# Sales-Admn-202 Exam Test & Sales-Admn-202 Study Guide Pdf



DOWNLOAD the newest VCEDumps Sales-Admn-202 PDF dumps from Cloud Storage for free: https://drive.google.com/open?id=1d2_wXz-xBaeOyVWnUY770K13fkPBHJYJ

Our latest Sales-Admn-202 vce braindumps are written by our IT experts' wealth of knowledge and experience and can fully meet the demand of Sales-Admn-202 real exam. From related websites or books, you might also see some Salesforce free download study materials, but our Sales-Admn-202 Exam crams are affordable, latest and comprehensive.

## Salesforce Sales-Admn-202 Exam Syllabus Topics:

| Topic | Details |
|-------|---------|
| Topic 1 | • Quote Templates: This section of the exam measures skills of Salesforce Consultants and covers setting up Quote Templates that align with business requirements. It involves configuring layouts and components to generate professional quotes. |
| Topic 2 | • Approvals: This section of the exam measures skills of Salesforce Consultants and covers selecting and setting up native or Advanced Approvals. It ensures that approval processes meet business needs and align with quoting workflows. |
| Topic 3 | • CPQ Platform: This section of the exam measures skills of Salesforce Administrators and covers designing, configuring, and troubleshooting Price Rules using lookup objects and formulas. It involves applying knowledge of the quote calculation sequence, permissions, record types, field sets, and page layouts. It also tests understanding of CPQ data flow across objects, localization and multi-currency setup, package-level settings, and how the CPQ managed package integrates within a Salesforce org. |
| Topic 4 | • Bundle Configurations: This section of the exam measures skills of Salesforce Consultants and covers setting up bundle structures to meet various business requirements. It evaluates the ability to configure Product Rules that ensure bundles work properly according to defined processes. |

| Topic 5 | • Orders, Contracts, Amendments, and Renewals: This section of the exam measures skills of Salesforce Consultants and covers understanding the data required for generating Orders and Contracts. It also involves creating renewal and amendment quotes, and deciding when to use Orders, Contracts, Subscriptions, and Assets to satisfy customer and business processes. |
|---|---|
| Topic 6 | • Product Selection: This section of the exam measures skills of Salesforce Administrators and covers enabling product selection through tools like Search Filters, field sets, and Custom Actions. It ensures that users can easily find and configure products to match business needs. |

## Salesforce Sales-Admn-202 Study Guide Pdf - Sales-Admn-202 PDF Dumps Files

We can assure you that you will get the latest version of our Sales-Admn-202 training materials for free from our company in the whole year after payment. For we promise to give all of our customers one year free updates of our Sales-Admn-202 exam questions and we update our Sales-Admn-202 Study Guide fast and constantly. Do not miss the opportunity to buy the best Sales-Admn-202 preparation questions in the international market which will also help you to advance with the times.

## Salesforce Certified CPQ Administrator Sample Questions (Q61-Q66):

**NEW QUESTION # 61**
Universal Containers (UC) sells a product that Percent of Total to determine its price. UC wants to ensure that this product is always priced at a minimum of $100, even if the calculated amount falls under $100.
Which two steps should the Admin take to meet this requirement? Choose 2 answers

- A. Create a Price Book Entry of $0 for the product.
- B. Set the Price Book Entry custom field Percent_of_Total_Target_c to $100.
- C. Create a Price Book Entry of $100 for the product
- D. Set the product's Percent of Total Constraint field to List price is minimum.

**Answer: A,C**

Explanation:
Requirement:
* Ensure a product priced as a Percent of Total has a minimum price of $100.
Solution Steps:
* Option A: Create a Price Book Entry of $100 to set the minimum price for the product.
* Option D: Create a $0 Price Book Entry to handle scenarios where Percent of Total calculation would otherwise drop below $100.
Why Other Options Are Incorrect:
* B: The custom Percent_of_Total_Target_c field is not used for minimum pricing enforcement.
* C: The Percent of Total Constraint field alone does not enforce minimum pricing.
Salesforce CPQ Reference:
* Percent of Total pricing and minimum price settings are described in CPQ Pricing Configuration .

**NEW QUESTION # 62**
Universal Containers (UC) licenses shipping software that is sold for a fixed price based on each quantity tier as seen in the table below. For example, buying eight licenses would cost a total of $1,800 rather than multiplying unit price by quantity. Further discounts on this product are unavailable.

Which three steps should the Admin take to set up this pricing? Choose 3 answers

- A. Create a Slab Discount Schedule for the Product for each quantity tier with a different discount for each tier.
- B. Set Pricing Method to Fixed Price on the Product record.
- C. Set Pricing Method to Block on the Product record.
- D. Set Non-Discountable to True on the Product record.
- E. Create Block Pricing records on the Product for each quantity tier with a different discount for each tier.

**Answer: C,D,E**

Explanation:
Requirement:
* Use fixed pricing for quantity tiers without additional discounts.
Solution Steps:
* B: Marking the product as Non-Discountable prevents additional discounts.
* D: Set the Pricing Method to Block to define fixed prices per quantity tier.
* E: Create Block Pricing records to define fixed prices for each quantity tier (e.g., 1-5 licenses = $1,000).
Why Other Options Are Incorrect:
* A: Fixed Price is not suitable for tiered pricing.
* C: Slab Discount Schedules are not used for block pricing.
Salesforce CPQ Reference:
* Tiered and Block Pricing setups are detailed in Pricing Configuration .

**NEW QUESTION # 63**
Universal Containers wants to update the Quantity of a Product in the Line Editor with a Price Rule. The rule should apply only for this one specific Product.
What should the Admin do to ensure that the Price Rule only changes Quote Lines referencing this Product?

- A. Create a Price Condition against a Quote Line field that contains a value that is unique to the product selected.
- B. Fill in the Product field on the Price Rule with the Product.
- C. Create an Error Condition against a Quote Line field that contains a value that is unique to the product selected.
- D. Fill in the Lookup Object field on the Price Rule with the Product.

**Answer: A**

Explanation:
Requirement Overview:
* Universal Containers wants to update the Quantity of a specific Product in the Quote Line Editor via a Price Rule.
* The Price Rule should target only this specific Product.
Key Mechanism:
* Use a Price Condition on the Price Rule to evaluate a Quote Line field that uniquely identifies the Product (e.g., Product Code or Product Name).
Steps to Configure:
* Navigate to the Price Rule.
* Add a Price Condition:
* Field: Select a field from the Quote Line that identifies the Product.
* Operator: Equals.
* Value: Enter the unique value (e.g., Product Code or Name).
* Configure the Price Action to update the Quantity field.
Validation:
* Test the rule by adding the specific Product to a Quote and confirming that the rule updates its Quantity as expected.

## NEW QUESTION # 64

Universal Containers wants to have quantity requirements for certain Product options in a bundle. The Product Option's quantity must be multiplied by the quantity of the bundle product. How should the Admin set this up in the bundle to meet the requirement?

- A. Select the Bundled checkbox on the Product Option.
- B. Select Component as the Type field on the Product Option.
- C. Select the Multiplier checkbox on the Bundle.
- D. Select the Quantity Editable checkbox on the Product Option.

**Answer: B**

Explanation:
Requirement Overview:Universal Containers needs the quantity of product options in a bundle to automatically scale based on the quantity of the parent bundle product.
Salesforce CPQ Mechanism:
* The Type field on the Product Option allows for specific configuration behaviors.
* When the Type is set to Component, Salesforce CPQ automatically multiplies the option's quantity by the bundle product's quantity. This ensures that the dependent options align with the parent bundle quantity.
Implementation Steps:
* Navigate to the Product Option record associated with the bundle.
* Set the Type field to Component.
* Ensure that other configuration settings, such as quantity constraints, align with the desired outcome.
* Test the functionality by adding the bundle to a quote and adjusting the quantity. The option quantities should scale proportionally.
Relevant Salesforce CPQ Documentation:This behavior is a standard feature in Salesforce CPQ and is documented under Product Bundles and Options Configuration.

## NEW QUESTION # 65

Universal Containers sells a total of 100 Products. There are 80 Products that are generally available for selection by all users (General Access). The remaining 20 Products should only be available to a certain group of users (Special Access).
Which Product Selection and Price Book strategy should the admin utilize to meet the requirements?

- A. Create one Price Book that contains all 100 Products. Create a Validation Rule on the Quote o(M.ect to prevent selection of a Special Access Product based on the level of User access.
- B. Create two Price Books: one General Access Price Book with the 80 generally available Products, and one Special Access Price Book with the 20 Special Access Products. Create automation to populate the appropriate Price Book ID Into the SBQQ__QuotePricebookId__c on the Opportunity.
- C. A Create two Price Books: one General Access Price Book with the 80 generally available Products,and one Special Access Price Book with all 100 Products. Use Guided Selling to assign the appropriate Price Book based on the level of User access.
- D. Create one Price Book that contains all 100 Products. Create a custom Product field to designate Genera! Access and/or Special Access. Utilize Hidden Search Filters to support dynamic Product visibility based on the level of User access.

**Answer: C**

Explanation:
Requirement:
* Provide 80 products for general access while restricting access to 20 special products for a specific user group.
Solution:
* Two Price Books:
* General Access Price Book: Includes only the 80 products available to all users.
* Special Access Price Book: Includes all 100 products for users with elevated access.
* Guided Selling: Dynamically assigns the appropriate Price Book based on user access level, ensuring visibility is controlled.
Salesforce CPQ Reference:
* The Price Book strategy with Guided Selling is detailed in the Product and Price Configuration guidelines .

## NEW QUESTION # 66

......

Our Sales-Admn-202 study materials have a high quality which is mainly reflected in the pass rate. Our product can promise a higher pass rate than other study materials. 99% people who have used our Sales-Admn-202 study materials passed their exam and got their certificate successfully, it is no doubt that it means our Sales-Admn-202 Study Materials have a 99% pass rate. So our product will be a very good choice for you. If you are anxious about whether you can pass your exam and get the certificate, we think you need to buy our Sales-Admn-202 study materials as your study tool, our product will lend you a good helping hand.

**Sales-Admn-202 Study Guide Pdf**: https://www.vcedumps.com/Sales-Admn-202-examcollection.html

- Valid Sales-Admn-202 Braindumps 🗆 Sales-Admn-202 Technical Training ➥ Sales-Admn-202 Valid Dumps Pdf 🗆 Easily obtain ➥ Sales-Admn-202 🗆 for free download through ▸ www.validtorrent.com ◂ 🗆Sales-Admn-202 Practice Exam Fee
- New Sales-Admn-202 Exam Review 🗆 Sales-Admn-202 Valid Guide Files 🗆 Sales-Admn-202 Technical Training 🗆 Easily obtain ✔ Sales-Admn-202 🗆✔🗆 for free download through ▸ www.pdfvce.com ◂ 🗆Reliable Sales-Admn-202 Exam Questions
- From Sales-Admn-202 Exam Test to Salesforce Certified CPQ Administrator, Quickest Way for Passing 🗆 Simply search for ➤ Sales-Admn-202 🗆 for free download on 🗆 www.examcollectionpass.com 🗆 🗆Sales-Admn-202 Latest Exam Answers
- Sales-Admn-202 Reliable Exam Pattern 🗆 Sales-Admn-202 Practice Exam Fee 🗆 Sales-Admn-202 Related Content 🗆 🗆 Easily obtain 「 Sales-Admn-202 」 for free download through ➥ www.pdfvce.com 🗆 🗆Sales-Admn-202 Valid Guide Files
- Sales-Admn-202 Exam 🗆 Exam Cram Sales-Admn-202 Pdf 🗆 Sales-Admn-202 Related Content 🗆 Search for 「 Sales-Admn-202 」 on ➥ www.prep4away.com 🗆 immediately to obtain a free download 🗆Reliable Sales-Admn-202 Exam Questions
- Pass Guaranteed Quiz Sales-Admn-202 - Salesforce Certified CPQ Administrator Pass-Sure Exam Test 🗆 ➥ www.pdfvce.com 🗆 is best website to obtain ➥ Sales-Admn-202 🗆🗆🗆 for free download 🗆Guaranteed Sales-Admn-202 Questions Answers
- All-in-One Exam Guide Sales-Admn-202 Prep Guide 🗆 Search for ✔ Sales-Admn-202 🗆✔🗆 and easily obtain a free download on ☀ www.prep4sures.top 🗆☀🗆 🗆Sales-Admn-202 Valid Guide Files
- Test Sales-Admn-202 Objectives Pdf 🗆 Sales-Admn-202 Dumps PDF 🗆 Sales-Admn-202 Exam 🗆 Copy URL { www.pdfvce.com } open and search for ▸ Sales-Admn-202 ◂ to download for free 🗆Guaranteed Sales-Admn-202 Questions Answers
- Salesforce Certified CPQ Administrator Study Question Has Reasonable Prices but Various Benefits - www.vce4dumps.com 🗆 Search on { www.vce4dumps.com } for ⇒ Sales-Admn-202 ⇐ to obtain exam materials for free download 🗆Sales-Admn-202 Valid Dumps Pdf
- Guaranteed Sales-Admn-202 Questions Answers 🗆 Sales-Admn-202 Dumps PDF 🗆 New Sales-Admn-202 Exam Review 🗆 Download ⇒ Sales-Admn-202 ⇐ for free by simply searching on ➤ www.pdfvce.com 🗆 🗆Guaranteed Sales-Admn-202 Questions Answers
- Sales-Admn-202 – 100% Free Exam Test | Reliable Salesforce Certified CPQ Administrator Study Guide Pdf 🗆 Simply search for ➥ Sales-Admn-202 🗆 for free download on ➥ www.examcollectionpass.com 🗆🗆🗆 🗆Sales-Admn-202 Reliable Exam Pattern
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, elgonihi.com, www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, Disposable vapes

P.S. Free 2025 Salesforce Sales-Admn-202 dumps are available on Google Drive shared by VCEDumps: https://drive.google.com/open?id=1d2_wXz-xBaeOyVWnUY770K13fkPBHJYJ