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Salesforce Certified Advanced Administrator Sample Questions (Q181-Q186):

NEW QUESTION # 181

Universal Containers has three different profiles for the support desk. The VP of Support requests permission to only reassign profiles for support desk users.
How should this access be granted?

- A. The manage users permission to the profile.
- B. Delegated administration access to the three profiles.
- **C. The administrator profile.**
- D. A permission set with the manage users permission.

Answer: C

NEW QUESTION # 182

Sales management wants to enforce a process in which the name of an account is always included in the name of an opportunity.
How can automation be used to help meet this requirement?

- A. Use an Apex trigger on the Account object that adds the account name to the opportunity name
- B. Use an approval process that routes newly created opportunities to management for data quality review
- C. Write a validation rule that updates the opportunity name with the account name using a cross-object formula
- **D. Write a criteria-based workflow rule that updates the opportunity name concatenated with the account name**

Answer: D

NEW QUESTION # 183

Cloud Kicks has organization-wide sharing defaults on the opportunity set to private. However, members of the finance team need to see closed won opportunities. The Drama team members all have roles under the finance director, while the sales team members have roles under the sales manager.

Which two options should the administrator use to meet these criteria?

Choose 2 answers

- A. Make an owner-based sharing rule where the won field = true.
- **B. Share with roles and subordinates of the finance director role.**
- **C. Create a criteria-based sharing rule where the won field = true.**
- D. Select all opportunities owned by the sales manager role.

Answer: B,C

Explanation:

Two options that the administrator should use to meet these criteria are:

* Share with roles and subordinates of the finance director role. This option allows you to grant access to records based on the role hierarchy of your org. You can share records with users who are in a specific role or in roles below that role in the hierarchy. In this case, you can share records with roles and subordinates of the finance director role, which includes all the members of the finance team.

* Create a criteria-based sharing rule where the won field = true. This option allows you to grant access to records based on certain field values or formulas. You can create a criteria-based sharing rule on opportunities that grants access to records where the won field is true, which means that the opportunity stage is closed won.

The other two options are incorrect because:

* Make an owner-based sharing rule where the won field = true is not an option because owner-based sharing rules do not allow you to specify field values or formulas as criteria. Owner-based sharing rules only allow you to share records based on who owns them or what role or group they belong to.

* Select all opportunities owned by the sales manager role is not an option because it does not meet the criteria of sharing all closed won opportunities. It only shares opportunities that are owned by users who are in the sales manager role, regardless of their stage.

References: https://help.salesforce.com/s/articleView?id=sf.admin_sharing.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.sharing_rules.htm&type=5

NEW QUESTION # 184

The Cloud Kicks security team has seen an increase in unattended device attacks, where hackers can view sensitive information when users leave devices unlocked in public settings. The security team wants to ensure Salesforce data cannot be viewed after 10

minutes of inactivity.

What is the recommended security setting to configure?

- A. Lock sessions to the domain in which they were first used.
- **B. Force logout on session timeout.**
- C. Enforce login IP ranges on every request.
- D. Require a high assurance session.

Answer: B

Explanation:

Force logout on session timeout is the recommended security setting to configure because it prevents users from resuming their sessions after they time out due to inactivity, which reduces the risk of unauthorized access to Salesforce data from unattended devices. References:

https://help.salesforce.com/s/articleView?id=sf.security_sessions_logout.htm&type=5

NEW QUESTION # 185

How can you make sure that a field will be visible on 2 profiles only? * (1 Point)

- A. workflow field update
- B. create a page layout and hide the field
- **C. Field-Level Security**
- D. validation rules

Answer: C

NEW QUESTION # 186

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