Transportation group
- D. Plant
- E. Sales document type

Answer: A,B,D

NEW QUESTION # 20
When performing backorder processing, which confirmation strategies can you select? Note: There are 3 correct answers to this question.

- A. Fill
- B. Gain
- C. Obtain
- D. Redistribute
- E. Drop

Answer: A,B,D

NEW QUESTION # 21
You normally include multiple sales orders in your outbound deliveries.
Which sales order fields would prevent this from happening if their content was different? Note: There are 3 correct answers to this question.

- A. Shipping point
- B. Ship-to party
- C. Route
- D. Material group
- E. Plant

Answer: A,C,E

NEW QUESTION # 22

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