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Salesforce Certified Advanced Administrator exam covers a range of advanced topics, including security and access, automation, data management, analytics, and more. Individuals who Pass Advanced-Administrator Exam will have demonstrated their ability to design, implement, and manage complex Salesforce solutions, as well as their proficiency in troubleshooting and optimizing Salesforce systems. They will also have shown their ability to work with stakeholders to identify business requirements and translate them into technical solutions.

Salesforce Certified Advanced Administrator Sample Questions (Q170-Q175):

NEW QUESTION # 170

What are the similarities of customizable and collaborative forecasting? Choose two answers. * (1 Point)

- A. Quotas
- B. Submit Forecast
- C. Territory management
- D. Monthly and Quarterly Forecasts

Answer: A,D

NEW QUESTION # 171

An administrator wants to determine if brute-force password attacks are being used against the org. A brute-force attack is when multiple password combinations are attempted in a short time period.

Where should the administrator look for more information?

- A. Login Forensics
- B. Event Manager
- C. User Field History Tracking
- D. Connected Apps OAuth Usage

Answer: A

Explanation:

Explanation

Login Forensics is a Salesforce feature that allows you to monitor and analyze login behavior and trends in your org. It can help you identify and prevent brute-force password attacks by showing you the number of login attempts, successes, and failures per user, location, and device. You can also set up alerts to notify you when a user exceeds a certain number of login failures or when a login originates from an unusual location or device. References: https://help.salesforce.com/s/articleView?id=sf.security_loginforensics.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.security_loginforensics_alerts.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.security_loginforensics_alerts.htm&type=5

NEW QUESTION # 172

A sales user is assigned to a permission set group that gives them Modify All access to Accounts. An administrator assigns the same user to a muting permission set that mutes Deletes access on Account.

What level of access will the sales user have on the Account object?

- A. Read, Create, and Edit
- B. Modify All
- C. No Access
- D. Read-only

Answer: B

Explanation:

Modify All is the level of access that the sales user will have on the Account object after being assigned to a muting permission set that mutes Delete access on Account. Muting permissions are a way to reduce or remove access to objects or fields for users who are assigned to permission set groups. Muting permissions can only mute object-level permissions, such as Create, Read, Edit, Delete, View All, or Modify All, but not field-level permissions or other permissions. Muting permissions can only reduce or remove access that is granted by other permission sets or permission set groups within the same permission set group, but not by profiles or other sources of access. Therefore, in this case, the muting permission set will only mute the Delete access on Account that is granted by the permission set group, but not the Modify All access that is also granted by the permission set group.

NEW QUESTION # 173

AW Computers has created a custom field called Government ID on a custom object. Most users with a custom Sales profile should be unable to access this field. A select group of Sales users called the Institutional Team should be able to access the Government ID field via reports.

How should an administrator accommodate this request?

- A. Configure a report type with the Government ID field. Assign this report type to the Institutional Team via a permission set.
- B. Mark the field as Read Only on the sales profile. Create a permission set to re-enable reporting for the Institution Team.
- C. Make a report with the Government ID field included. Share this report to the Institutional Team in a public reports folder.

- **D. Create a permission set with Read access to the field. Assign the permission set to the Institutional Team.**

Answer: D

Explanation:

A permission set is a collection of settings and permissions that give users access to various tools and functions in Salesforce. A permission set can be used to extend users' functional access without changing their profiles. You can assign permission sets to individual users or groups of users based on their business needs.

In this case, you can create a permission set with Read access to the Government ID field on the custom object and assign it to the Institutional Team users who need access to this field via reports. References:

https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.perm_sets_create.htm&type=5

NEW QUESTION # 174

AW Computing has several service plans it offers with its laptops. Management wants the sales team to focus on bringing in new business and to have the creation of the renewal opportunity for the service plans happen automatically.

What approach should the administrator take to automate the renewal process?

- A. Create a dynamic Lightning page with rich text to remind the rep to create a renewal opportunity when the opportunity is closed won.
- **B. Configure a flow that will create the renewal based on the closed-won date and opportunity line items.**
- C. Configure a time-based workflow to send an email reminder to the sales rep when the service plan expires.
- D. Create a validation rule to prevent the rep from closing the opportunity until a renewal is associated.

Answer: B

Explanation:

To automate the renewal process for service plans, AW Computing should configure a flow that will create the renewal based on the closed-won date and opportunity line items. A flow is a tool that can automate complex business processes by executing logic, interacting with Salesforce database, calling Apex classes, and guiding users through screens. A flow can be triggered by various events, such as when an opportunity is closed won. References: https://help.salesforce.com/s/articleView?id=sf.flow_overview.htm&type=

NEW QUESTION # 175

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